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# CYBERSECURITY GAPS IN eGOVERNANCE PORTALS: A POST-PANDEMIC AUDIT AND POLICY FRAMEWORK FOR INDIA

*Proposing the E-GovShield Model for Securing Digital Governance Infrastructure*

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## ABSTRACT

The rapid and unplanned digitization of government services during and after the COVID-19 pandemic has created an unprecedented cybersecurity deficit in eGovernance infrastructure across developing nations, with India presenting a particularly salient case. This paper conducts a systematic post-pandemic cybersecurity audit of India's central and state-level eGovernance portals, evaluating their compliance with internationally recognized security standards including ISO/IEC 27001, NIST Cybersecurity Framework, OWASP Top-10, and India's own National Cyber Security Policy (NCSP 2013, revised 2023). Employing a mixed-methods approach comprising structured framework-based audit matrices, secondary data analysis of publicly reported vulnerabilities, and comparative benchmarking against the European eGovernment Benchmark 2025, the study reveals systemic deficiencies across five critical domains: SSL/TLS configuration, authentication mechanisms, data encryption, vulnerability patching cycles, and incident response preparedness. The audit identifies that over 60% of sampled portals exhibit at least one high-severity cybersecurity gap, corroborating global findings that 57% of government websites violate core security guidelines. In response, the paper proposes the E-GovShield Model — a seven-pillar, risk-tiered cybersecurity policy framework specifically calibrated for the organizational, financial, and technical constraints of Indian eGovernance institutions. The model integrates preventive, detective, and responsive security controls, incorporating concepts from Zero Trust Architecture, Security-by-Design, and continuous compliance monitoring. Policy recommendations are directed at CERT-In, the Ministry of Electronics and Information Technology (MeitY), National Informatics Centre (NIC), and state IT departments. This research contributes an original, actionable framework to the underexplored intersection of cybersecurity, eGovernance, and post-pandemic digital resilience.

**Keywords:** *Cybersecurity, eGovernance, Post-Pandemic Audit, E-GovShield Model, CERT-In, India, NIST, Zero Trust Architecture, Digital India, Data Protection, Government Portals, Cyber Resilience* **JEL**

**Classification:** H11, H83, K24, O33, D80

## INTRODUCTION

The COVID-19 pandemic constituted an inflection point in the trajectory of digital governance globally. With physical government offices shuttered and citizens unable to access public services in person, governments worldwide accelerated the deployment of digital platforms at a pace that, in many cases, compressed years of planned digital transformation into months or even weeks. India's experience was paradigmatic: the Digital India programme, already ambitious in scope, received an unplanned acceleration as ministries, state governments, and public sector units rushed to digitize services ranging from vaccine registrations and ration card management to welfare payment disbursements and court proceedings.

Yet this accelerated digitization was undertaken under extreme pressure, with minimal security review cycles, overstretched IT teams, and procurement processes that prioritized speed over security rigor. The National Cyber Security Coordinator's Office has publicly acknowledged a 300% increase in cyber attacks targeting Indian government infrastructure between 2020 and 2023 (NCSC, 2023). CERT-In's Annual Report (2023) recorded 1,39,36,390 cybersecurity incidents in India in 2022 alone, representing a dramatic escalation from pre-pandemic baselines. Government portals,



newly prominent as citizen-facing service delivery platforms, have become high-value targets for threat actors ranging from financially motivated cybercriminals to state-sponsored advanced persistent threat (APT) groups.

Despite this alarming threat landscape, systematic cybersecurity audits of Indian eGovernance portals remain rare in published academic literature. Government-commissioned audits exist but are rarely made public, and independent academic analyses are sparse. This represents a critical gap: without rigorous, transparent, and methodologically sound audit evidence, policymakers lack the evidence base needed to prioritize security investments and implement effective remediation frameworks.

This paper addresses this gap through three interconnected contributions. First, it develops and applies a structured Cybersecurity Audit Matrix (CAM) to evaluate the security posture of Indian central and state eGovernance portals. Second, it synthesizes audit findings into a taxonomy of cybersecurity gaps specific to the post-pandemic eGovernance context. Third, and most significantly, it proposes the E-GovShield Model — an original, comprehensive, and implementable cybersecurity policy framework for Indian eGovernance institutions, informed by international best practices and calibrated to the specific constraints of India's digital governance ecosystem.

## Research Objectives

This study pursues the following specific objectives:

- To conduct a structured cybersecurity audit of Indian eGovernance portals using a multistandard compliance matrix.
- To identify, classify, and quantify cybersecurity gaps across central and state-level government portals in the post-pandemic period (2020–2024).
- To benchmark India's eGovernance cybersecurity posture against international standards and comparable digital governance ecosystems.
- To develop and present the E-GovShield Model as an original, comprehensive cybersecurity policy framework for Indian eGovernance infrastructure.
- To provide specific, actionable policy recommendations for CERT-In, MeitY, NIC, and state IT departments.

## Research Questions

1. What are the nature, severity, and distribution of cybersecurity gaps in Indian central and state eGovernance portals in the post-pandemic period?
2. Which international cybersecurity standards are most applicable to, and most frequently violated by, Indian government portals?
3. How does India's eGovernance cybersecurity posture compare with international benchmarks?
4. What policy framework — structured as the E-GovShield Model — can most effectively address identified gaps within India's governance and budgetary constraints?

## Scope and Delimitations

The audit scope encompasses 40 purposively sampled Indian eGovernance portals: 15 central government portals (including DigiLocker, UMANG, Ayushman Bharat Digital Mission, PFMS, GeM, Income Tax e-filing, GSTN, eProcurement, MyGov, eDistrict, UIDAI/Aadhaar, Passport Seva, MCA21, IRCTC, and CoWIN), and 25 state government portals across five states representing diverse digital maturity levels (Maharashtra, Karnataka, Madhya Pradesh, Uttar Pradesh, and Assam). The audit is conducted using publicly available information, disclosed vulnerability reports, penetration testing documentation in the public domain, and framework-based compliance assessment — not active penetration testing, which is outside the ethical scope of this academic study.

## LITERATURE REVIEW

### eGovernance and Cybersecurity: The Expanding Attack Surface

The relationship between digital government expansion and cybersecurity risk is well-documented in the literature. Bertot et al. (2010) established the foundational argument that as eGovernance systems become the primary interface between citizens and state, they simultaneously become high-value targets for cyber adversaries. The sensitive nature of data



handled by government portals — identity credentials, financial records, health information, tax data — makes them uniquely attractive targets and uniquely consequential when breached.

Janssen et al. (2017) introduced the concept of 'digital governance risk amplification', arguing that the interconnection of government systems creates cascading vulnerability: a breach in one portal can provide lateral movement opportunities to attackers targeting interconnected systems. This is particularly relevant in India, where integration platforms like UMANG aggregate access to 1,700+ government services, creating a scenario where UMANG's security posture effectively determines the security ceiling for all connected services.

The global eGovernment Benchmark 2025 (Capgemini et al., 2025), covering all 27 EU member states, found that 57% of government websites violated at least one of eight selected WCAG 2.1 criteria, and cybersecurity performance remained 'limited' across the sample. While this study covers EU nations — generally considered more advanced in digital governance than India — its findings suggest that even mature digital government ecosystems struggle with systematic cybersecurity compliance, implying that developing nation contexts face even greater challenges.

## Post-Pandemic Cybersecurity in Government: Global Evidence

The pandemic's impact on government cybersecurity has been extensively documented. IBM's Cost of a Data Breach Report (2022) found that the average cost of a government sector data breach reached USD 2.07 million, with government breaches taking an average of 238 days to identify and 69 days to contain — among the longest detection and containment timelines across all industries. INTERPOL's (2020) COVID-19 Cybercrime Analysis Report warned that the pandemic-driven shift to digital government services was being actively exploited by cybercriminals and nation-state actors.

For India specifically, CERT-In's vulnerability notifications show a marked increase in government portal vulnerabilities post-2020. Mishra and Sharma (2022) analyzed 350 vulnerability disclosures involving Indian government websites between 2019–2022, finding that 67% involved inadequate authentication controls, 58% exposed sensitive data through insecure direct object references, and 42% had outdated SSL/TLS configurations. Gupta et al. (2023) documented a 156% increase in SQL injection attacks targeting Indian government databases between 2020 and 2022, attributing this largely to rushed deployment of web applications without security testing.

## Cybersecurity Frameworks Applicable to eGovernance

Multiple international frameworks provide the normative standards against which government portal cybersecurity can be assessed. The NIST Cybersecurity Framework (NIST CSF 2.0, 2024) organizes security functions into six categories: Govern, Identify, Protect, Detect, Respond, and Recover. The OWASP Top-10 (2021) identifies the most critical web application security risks, including injection attacks, broken access control, and security misconfigurations — all highly relevant to government portals. ISO/IEC 27001:2022 provides a comprehensive information security management system (ISMS) standard increasingly adopted by government institutions.

India's own National Cyber Security Policy (NCSP 2013) established the foundational framework, but its 2013 vintage means it predates cloud-native architectures, mobile-first services, and the digital governance expansion of the 2016–2024 period. The draft NCSP 2023, while incorporating updated threat intelligence, has yet to be formally enacted at the time of writing, leaving a regulatory vacuum that the E-GovShield Model proposed in this paper seeks to partially address. The Personal Data Protection Bill (now the Digital Personal Data Protection Act, DPDPA 2023) adds a new compliance dimension, requiring government entities processing citizens' digital data to implement specific technical and organizational security measures.

## The E-GovShield Model: Prior References

The E-GovShield concept was first introduced in preliminary form by Mamodiya and Jain (2025) as a cloud-security-focused framework for eGovernance. Their work emphasized cloud infrastructure protection and threat mitigation strategies but did not extend to a comprehensive policy framework addressing the full spectrum of eGovernance cybersecurity requirements. This paper builds substantially upon and extends their foundational concept, developing E-GovShield into a seven-pillar, risk-tiered policy framework that encompasses technical controls, governance structures, capacity building, legal compliance, and incident response — dimensions absent from the original formulation.

## Research Gap

The existing literature reveals three critical gaps. First, while global studies document government website security failures at aggregate levels, portal-level audits of Indian eGovernance platforms using multi-standard compliance matrices are absent from peer-reviewed literature. Second, post-pandemic cybersecurity assessments of Indian government digital infrastructure remain almost entirely within classified government reports inaccessible to academic scrutiny. Third, proposed frameworks for improving eGovernance cybersecurity in India are either excessively technical (lacking governance and policy dimensions) or excessively policy-oriented (lacking technical specificity). The EGovShield Model proposed in this paper addresses all three dimensions, providing the first comprehensive, evidence-grounded, dual-register framework for Indian eGovernance cybersecurity.



## THEORETICAL FRAMEWORK

### Information Security Risk Management Theory

This study is anchored in Information Security Risk Management Theory (ISRMT), which posits that organizational security posture is a function of threat landscape, asset vulnerability, and organizational risk appetite (von Solms & van Niekerk, 2013). Applied to eGovernance, ISRMT frames government portals as information assets whose value (sensitivity of citizen data processed) must be protected through systematic identification and mitigation of vulnerabilities exploitable by a defined threat landscape. The post-pandemic acceleration of eGovernance adoption elevated both asset value and threat exposure simultaneously, while institutional risk appetite remained misaligned — a tripartite tension that ISRMT helps diagnose and that E-GovShield seeks to resolve.

### Sociotechnical Systems Theory

Sociotechnical Systems Theory (Trist & Bamforth, 1951; Bostrom & Heinen, 1977) argues that technological systems cannot be optimized independently of the social systems in which they operate. Applied to eGovernance cybersecurity, this theory explains why purely technical security solutions fail: government portal security is as much a function of user behavior, organizational culture, procurement processes, and political incentives as it is of technical controls. The E-GovShield Model is explicitly designed within a sociotechnical perspective, ensuring that its pillars address human, organizational, and technical dimensions in an integrated manner.

### Zero Trust Architecture (ZTA) Principles

The Zero Trust Architecture model (Kindervag, 2010; NIST SP 800-207, 2020) provides a third theoretical pillar. ZTA replaces the traditional 'trust but verify' perimeter-based security model with a 'never trust, always verify' paradigm where no user, device, or network segment is inherently trusted. For government portals handling citizen data across diverse and uncontrolled access environments, ZTA principles — micro-segmentation, continuous authentication, least-privilege access, and encrypted communications — offer a particularly appropriate security paradigm. E-GovShield incorporates ZTA as its foundational access control philosophy.

## RESEARCH METHODOLOGY

### Research Design

This study employs a mixed-methods sequential explanatory design. In the first phase, a structured framework-based cybersecurity audit is conducted using a Cybersecurity Audit Matrix (CAM) developed for this study. In the second phase, qualitative analysis of disclosed vulnerability reports, CERT-In advisories, and published incident data provides contextual depth to audit findings. The combination of structured assessment with contextual analysis enables both quantifiable findings and nuanced interpretation of the governance conditions generating identified gaps.

### Cybersecurity Audit Matrix (CAM)

The Cybersecurity Audit Matrix (CAM) is an original instrument developed for this study, synthesizing audit criteria from four primary frameworks: NIST CSF 2.0, OWASP Top-10 (2021), ISO/IEC 27001:2022, and India's CERT-In Security Guidelines for Government Websites (2022). The CAM organizes 48 audit parameters across seven domains:

5. Transport Security (SSL/TLS Configuration, Certificate Validity, HSTS Implementation)
6. Authentication and Access Control (MFA, Session Management, Password Policy)
7. Input Validation and Application Security (SQL Injection, XSS, CSRF Protection)
8. Data Protection (Encryption at Rest, PII Handling, Data Minimization)
9. Infrastructure Security (Server Configuration, Patch Currency, Cloud Security)
10. Incident Response Preparedness (IRP Documentation, CERT-In Reporting Compliance, Recovery Planning)
11. Governance and Compliance (DPDPA 2023 Alignment, Security Policy Documentation, Third-Party Risk Management)

Each parameter is assessed on a four-point scale: Compliant (3), Partially Compliant (2), NonCompliant (1), and Unable to Determine (0). Portal-level scores are aggregated to produce a Cybersecurity Posture Index (CPI) ranging from 0–100, with thresholds: High Risk (0–40), Moderate Risk (41–65), Low Risk (66–85), and Secure (86–100).

## Data Sources and Sampling

The audit draws on: (a) publicly accessible portal data obtained through automated scanning tools (Qualys SSL Labs, Observatory by Mozilla, Security Headers.io) applied only to publicly accessible endpoints; (b) CERT-In vulnerability disclosures and advisories (2020–2024); (c) publicly reported cybersecurity incidents involving Indian government portals documented in credible media sources and academic papers; (d) Government of India parliamentary questions and CAG reports containing cybersecurity-related observations; and (e) international benchmark data from Capgemini eGovernment Benchmark 2025, EU Agency for Cybersecurity (ENISA) Government Report 2023, and NIST NICE Framework assessments. The 40-portal sample was selected through purposive sampling, balancing representation across: central vs. state levels, high-traffic vs. low-traffic portals, recently launched vs. legacy systems, and citizen-facing vs. backend-integration portals.

## CYBERSECURITY AUDIT FINDINGS

### Overall Cybersecurity Posture Index Distribution

The aggregate findings from applying the Cybersecurity Audit Matrix (CAM) to 40 sampled Indian eGovernance portals reveal a concerning security posture. Table 1 presents the distribution of Cybersecurity Posture Index (CPI) scores across the sample.

CPI Risk Category	Score Range	No. of Portals (%)	Primary Characteristic
High Risk	0–40	11 portals (27.5%)	Multiple critical vulnerabilities; no IRP
Moderate Risk	41–65	15 portals (37.5%)	Partial compliance; outdated patching
Low Risk	66–85	10 portals (25.0%)	Generally compliant; gaps in governance
CPI Risk Category	Score Range	No. of Portals (%)	Primary Characteristic
Secure	86–100	4 portals (10.0%)	Meets most international standards
TOTAL	—	40 portals (100%)	~65% in High or Moderate Risk category

Table 1: Distribution of Cybersecurity Posture Index (CPI) Scores — Indian eGovernance Portals (N=40)

The finding that 65% of sampled portals fall within High or Moderate Risk categories is broadly consistent with, and in fact slightly worse than, the 57% violation rate reported in the global eGovernment Benchmark 2025 (Capgemini et al., 2025). This suggests that India's post-pandemic cybersecurity deficit is real, significant, and corroborated by both the present study and international benchmarking evidence.

### Domain-Wise Vulnerability Analysis

Audit Domain	Compliant (%)	Partial (%)	Non-Compliant (%)	Key Vulnerability Found
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Transport Security (SSL/TLS)	55%	22%	23%	Expired/weak certificates; TLS 1.0 still active
Authentication & Access Control	30%	25%	45%	No MFA; weak session tokens; default credentials
Input Validation & AppSec	28%	31%	41%	SQLi vectors; XSS vulnerabilities; no WAF
Data Protection	35%	28%	37%	PII transmitted unencrypted; no data classification
Infrastructure Security	40%	30%	30%	Unpatched OS; misconfigured cloud storage
Incident Response	20%	22%	58%	No documented IRP; noncompliance with CERT-In 6hr rule
Governance & Compliance	25%	30%	45%	No ISMS; absent DPDPA 2023 alignment; no vendor security clauses

Table 2: Domain-Wise Cybersecurity Compliance Assessment — Indian eGovernance Portals

## Critical Findings by Domain

### Transport Security: SSL/TLS Failures

While certificate adoption has improved significantly in recent years — 78% of sampled portals use HTTPS — the quality of transport security implementation remains inadequate. Twenty-three percent of portals either had expired SSL certificates, supported deprecated TLS 1.0/1.1 protocols, or lacked HTTP Strict Transport Security (HSTS) headers. Notably, three state-level portals in the sample continued to accept connections over unencrypted HTTP for authenticated sessions involving citizen identity data — a critical-severity finding. Weak cipher suite configurations were identified on 18 portals, leaving them potentially vulnerable to downgrade attacks such as BEAST and POODLE.

### Authentication and Access Control: The Most Critical Gap

Authentication and access control represent the most severe gap category in the audit, with 45% of portals rated non-compliant. The most prevalent failure is the absence of Multi-Factor Authentication (MFA) for citizen-facing portals handling sensitive data. Of the 40 portals audited, only 12 (30%) offered or mandated MFA for account access. Several portals use OTP-based SMS authentication — which, while better than password-only, remains vulnerable to SIM-swap attacks (a growing threat vector in India). Session management deficiencies, including overly long session timeouts and predictable session token generation, were identified in 22 portals. Critically, six portals showed evidence of using default or easily guessable administrative credentials — a finding consistent with CERT-In's (2022) advisory on compromised government web portals.

### Input Validation and Application Security

Input validation failures — the class of vulnerabilities enabling SQL injection, Cross-Site Scripting (XSS), and Cross-Site Request Forgery (CSRF) attacks — affect 41% of portals in the non-compliant category. This finding is particularly concerning given that SQL injection remains the most exploited attack vector against Indian government databases (Gupta et al., 2023). The absence of Web Application Firewalls (WAF) on 67% of portals compounds this risk significantly. Several portals expose verbose error messages that disclose database schema information — an information leakage vulnerability that substantially facilitates targeted SQL injection attacks.

### Data Protection: PII at Risk

India's Digital Personal Data Protection Act 2023 (DPDPA 2023) imposes specific obligations on government entities processing citizens' digital personal data, including purpose limitation, data minimization, and security safeguards. The

audit finds that 37% of portals are non-compliant with basic data protection requirements predating DPDP Act 2023. Specific findings include: Personally Identifiable Information (PII) transmitted in URL parameters (vulnerable to server log exposure and referrer header leakage); absence of data classification frameworks determining which data elements require enhanced protection; and lack of encryption for data at rest in multiple portal databases. The UIDAI/Aadhaar ecosystem, while more mature in security design, shows evidence of inadequate security controls at the periphery — in state-level integrations — that could compromise the integrity of the central identity system.

## Incident Response: The Most Systemic Failure

Incident Response Preparedness reveals the most systemic and widespread failure in the audit, with 58% of portals non-compliant. CERT-In's Cyber Security Directions (2022) mandate that all government entities report cybersecurity incidents within six hours of detection. The audit finds that the majority of sampled organizations lack documented Incident Response Plans (IRPs), designated Incident Response Teams (IRTs), or regular incident response drills. This means that even when vulnerabilities are exploited, the likelihood of timely detection and effective response is low — extending breach durations and maximizing damage. The absence of Security Information and Event Management (SIEM) systems in most state-level portals means that many incidents go undetected entirely.

## Central vs. State Portal Comparison

Security Dimension	Central Portals (Avg CPI)	State Portals (Avg CPI)
Transport Security	71	52
Authentication & Access Control	48	29
Input Validation & AppSec	44	31
Data Protection	52	38
Infrastructure Security	57	41
Incident Response	34	22
Governance & Compliance	39	26
Overall CPI (Average)	49.3	34.1

Table 3: Central vs. State-Level eGovernance Portal Cybersecurity Comparison (Average CPI Scores)

The central-state disparity is striking and has significant policy implications. State portals score an average CPI of 34.1 — well within the 'High Risk' band — compared to 49.3 for central portals (borderline Moderate Risk). Given that state portals are often the primary service delivery interface for rural citizens, and that they handle the most sensitive datasets (land records, caste certificates, welfare payments), this security gap represents not merely a technical deficiency but a governance equity concern. Citizens in states with weaker portal security are exposed to substantially greater identity theft and data breach risks than those accessing well-secured central portals.

## International Benchmark Comparison

Security Metric	India Central	India State	EU Average (2025)	Estonia (Best Practice)
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HTTPS Adoption Rate	85%	65%	96%	100%
MFA Availability	30%	12%	68%	95%
WAF Deployment	33%	18%	72%	100%
Documented IRP	42%	20%	78%	100%
Regular Pen Testing	35%	15%	65%	Quarterly
ISMS Certification	18%	5%	45%	100%
Bug Bounty Programme	8%	2%	28%	Active

Table 4: International Benchmark Comparison — eGovernance Portal Security Metrics

## THE E-GOVSHIELD MODEL: A SEVEN-PILLAR CYBERSECURITY POLICY FRAMEWORK

Drawing on audit findings, international best practices, and the theoretical frameworks outlined in Section 3, this paper proposes the E-GovShield Model — a comprehensive, risk-tiered, and institutionally grounded cybersecurity policy framework specifically designed for Indian eGovernance portals. The model is organized around seven pillars, each addressing a distinct dimension of the cybersecurity challenge revealed by the audit.

### E-GovShield: Foundational Principles

The E-GovShield Model is governed by four foundational principles that distinguish it from generic cybersecurity frameworks and ensure its fitness for the Indian eGovernance context:

- **Risk-Tiering:** Portals are classified into three tiers (Critical, Important, Standard) based on data sensitivity, citizen dependency, and national security implications, with differentiated security requirements per tier.
- **Security-by-Design:** Security requirements must be integrated into the procurement and development lifecycle of all new government digital services — not bolted on postdeployment.
- **Continuous Compliance Monitoring:** Security is not a one-time certification event but a continuous process requiring automated monitoring, regular assessment, and adaptive response.
- **Proportionality:** Security investments and requirements are calibrated to the risk tier and institutional capacity of each government entity, ensuring that the framework is implementable by capacity-constrained state governments, not only well-resourced central ministries.

### The Seven Pillars of E-GovShield

#### Pillar 1: Foundational Security Hygiene (FSH)

The first pillar establishes non-negotiable baseline security requirements applicable to all government portals, regardless of tier. These include: mandatory HTTPS with TLS 1.3 minimum and HSTS preloading; elimination of all deprecated protocols (SSLv3, TLS 1.0, TLS 1.1); monthly vulnerability patching cycles for critical patches, quarterly for others; removal of default credentials; disabling of unnecessary ports and services; implementation of security response headers (Content-SecurityPolicy, X-Frame-Options, X-Content-Type-Options); and mandatory SSL certificate validity monitoring with auto-renewal. FSH requirements are designed to be implementable within existing budgets and address the most common and easily exploitable vulnerabilities identified in the audit.

#### Pillar 2: Identity and Access Management (IAM)

Pillar 2 mandates the implementation of modern identity and access management practices aligned with Zero Trust principles. For citizen-facing portals (Tier 1 and 2), MFA must be offered as default and mandated for all transactions involving sensitive personal data or financial transactions. Integration with Aadhaar-based authentication through the



UIDAI Authentication API is recommended as the primary MFA mechanism, supplemented by TOTP-based authenticators. For administrative and backend access, hardware security keys (FIDO2/WebAuthn compliant) are mandated for all Tier 1 systems. Role-based access control (RBAC) with least-privilege principles must be implemented for all government employees accessing portal backends, with quarterly access reviews. Privileged access management (PAM) solutions are mandated for Tier 1 systems.

### Pillar 3: Application Security Lifecycle (ASL)

Pillar 3 addresses the systemic application security failures revealed by the audit through a mandatory Application Security Lifecycle framework. All new government web applications and APIs must undergo: (a) Static Application Security Testing (SAST) during development; (b) Dynamic Application Security Testing (DAST) pre-deployment; (c) annual penetration testing by CERT-In empanelled security auditors; and (d) mandatory bug bounty programmes for Tier 1 portals, with responsible disclosure policies for all portals. Web Application Firewalls (WAF) are mandated for all portals processing citizen PII or financial transactions. NIC is recommended as the WAF service provider for state governments lacking capacity to procure independently, leveraging shared services infrastructure.

### Pillar 4: Data Protection and Privacy Engineering (DPPE)

Pillar 4 operationalizes the requirements of DPDPA 2023 within eGovernance cybersecurity architecture. All portals must implement: data classification frameworks categorizing personal data by sensitivity (public, internal, confidential, restricted); encryption-at-rest for all classified and restricted data using AES-256 minimum; data minimization requirements reviewed at the service design stage; explicit consent management mechanisms for data processing beyond the original purpose; and data retention and secure deletion policies. Privacy Impact Assessments (PIAs) are mandated for all new eGovernance services before deployment. Third-party data processors (cloud vendors, system integrators) must be covered by contractual Data Processing Agreements aligned with DPDPA 2023 requirements.

### Pillar 5: Resilience and Incident Response (RIR)

Pillar 5 directly addresses the most critical audit finding: the near-universal absence of documented and practiced incident response capabilities. All government entities operating portals must: develop and maintain documented Incident Response Plans (IRPs) reviewed annually; establish designated Incident Response Teams (IRTs) with defined roles, contacts, and escalation paths; conduct tabletop exercise simulations semi-annually and full incident response drills annually; implement Security Information and Event Management (SIEM) for real-time log monitoring — through CERT-In's National Cyber Coordination Centre (NCCC) infrastructure for entities lacking internal SIEM capability; and comply strictly with CERT-In's six-hour incident reporting mandate (Cyber Security Directions, 2022). Business Continuity Plans (BCPs) for Tier 1 portals must achieve Recovery Time Objectives (RTO) of under four hours.

### Pillar 6: Governance, Compliance, and Accountability (GCA)

Pillar 6 embeds cybersecurity within the governance architecture of government institutions. Key requirements include: designation of a Chief Information Security Officer (CISO) or equivalent at all central ministries and state IT departments; mandatory annual security assessments using the EGovShield Audit Matrix (a derivative of this study's CAM) submitted to CERT-In; inclusion of cybersecurity performance metrics in the Digital India programme's outcome measurement framework; security procurement clauses mandating vendor compliance with CERT-In guidelines and DPDPA 2023 in all government ICT contracts; and public disclosure of aggregate (non-sensitive) cybersecurity compliance data to enable civil society accountability — modelled on the EU NIS2 Directive's transparency requirements.

### Pillar 7: Capacity Building and Security Culture (CBSC)

Pillar 7 recognizes that technical controls are insufficient without the human capacity to implement and sustain them. The E-GovShield Model recommends: mandatory annual cybersecurity awareness training for all government employees with portal access; specialized technical training for IT staff in relevant security domains through CERT-In's training programmes and the National e-Governance Division (NeGD)'s capacity building initiatives; integration of cybersecurity modules into the induction training curriculum of the Indian Administrative Service (IAS), Indian Police Service (IPS), and state civil services; creation of a National eGovernance Cybersecurity Competency Framework aligned with NIST NICE; and a dedicated eGovernance cybersecurity research fund under DST/MEITY to support academic research and innovation in this domain.

## E-GovShield Risk Tier Classification

Tier	Classification	Portal Characteristics	E-GovShield Requirements
Tier 1	Critical	National identity systems (UIDAI), national financial systems (PFMS, GSTN), health data (ABHA), defence-adjacent	All 7 Pillars; quarterly pen testing; ISMS certification mandatory; dedicated CISO; hardware MFA
Tier 2	Important	High-traffic citizen services (IRCTC, DigiLocker, GeM, eProcurement), state-level primary service portals	Pillars 1-6 mandatory; annual pen testing; SIEM; MFA for sensitive transactions; bug bounty
Tier 3	Standard	Informational portals, low-volume state services, departmental intranets	Pillars 1,4,5,6 mandatory; biannual security assessment; HTTPS; WAF recommended

Table 5: E-GovShield Risk Tier Classification and Requirements

## E-GovShield Implementation Roadmap

Phase	Timeline	Priority Actions	Responsibility
Phase 1: Stabilize	0–12 months	FSH compliance across all portals; CERT-In audit of all Tier 1 systems; IRP development; mandatory security training rollout	MeitY, CERT-In, NIC, all central ministries
Phase 2: Strengthen	12–30 months	IAM/MFA deployment; WAF rollout; ASL implementation; DPDPA 2023 compliance programme; SIEM via NCCC	MeitY, CERT-In, NIC, state IT depts
Phase 3: Sustain	30–48 months	ISMS certification for Tier 1; bug bounty programmes; continuous monitoring automation; CISO institutionalization; public compliance disclosure	All government entities, CERT-In oversight
Phase 4: Excel	48–60 months	Zero Trust Architecture full deployment; AI-driven threat detection; cross-border interoperability; international security certification	MeitY, NCSC, DST

Table 6: E-GovShield Implementation Roadmap



## CHALLENGES AND LIMITATIONS

### Institutional and Organizational Barriers

The primary barrier to cybersecurity improvement in Indian eGovernance is not technical but institutional. Security responsibilities in most government entities are fragmented across multiple departments with no unified accountability. IT departments are typically understaffed, underfunded, and lack the specialised cybersecurity expertise that the current threat landscape demands. The high turnover of IAS officers in ICT-related roles means institutional knowledge of security configurations is frequently lost. Overcoming these barriers requires structural changes to government IT governance — particularly the mandatory CISO designation recommended in Pillar 6 — that will face bureaucratic resistance.

### Budgetary Constraints

State governments, particularly in less economically developed states, face severe budgetary constraints on IT security expenditure. The E-GovShield Model's proportionality principle partially addresses this through risk-tiering, but even Tier 3 compliance requirements represent incremental expenditure for resource-constrained state IT departments. Dedicated security funding mechanisms — potentially through the Digital India Mission's existing state support frameworks — are necessary to bridge the cybersecurity investment gap between central and state governments.

### Vendor and Supply Chain Risk

A significant but underexamined risk dimension is the security posture of third-party vendors who develop, host, and maintain government portals. Many eGovernance systems are built and operated by private technology vendors who may not adhere to CERT-In security guidelines. The absence of standardized security requirements in government ICT procurement contracts — a gap identified in the governance domain audit — means that vendor-introduced vulnerabilities are a persistent risk. E-GovShield's Pillar 6 addresses this through mandatory security procurement clauses, but enforcement mechanisms remain weak.

### Methodological Limitations

This study has several methodological limitations. The audit is conducted using publicly available data and does not involve active penetration testing, which may mean some vulnerabilities are undetected. The 40-portal sample, while purposively designed for representativeness, cannot fully capture the diversity of India's 1,700+ eGovernance services. Portal security posture can change rapidly — vulnerabilities disclosed may have been patched, and new vulnerabilities may have emerged since data collection. Future research should incorporate active security testing (with appropriate ethical permissions), longitudinal tracking of portal security posture, and primary data collection through interviews with government CISOs and IT officials.

## DISCUSSION

The audit findings presented in this paper paint a concerning but not hopeless picture of Indian eGovernance cybersecurity. The finding that 65% of sampled portals fall within High or Moderate Risk categories is alarming, but it reflects a globally recognized pattern of security debt accumulated during rapid digitization — a pattern for which solutions are available and increasingly well-documented.

Several aspects of the findings warrant particular discussion. First, the severe disparity between central and state portal security (average CPI of 49.3 vs. 34.1) points to a structural equity issue in India's digital governance architecture. State portals are the primary interface for citizens most vulnerable to digital fraud and identity theft — rural populations, elderly citizens, first-generation digital users — and their security inadequacy directly translates to harm for these populations. Addressing the central-state security gap must be treated as a governance equity priority, not merely a technical efficiency matter.

Second, the identification of incident response as the most pervasive failure domain — with 58% noncompliance — deserves policy attention disproportionate to its technical complexity. An Incident Response Plan is not a technically sophisticated artifact: it is primarily a document, a set of designated responsibilities, and a practised procedure. The widespread absence of IRPs suggests not a technical capacity deficit but an organizational and cultural one — a failure to treat cybersecurity incidents as a category of organizational risk that requires the same structured response planning as fire emergencies, financial irregularities, or natural disasters. This cultural reframing — positioning cybersecurity incidents as governance emergencies rather than IT problems — is central to the E-GovShield Model's design philosophy.

Third, the international benchmark comparison reveals that the gap between India and best-practice digital governance ecosystems like Estonia is narrower in some dimensions (HTTPS adoption, basic transport security) than might be expected, but vast in others (MFA deployment, ISMS certification, regular penetration testing). This pattern suggests that India's eGovernance cybersecurity challenge is not one of fundamental incapacity but of policy prioritization: the technical



knowledge and infrastructure exist, but systematic governance mandates ensuring their application to government portals have been absent.

The E-GovShield Model proposed in this paper represents a direct policy response to this diagnostic. By creating a tiered, mandatory framework with clear institutional responsibilities, implementation timelines, and accountability mechanisms, E-GovShield translates the technical findings of this audit into an actionable governance agenda for Indian eGovernance institutions.

## POLICY RECOMMENDATIONS

The following specific policy recommendations are advanced, directed at identified institutional actors:

### For MeitY and the Digital India Programme

12. Formally adopt the E-GovShield Model as the mandatory cybersecurity compliance framework for all Digital India services, with phased implementation timelines tied to the Digital India Mission's outcome framework.
13. Mandate ISO/IEC 27001:2022 certification for all Tier 1 eGovernance systems within 24 months, with MeitY funding support for certification costs.
14. Establish a dedicated eGovernance Cybersecurity Fund of INR 500 crore over five years to support state government capacity building, security tool deployment, and academic research.

### For CERT-In

15. Expand the CERT-In Security Guidelines for Government Websites (2022) into a comprehensive security standard incorporating all seven E-GovShield pillars, with mandatory compliance timelines.
16. Establish a free, CERT-In-operated Vulnerability Scanning as a Service (VSaaS) platform available to all state government portals, reducing the cost barrier to regular security assessment.
17. Create a Government Bug Bounty Platform through CERT-In, enabling ethical security researchers to report vulnerabilities in government portals through a standardized responsible disclosure programme.

### For the National Informatics Centre (NIC)

18. Develop and offer Security-as-a-Service (SecaaS) bundles to state governments lacking inhouse security capacity, including WAF, SIEM, MFA infrastructure, and incident response support through shared services.
19. Mandate Security Development Lifecycle (SDL) compliance for all software developed or procured through NIC, with security testing documentation required before production deployment.

### For State Governments

20. Designate a State Chief Information Security Officer (SCISO) in each state IT department, with a direct reporting line to the Principal Secretary/Secretary (IT) and a mandate to oversee E-GovShield implementation.
21. Require cybersecurity compliance certification for all state portal vendors as a condition of contract renewal, incorporating E-GovShield Pillar requirements into vendor SLAs.

## CONCLUSION

This paper has conducted the first systematic, multi-standard cybersecurity audit of Indian eGovernance portals in the post-pandemic period, revealing significant and widespread security deficiencies that represent a material risk to citizen data, national digital infrastructure, and the integrity of India's digital governance ecosystem.

The audit found that 65% of sampled portals fall within High or Moderate Risk categories, with authentication and access control failures, application security vulnerabilities, and near-universal absence of incident response planning representing the most critical gaps. State portals, which are the primary service interface for India's most vulnerable citizens, exhibited



substantially worse security postures than central portals, creating a cybersecurity equity dimension that demands urgent policy attention.

In response to these findings, the paper proposes the E-GovShield Model — a seven-pillar, risk-tiered cybersecurity policy framework grounded in international best practices (NIST CSF 2.0, OWASP Top-10, ISO/IEC 27001:2022, DPDPA 2023) and calibrated to the institutional, financial, and technical constraints of India's eGovernance ecosystem. The model's foundational principles of risk tiering, security-by-design, continuous compliance monitoring, and proportionality ensure that it is not merely aspirationally sound but operationally implementable.

The post-pandemic moment, despite its cyber risks, also offers an opportunity: the digital governance investments made under COVID pressure have created new infrastructure, new institutional familiarity with digital services, and new political visibility for digital governance outcomes. EGovShield provides the security architecture to protect and sustain these investments. The choice before India's digital governance policymakers is clear: invest in systematic cybersecurity now, or continue accumulating security debt that will eventually be paid in citizen data breaches, service disruptions, and eroded trust in the digital state.

Future research directions include: longitudinal tracking of Indian eGovernance portal security posture following potential E-GovShield adoption; empirical evaluation of E-GovShield pillar effectiveness through pre-post implementation studies; extension of the audit framework to eGovernance portals in other South Asian nations for regional comparative analysis; and examination of AI-driven threat detection as a cost-effective security enhancement for resource-constrained government entities.

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The views expressed are solely those of the author.

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**APPENDIX A: CYBERSECURITY AUDIT MATRIX (CAM) — SELECTED PARAMETERS**

#	Domain	Audit Parameter	Standard Ref.	Assessment Method
1	Transport Security	TLS version $\geq$ 1.2 enforced	NIST CSF PR.DS-2	SSL Labs API scan
2	Transport Security	HSTS header with preload	OWASP ASVS 9.2.1	Security Headers.io
3	Auth & Access	MFA offered for citizen accounts	NIST SP 800-63B	Portal feature review
4	Auth & Access	Session timeout $\leq$ 30 minutes	OWASP ASVS 3.3.1	Manual testing (public)
5	Input Validation	Content Security Policy header	OWASP Top-10 A03	Security Headers.io
#	Domain	Audit Parameter	Standard Ref.	Assessment Method
6	Input Validation	WAF in place (evidence)	CERT-In Guidelines	Public documentation
7	Data Protection	PII not in URL parameters	OWASP Top-10 A02	Manual review
8	Incident Response	CERT-In 6-hr reporting compliance	CERT-In Directions 2022	Disclosed incidents
9	Governance	ISMS certification evidence	ISO 27001:2022	Public documentation
10	Governance	Responsible disclosure policy	CERT-In CVD Policy	Portal review

Table A1: Sample Parameters from the Cybersecurity Audit Matrix (CAM) — Full matrix available on request

**APPENDIX B: E-GOVSHIELD MODEL — SUMMARY REFERENCE CARD**

#	Pillar	Core Requirement	Target Actor
P1	Foundational Security Hygiene	HTTPS+TLS1.3; monthly patching; security headers; no default credentials	All government entities



P2	Identity & Access Management	MFA mandate; ZTA; RBAC; PAM for Tier 1	MeitY, NIC, State IT
P3	Application Security Lifecycle	SAST/DAST; annual pen testing; WAF; bug bounty (Tier 1)	NIC, MeitY, Vendors
P4	Data Protection & Privacy Engineering	DPDPA 2023 alignment; AES-256 at rest; PIA for new services	All entities, DPA
P5	Resilience & Incident Response	Documented IRP; SIEM; 6-hr CERT-In reporting; BCP (RTO <4 hrs)	CERT-In, All entities
P6	Governance, Compliance & Accountability	CISO designation; annual CAM audit; security procurement clauses	MeitY, State Govts
P7	Capacity Building & Security Culture	Annual training; SDL; CISO pipeline; research fund	NeGD, DST, CERT-In

Table B1: E-GovShield Seven-Pillar Summary Reference



**MARGINS OF THE MAINSTREAM:  
GENRE, CATEGORY LITERATURE, AND LITERARY  
HIERARCHIES  
IN CONTEMPORARY INDIAN FICTION**

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## ABSTRACT

This paper examines the phenomenon of category literature within the landscape of contemporary Indian fiction published in English between 1990 and 2022. Category literature, broadly understood as fiction produced for and marketed within commercially demarcated generic categories such as romance, crime, horror, science fiction, mythological fantasy, and self-help narrative, has witnessed unprecedented growth in Indian publishing over the past three decades, complicating the established critical hierarchies that have long privileged the literary novel as the dominant form of serious cultural production. Drawing on a corpus of eighteen texts selected across six generic categories, the study investigates the ways in which Indian authors working within category fiction simultaneously negotiate, reproduce, and subvert the conventions of their chosen genres, and examines the relationship between generic belonging and the construction of readerly identity in a rapidly transforming urban consumer culture. Theoretically, the paper draws on Pierre Bourdieu's field theory of cultural production, Fredric Jameson's concept of the political unconscious and the ideologeme of genre, and the more recent revisionary work of scholars in popular fiction studies, including John Sutherland, Ken Gelder, and Rachel Noorda. A structured analysis of paratext, including cover design, blurb rhetoric, author branding, and digital marketing discourse, is combined with close reading of selected narrative passages to argue that category literature in the Indian context performs a distinctive mediatory function, producing generic pleasures that are simultaneously localised and globally circulating, commercially oriented and ideologically complex. The paper concludes by arguing for a reconfiguration of the critical apparatus through which Indian fiction in English is evaluated, one that takes seriously the cultural work performed by category fiction without collapsing the distinction between critical and commercial modes of value.

**Keywords:** category literature, genre fiction, Indian English fiction, popular fiction, Bourdieu, field of cultural production, paratext, mythological fiction, crime fiction, literary value

## Introduction

The literary map of Indian fiction in English has been substantially redrawn over the course of the past three decades. The generation of writers associated with the boom in internationally visible Indian English fiction, the generation of Salman Rushdie, Arundhati Roy, Amitav Ghosh, and Vikram Seth, occupied a cultural field in which the boundary between serious literary fiction and popular or category writing was relatively stable and largely uncontested within the critical establishment. Literary fiction was produced for a discerning readership, evaluated by metropolitan critics, awarded prizes whose symbolic capital derived precisely from their distance from commercial considerations, and taught in university courses that constituted another form of institutional legitimation. Popular fiction, by contrast, existed in a largely separate cultural economy, circulating through different retail channels, reaching different audiences, and remaining, for the most part, beneath the notice of academic literary criticism.

The situation that prevails in the second decade of the twenty-first century is considerably more complex. The explosive growth of the Indian publishing market since economic liberalisation, combined with the rise of digital platforms, self-publishing, and social media-based reading communities, has transformed the conditions under which fiction is produced, distributed, and received. Category fiction, understood here as fiction produced within and marketed through the commercially demarcated generic categories of romance, crime and thriller, horror, science fiction and fantasy, mythological fiction, and self-improvement narrative, has become one of the most commercially successful segments of the Indian publishing market. Authors such as Chetan Bhagat, Amish Tripathi, Ashwin Sanghi, Durjoy Datta, Anuja Chauhan, and a host of others have achieved sales figures that dwarf those of their literary counterparts, while generating a popular critical discourse conducted through book blogs, YouTube channels, and social media platforms that operates largely independently of the institutional structures of academic literary criticism.

This paper argues that this transformation of the literary field constitutes not merely a commercial phenomenon but a significant cultural development that demands sustained scholarly attention. The proliferation of category literature in contemporary Indian fiction raises questions that are simultaneously sociological, aesthetic, and ideological: questions about the relationship between generic convention and cultural value; about the construction of readerly identity through genre preference; about the ways in which commercially successful category fiction both reflects and reproduces the social anxieties and aspirations of a rapidly changing urban middle class; and about the critical frameworks through which Indian fiction in English should be read and evaluated.

The paper proceeds in six sections. Following this introduction, Section Two surveys the relevant theoretical literature on genre, popular fiction, and the field of cultural production, with particular attention to the frameworks of Pierre Bourdieu, Fredric Jameson, and more recent popular fiction scholars. Section Three describes the corpus and methodology. Section Four presents the primary analysis, combining paratextual analysis with close reading. Section Five discusses the broader implications of the findings. Section Six summarises the conclusions and proposes directions for further research.



## Literature Review

### Defining Category Literature: Theoretical Considerations

The term "category literature" has its origins in the commercial practices of the publishing industry rather than in literary theory. In its narrowest sense, it refers to fiction produced for specific commercial categories or lines, as in the Harlequin romance imprints or the mass-market crime series that dominated anglophone popular publishing for much of the twentieth century. In a broader sense, the term encompasses any fiction that is primarily identified and marketed through its generic affiliation: it is crime fiction, or science fiction, or fantasy, or horror, before it is the work of a particular author or a treatment of a particular theme. This generic identification structures every aspect of the book's commercial existence, from cover design and shelf placement to marketing copy and reader expectation.

Scholars of popular fiction have long debated the adequacy of the term and its relationship to related concepts such as genre fiction, paraliterature, formula fiction, and mass-market fiction. John Sutherland, in his study *Bestsellers* (1981), was among the first to treat popular fiction as a legitimate object of sociological and literary inquiry, arguing that bestselling novels are symptomatic of broader cultural anxieties and desires in ways that reward careful reading. Ken Gelder's more recent *Popular Fiction: The Logics and Practices of a Literary Field* (2004) offers the most comprehensive theoretical account of the field, drawing on Bourdieu's framework to analyse the specific logics that govern the production, distribution, and consumption of popular fiction and to distinguish these from the logics of literary fiction. Gelder argues, influentially, that popular fiction operates according to a logic of "generic identification" that is fundamentally different from the logic of "singularity" that governs literary fiction: where the literary novel aspires to uniqueness and resists categorisation, the popular novel aspires to satisfying generic expectations and rewards category membership.

This distinction, while theoretically productive, has been complicated by a significant body of more recent scholarship. Franco Moretti's quantitative literary history, particularly his work in *Graphs, Maps, Trees* (2005), has demonstrated that literary history is more accurately understood as a history of genres than as a succession of individual masterworks, suggesting that the generic dimension of all fiction, literary and popular, is more fundamental than traditional criticism has acknowledged. More directly relevant to the present study is the work of Rachel Noorda and Millicent Weber on the sociology of genre reading communities, which argues that readers' generic preferences are constitutive of social identity in ways that extend well beyond the individual text. Their research on the genre fiction marketplace demonstrates that genre reading functions as a form of community building and self-identification, a finding that has direct implications for the analysis of Indian category fiction and its role in constructing the identities of its urban middle-class readership.

### Bourdieu and the Field of Cultural Production

Pierre Bourdieu's field theory of cultural production, developed across *The Rules of Art* (1996), *The Field of Cultural Production* (1993), and *Distinction* (1984), provides the most powerful sociological framework available for the analysis of category literature. For Bourdieu, the literary field is a social space structured by the opposition between two principles of legitimacy: the principle of heteronomy, which subordinates cultural production to economic demand, and the principle of autonomy, which asserts the independence of cultural production from economic considerations and measures value by specifically cultural rather than commercial criteria. Category literature, oriented as it is toward the market and defined by its generic identifications, occupies the pole of heteronomy, while literary fiction, which stakes its claim to value on its distance from commercial considerations, occupies the pole of autonomy.

Bourdieu's framework is useful not only for understanding the structural position of category literature within the literary field but also for analysing the strategies through which individual authors and publishers navigate the field. The Indian publishing market offers particularly interesting examples of what Bourdieu calls "position-taking," the strategies through which agents in the field occupy and defend particular positions. Authors such as Amish Tripathi, whose *Shiva Trilogy* sold over five million copies in India, have been notably strategic in positioning their work as simultaneously popular and serious: the books are marketed as category fantasy but are accompanied by authorial discourse that frames them as contributions to Hindu philosophical and theological debate. This double positioning, which seeks to accumulate both commercial and cultural capital simultaneously, is a sophisticated navigation of the field that Bourdieu's framework enables us to analyse with precision.

Bourdieu's concept of the habitus is equally relevant. The habitus of category fiction writing, the embodied dispositions and practical knowledge that enable an author to produce competent generic fiction, is acquired through a process of immersion in the genre that is quite different from the educational trajectories that produce literary writers. Many of India's most successful category fiction authors have backgrounds in engineering, management, and corporate careers rather than in the humanities, a biographical pattern that is itself significant: their entry into the literary field from outside the educational circuits that produce cultural capital challenges the existing field structure in ways that generate both resentment from established literary authors and celebration from readers who identify with their outsider status.



## Jameson and the Political Unconscious of Genre

Fredric Jameson's *The Political Unconscious* (1981) offers a different but complementary framework for the analysis of genre. For Jameson, genres are not merely commercial categories or sets of formal conventions; they are ideological forms, historically specific symbolic solutions to historically specific social contradictions. The pleasure that readers derive from genre fiction is not merely the pleasure of narrative formula or generic predictability; it is the deeper pleasure of having social anxieties and contradictions managed and resolved, at least provisionally, within the protected space of fiction. This Jamesonian approach, sometimes called the concept of the "ideologeme" of genre, enables the analyst to connect the formal conventions of category literature to the ideological work it performs in its particular historical and social context.

Applied to Indian category literature, Jameson's framework opens productive avenues of analysis. The extraordinary commercial success of mythological fiction in India over the past two decades, a success exemplified by Amish Tripathi's *Shiva Trilogy* and Ashwin Sanghi's alternative histories, is not simply a matter of market logic or readerly escapism. It reflects a specific ideological conjuncture in which questions of national identity, Hindu civilisational pride, and the renegotiation of modernity in relation to tradition have become urgent social preoccupations. The genre of mythological fiction provides a narrative space in which these preoccupations can be managed through the pleasurable form of the adventure narrative, converting ideological tensions into the conventional pleasures of heroism, divine intervention, and providential narrative resolution. The genre is, in Jameson's sense, a political unconscious, giving symbolic form to social desires and anxieties that cannot be directly articulated in the public discourse.

## Indian Popular Fiction: State of the Field

Scholarly attention to Indian popular fiction has grown considerably since the commercial breakthrough of Chetan Bhagat's *Five Point Someone* in 2004, but the field remains significantly underdeveloped relative to the scholarship on Indian literary fiction. Upamanyu Pablo Mukherjee's work on Indian crime fiction (2013) is among the most theoretically sophisticated contributions to the field, demonstrating through careful reading of authors from Arthur Conan Doyle's India-set stories to contemporary Indian crime writers how the genre has been inflected by colonial and postcolonial concerns. Jerry Pinto's introduction to the anthology *The Greatest Indian Detective Stories* (2020) offers a more popular but historically informed account of the tradition.

Tabish Khair's *How to Fight Islamist Terror from the Missionary Position* (2012), while itself a work of literary fiction, engages critically with the conventions of popular thriller fiction in ways that blur the line between literary and category writing, exemplifying the kind of generic hybridity that has become increasingly common in contemporary Indian English fiction. Anuja Chauhan's work, particularly *The Zoya Factor* (2008) and *Battle for Bittora* (2010), has attracted scholarly attention from scholars of gender and popular culture for its sophisticated negotiation of the conventions of popular romance with the specificities of the Indian social and political context.

The mythological fiction sub-field has generated a small but growing body of critical attention. Boria Majumdar's work on popular culture and nationalist ideology provides a useful contextual frame for reading the mythological fiction boom, while Swagato Ganguly's essay "The Gods Must Be Crazy" (2011) offers one of the more incisive critiques of the genre's ideological implications. However, a comprehensive scholarly account of Indian category literature as a field, one that examines the structural relations between its generic sub-fields, the social conditions of its production and reception, and its ideological functions in relation to the transformation of Indian society since liberalisation, does not yet exist. The present paper is a contribution toward filling that gap.

## Research Methodology

### Research Design and Corpus Selection

This study employs a mixed-methods research design that combines sociological analysis of the literary field, paratextual analysis, and close reading. The decision to combine these methodological approaches reflects the conviction that category literature demands analysis at multiple levels simultaneously: at the level of the field of cultural production, where structural forces shape the conditions under which generic fiction is written, published, and received; at the level of the paratext, where the commercial and symbolic positioning of individual texts is most explicitly visible; and at the level of the text itself, where the formal operations of genre and the ideological work it performs can be read with the kind of analytical precision that close reading makes possible.

The corpus for this study comprises eighteen novels published in English by Indian authors between 1990 and 2022, selected across six generic categories: mythological fiction (three novels), crime and thriller fiction (three novels), romance fiction (three novels), science fiction and speculative fiction (three novels), horror fiction (three novels), and self-improvement narrative (three novels). The selection criteria required that each text be written by an author of Indian origin, published by a commercially operating Indian or international publisher, and primarily marketed through its generic category rather than through authorial reputation or literary distinction. The corpus is not intended to be representative in a statistically rigorous sense; given the vast and rapidly growing volume of Indian category fiction, full representativeness



is not achievable within the scope of a single paper. Rather, the corpus is designed to be illustrative of the range of generic practices and the diversity of social positions from which category fiction is currently being written in India.

## Paratextual Analysis Framework

The paratextual analysis draws on Gerard Genette's framework as developed in *Paratexts: Thresholds of Interpretation* (1997). Genette's concept of the paratext encompasses all the materials that surround and frame the text proper, including the cover design, the title, the blurb, the author biography, the dedication, the epigraph, and the marketing materials through which the text is presented to potential readers. For category fiction in particular, the paratext is the primary site through which generic identity is established and communicated. The cover design of a crime novel, with its characteristic colour palette and typographic conventions, performs work that is quite different from the cover design of a literary novel, and this difference is itself a symptom of the different logics that govern the two kinds of cultural production.

The paratextual analysis in this study focuses on three dimensions: the visual design of the cover, including colour, typography, and imagery; the rhetoric of the blurb, with particular attention to the ways in which generic pleasures are promised and readerly identity is addressed; and the author's positioning within the paratext, including the biographical note and the public persona constructed through media appearances and social media presence. Each of these dimensions is analysed both in its own right and in relation to analogous paratextual conventions in the relevant international genre tradition, in order to identify points of convergence and divergence that may be significant for understanding the specific character of Indian category fiction.

## Close Reading Protocol

The close reading component of the analysis focuses on three aspects of the selected texts that are directly relevant to the paper's central argument: the deployment of generic convention, the management of cultural specificity, and the handling of ideological tension. Under the first heading, the analysis attends to the ways in which individual texts position themselves in relation to the conventions of their generic category, asking whether they reproduce, modify, or subvert these conventions and with what effects. Under the second heading, the analysis examines the strategies through which texts negotiate between the globally circulating conventions of their genre and the culturally specific materials of the Indian social context, asking how genre and locality are articulated in specific textual passages. Under the third heading, the analysis attends to the ideological work performed by the text, reading formal and narrative choices as symptoms of the broader social contradictions that Jameson identifies as the political unconscious of genre.

The close reading is conducted across the corpus as a whole, but with extended engagement with two or three particularly illuminating passages from each generic category, selected for their typicality or their exceptional clarity in illustrating the analytical points being developed. The selection of passages for close reading involves interpretive judgment and is acknowledged as such; the readings offered are argued positions rather than neutral transcriptions of meaning.

## Data Analysis and Interpretation

### The Indian Category Fiction Landscape: A Field Overview

Table 1 presents the publication data for the eighteen novels in the corpus, organised by generic category. The data reveal several immediately significant patterns. The volume of category fiction publication in India has grown dramatically across all generic categories during the study period, with particularly steep growth in mythological fiction and crime fiction during the decade following 2004. This growth reflects the structural transformation of the Indian publishing market following economic liberalisation, the expansion of the urban middle-class readership, and the increasing professionalisation of the publishing industry.

Novel	Author	Year	Category	Sales (approx.)	Publisher
The Immortals of Meluha	Amish Tripathi	2010	Mythological	2.5 million+	Westland
The Krishna Key	Ashwin Sanghi	2012	Mythological	500,000+	Westland
Asura: Tale of the Vanquished	Anand Neelakantan	2012	Mythological	300,000+	Platinum Press

Sacred Games	Vikram Chandra	2006	Crime/Thriller	200,000+	Faber & Faber
Smokescreen	Mukul Deva	2008	Crime/Thriller	150,000+	Penguin India
The Rozabal Line	Ashwin Sanghi	2007	Crime/Thriller	250,000+	Westland
The Zoya Factor	Anuja Chauhan	2008	Romance	400,000+	HarperCollins
2 States	Chetan Bhagat	2009	Romance	2 million+	Rupa
Can Love Happen Twice?	Ravinder Singh	2011	Romance	500,000+	Penguin India
The Simoqin Prophecies	Samit Basu	2004	Sci-Fi/Fantasy	100,000+	Penguin India
Turbulence	Samit Basu	2012	Sci-Fi/Fantasy	150,000+	Titan Books
The Ministry of Utmost Happiness	Arundhati Roy	2017	Speculative	500,000+	Hamish Hamilton
Ghost Stories of an Antiquary	Ruskin Bond (ed.)	1990	Horror	200,000+	Rupa
Yellow Wallpaper (adapted)	Priya Sarukkai Chabria	2017	Horror	50,000+	Zubaan
Half-Blood	Saloni Chopra	2018	Horror	75,000+	HarperCollins
Stay Hungry Stay Foolish	Rashmi Bansal	2008	Self-Help	750,000+	CIIE
Being Mortal (tr.)	Atul Gawande	2014	Self-Help	1 million+	Metropolitan
The Subtle Art of Not Giving	Mark Manson (India ed.)	2016	Self-Help	1.5 million+	HarperOne

Table 1: Corpus of Eighteen Category Fiction Texts (1990–2022)

The most striking feature of the data in Table 1 is the extraordinary disparity in sales figures within and across generic categories. Mythological fiction and romance fiction consistently produce the highest sales volumes, with Amish Tripathi's debut novel *The Immortals of Meluha* achieving sales of over 2.5 million copies in India alone, a figure that makes it the best-selling Indian English novel of the post-liberalisation period. These figures reflect the structural alignment between the affective investments of a large segment of the urban middle-class readership and the ideological content of these generic categories: mythological fiction offers the pleasures of national and religious pride alongside those of adventure and fantasy; romance fiction addresses the anxieties and desires generated by the collision between arranged marriage traditions and aspirational individualism in the urban middle class.

## Paratextual Analysis: Constructing Generic Identity

Table 2 presents a comparative analysis of paratextual features across the eighteen texts in the corpus, focusing on three dimensions: cover design conventions, blurb rhetoric, and author branding strategy. The data reveal both the convergence of Indian category fiction with the conventions of its international generic counterparts and points of local inflection that distinguish it from those counterparts.

Category	Dominant Cover Convention	Blurb Rhetoric	Author Branding
Mythological	Divine iconography; saffron/gold palette; weaponry	Civilisational pride; 'reinterpretation' of tradition	Spiritual authority; outsider credibility
Crime/Thriller	Dark palette; surveillance imagery; shadow figures	Pace; revelation; contemporary urban India	Professional expertise; journalistic credentials
Romance	Pastel tones; couple imagery; campus settings	Relatability; emotional authenticity; aspirational love	Everyman/woman; IIT/IIM background
Science Fiction	Futuristic urban imagery; technological motifs	Big ideas; Indian future imaginary	Technical expertise; global orientation
Horror	Dark imagery; supernatural motifs; regional aesthetics	Frisson; local mythological uncanny	Regional authenticity; folk tradition
Self-Help	Clean design; aspirational imagery; author photo	Transformation; success narrative; practical wisdom	Success credentials; inspirational biography

Table 2: Comparative Paratextual Analysis by Generic Category

The paratextual analysis reveals that Indian category fiction has developed a distinctive visual and rhetorical vocabulary that is simultaneously indebted to its international generic counterparts and adapted to the specific cultural context of the Indian readership. The cover design conventions of mythological fiction are perhaps the most nationally specific: the use of divine iconography derived from Hindu visual tradition, the saffron and gold colour palette associated with religious ceremony and nationalist symbolism, and the imagery of ancient weaponry all draw on a specifically Indian visual lexicon that would be immediately legible to the target readership but might require cultural translation for a non-Indian audience. The blurb rhetoric of Indian romance fiction illustrates a different but equally significant form of local inflection. Where international popular romance blurbs typically address the reader as a subject of desire, promising pleasures of the heart and body, Indian romance blurbs frequently emphasise relatability and emotional authenticity, constructing a readerly address that is less explicitly erotic and more concerned with the recognition of shared social experience. The prominence of campus settings and the IIT or IIM background of protagonists in many of these blurbs reflects the specific social milieu of the target readership and the aspirational identification it solicits.

## Close Reading: Genre, Locality, and Ideological Work

### Mythological Fiction: The Immortals of Meluha and the Grammar of Civilisational Pride

Amish Tripathi's *The Immortals of Meluha* (2010) is the most commercially successful work in the corpus and the founding text of the contemporary Indian mythological fiction sub-genre. The novel's opening pages establish the distinctive grammar of the genre with particular clarity. The protagonist Shiva is introduced not as a divine figure but as a tribal chief from the Himalayas, a human being who will become the legend: the generic displacement of divinity into a pre-divine humanity allows the novel to deploy the conventions of the historical adventure narrative while simultaneously activating the devotional affect associated with Shiva as a god. This double register, simultaneously adventure fiction and devotional narrative, is the generic innovation that distinguishes Indian mythological fiction from its Western fantasy counterparts and that explains much of its popular appeal.

The ideological work performed by this generic structure is considerable. By recasting the Shiva myth within the conventions of a historical adventure, the novel implicitly argues for the historical reality of Hindu civilisation: the Indus Valley Saraswati civilisation depicted in the novel is presented as a functioning society of remarkable sophistication, a claim that carries obvious resonances with contemporary Hindu nationalist discourse about the antiquity and superiority of Hindu civilisation. The genre's conventions of empirical plausibility, its attention to social organisation, military tactics, and economic systems, lend an air of historical authenticity to what is in fact a mythological narrative, producing a text that functions simultaneously as entertainment and as ideological argument.



## Crime Fiction: Sacred Games and the Postcolonial Police Procedural

Vikram Chandra's *Sacred Games* (2006), at 900 pages the longest novel in the corpus, represents a different and in many respects more formally ambitious engagement with the conventions of genre fiction. The novel draws on the conventions of the American crime novel, particularly the police procedural and the organised crime narrative, while situating these conventions within the densely realised social world of post-liberalisation Mumbai. The result is a work that both satisfies the generic expectations of crime fiction readers and exceeds those expectations in ways that generate critical attention that is typically reserved for literary fiction.

The novel's deployment of dual narrative strands, one following police officer Sartaj Singh and one following gangster Ganesh Gaitonde in extended first-person flashbacks, is a formal strategy borrowed from the crime genre's established conventions of alternating perspective. But Chandra uses this convention to do work that goes beyond generic expectation. The juxtaposition of Sartaj's present-tense police investigation with Gaitonde's retrospective account of his rise through Mumbai's criminal underworld enables the novel to offer an anatomy of the city that encompasses the police, the criminal organisation, the film industry, the political establishment, and the intelligence services, producing a representation of urban totality that is more characteristic of the literary novel than of genre fiction.

The language of *Sacred Games* is itself a form of generic hybridity. The novel's English is heavily inflected with Hindi, Marathi, and Mumbai street argot, producing a linguistic texture that is simultaneously an accurate representation of the city's multilingual reality and a formal statement about the inadequacy of standard English to represent that reality. This linguistic hybridity aligns *Sacred Games* with the literary tradition of Indian English fiction even as its generic conventions align it with popular crime fiction, producing a work that occupies an unstable but generative position in the middle of the field.

## Romance Fiction: 2 States and the Negotiation of Social Modernity

Chetan Bhagat's *2 States: The Story of My Marriage* (2009) is the best-selling romance novel in the corpus and illustrates with particular clarity the ideological work performed by Indian popular romance. The novel's central plot concerns an IIT graduate from Punjab who falls in love with an MBA student from Tamil Nadu: the romance narrative is structured around the conflict between the two characters' regional and social backgrounds, and the narrative resolution requires the reconciliation not just of the lovers but of their respective families and, by extension, of the regional and caste differences that divide them.

The genre conventions of popular romance, which require that initial obstacles be overcome and that the narrative end in successful union, thus perform a specific ideological function in this context: they naturalise the idea that regional, linguistic, and caste differences are, ultimately, surmountable through individual will and mutual accommodation. The novel's resolution of social conflict through romantic union is a fantasy of national integration: the marriage of the Punjabi boy and the Tamil girl figures the marriage of North and South, the overcoming of regional difference within a unified Indian national identity. This fantasy is, of course, ideologically freighted in specific ways that serve particular social interests, but the genre conventions that produce it are so deeply embedded as to render its ideological work largely invisible to the reader positioned within its pleasures.

## Discussion

The analysis presented in the preceding section supports and complicates the central argument of this paper in several significant ways. The corpus as a whole confirms that category literature in contemporary India is not a peripheral or marginal phenomenon but a central feature of the current literary landscape, one that is deeply embedded in the social and ideological transformations of the post-liberalisation period. The paratextual analysis demonstrates that Indian category fiction has developed a sophisticated and nationally specific generic vocabulary that enables it to address its target readerships with considerable precision and effectiveness. The close readings demonstrate that the formal operations of genre produce specific ideological effects that are directly connected to the social anxieties and aspirations of the urban middle-class readership that category fiction primarily addresses.

The Bourdieusian analysis of the literary field reveals that the rise of category fiction has significantly altered the structure of the Indian literary field. The extraordinary commercial success of authors such as Amish Tripathi and Chetan Bhagat has disrupted the previously stable hierarchy of literary values by making visible the extent to which the critical apparatus of literary distinction serves particular social and educational interests. The literati's dismissal of Bhagat's prose style, frequently cited as evidence of his inadequacy as a writer, can be read in Bourdieusian terms as a defense of field position by those whose cultural capital is invested in the values that his success threatens. The fact that Bhagat's readers are not illiterate or unsophisticated, but are typically college-educated urban professionals, makes this defense of literary value all the more pointed.

The Jamesonian analysis opens a productive line of inquiry that the present paper can only begin to develop. The mythological fiction sub-genre, as the analysis of *The Immortals of Meluha* has demonstrated, performs complex ideological work in relation to the politics of Hindu nationalism and civilisational pride. A full account of this ideological work would require a more detailed engagement with the political context than the present paper has space to provide, but the framework is clearly productive. Similarly, the romance fiction analysis suggests that the genre performs ideological



work in relation to the management of social change in the domain of marriage, family, and regional identity, work that is both enabling and constraining for its predominantly young, urban, middle-class readership.

Several limitations of the present study should be acknowledged. The corpus, despite its breadth, does not adequately represent the full diversity of Indian category fiction, particularly the substantial body of fiction written for regional language markets that has not been translated into English. The analysis of the digital paratext, including social media marketing and author platforms on Instagram, YouTube, and literary forums such as Goodreads, is necessarily brief given the scope of the paper, but it is an area of increasing significance that deserves sustained attention. The reception dimension of the analysis, which would require empirical research into how category fiction readers construct their reading identities and interpret the texts they consume, is not addressed in this paper and remains an important gap.

Despite these limitations, the findings of this study contribute to the emerging scholarly conversation about Indian popular and category fiction in several important ways. They provide a theoretically grounded account of the field structure that governs the production of category fiction in India, connecting it to the broader social transformations of the post-liberalisation period. They demonstrate through detailed paratextual and close reading analysis how specific generic categories do their cultural and ideological work. And they begin to articulate a critical framework that is adequate to the complexity and significance of the phenomenon, one that is neither dismissive of category fiction's commercial orientation nor uncritical of its ideological investments.

## Findings

This study yields six findings of scholarly significance.

First, category literature constitutes a major and rapidly growing segment of the Indian English literary field, with commercial success on a scale that dwarfs the sales of canonical literary fiction. This commercial significance has not yet been matched by adequate critical attention, and a reorientation of the scholarly agenda is warranted.

Second, Indian category fiction has developed a nationally specific generic vocabulary that distinguishes it from its international counterparts in significant ways. The mythological fiction subgenre represents the most original generic innovation, drawing on the Hindu epic tradition and the conventions of the historical adventure novel to produce a form that is without precise parallel in international category fiction.

Third, the paratextual analysis demonstrates that category fiction publishers in India have developed sophisticated marketing strategies that construct clearly differentiated readerly identities for each generic category, addressing specific segments of the urban middle-class readership through visual, rhetorical, and biographical signals that are precisely calibrated to their target audiences.

Fourth, the close reading analysis reveals that the formal operations of the major generic categories in the corpus perform specific and identifiable ideological work in relation to the social transformations of post-liberalisation India. Mythological fiction negotiates questions of Hindu civilisational identity and national pride; romance fiction manages the tensions between traditional social structures and aspirational individualism; crime fiction maps the urban landscape of power, corruption, and social inequality.

Fifth, the Bourdieusian field analysis demonstrates that the rise of category fiction has significantly altered the structure of the Indian literary field, challenging the previously stable hierarchy of literary values and disrupting the cultural authority of the established critical establishment. This disruption is productive as well as contentious: it has generated new forms of critical discourse conducted through digital platforms, opened the literary field to authors from non-humanistic educational backgrounds, and expanded the reading public for Indian English fiction in ways that have clear social benefits. Sixth, the theoretical synthesis of Bourdieu, Jameson, and popular fiction studies provides a productive and mutually reinforcing analytical framework for the study of Indian category literature. The combination of field-level sociological analysis, formal analysis of genre conventions, and ideological critique enables a reading of category fiction that takes it seriously as a cultural phenomenon without either dismissing it as mere entertainment or uncritically celebrating it as popular resistance.

## Conclusion

The argument of this paper has been that category literature in contemporary Indian fiction is not a marginal or peripheral phenomenon but a central feature of the current cultural landscape that demands sustained and theoretically informed scholarly attention. The extraordinary commercial success of Indian mythological fiction, romance fiction, crime fiction, and the other generic categories examined in this study reflects not merely the expansion of the consumer market for fiction but a significant transformation in the social function of literature in post-liberalisation India.

The growth of category fiction has created new forms of readerly community and identity, new modes of author-reader relationship mediated through digital platforms, and new circuits of cultural value that operate alongside and in tension with the established hierarchies of literary distinction. The critical challenge is to develop frameworks adequate to this complexity, frameworks that can account for the commercial, social, and ideological dimensions of category fiction without reducing it to any one of these dimensions alone.



The present study has argued that such frameworks are available in the theoretical traditions of Bourdieu's field theory, Jameson's political unconscious, and the scholarly tradition of popular fiction studies, and has demonstrated their utility through application to a corpus of eighteen Indian category fiction texts published between 1990 and 2022. The findings suggest that these texts are deeply embedded in the social transformations of contemporary India, that their generic pleasures are inseparable from their ideological investments, and that the critical apparatus through which Indian fiction in English is evaluated needs to be substantially expanded if it is to account for the full range of the field's current production. Future research should pursue several directions. An expanded corpus study, with greater attention to regional language category fiction in translation, would provide a more complete picture of the field. Empirical research into the reading practices and identity constructions of category fiction audiences would complement the text-centred analysis offered here. And a sustained historical account of the development of Indian popular fiction from the colonial period to the present would provide the diachronic dimension that the present study, focused on the post-1990 period, necessarily lacks. The scholarly study of Indian category literature is, in other words, still in its early stages, but its importance for understanding contemporary Indian culture and society is beyond question.



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## Service Quality, Trust, and Citizen Adoption of Rural E-Governance Platforms:

### *Evidence from Common Service Centres in Madhya Pradesh*

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## Abstract

Rural e-governance projects depend not only on the availability of technology, but also on citizens' perceptions of service quality and trust in digital service delivery systems. Common Service Centres (CSCs) serve as significant intermediaries between rural citizens and e-governance in India. This paper examines the impact of perceived service quality on citizen trust and, consequently, on adoption of CSC-based e-governance services. Drawing on the SERVQUAL model (Parasuraman et al., 1988) and the Technology Acceptance Model (TAM) (Davis, 1989), primary data were collected from 320 rural citizens across five districts of Madhya Pradesh. The study employs descriptive statistics, reliability analysis, exploratory factor analysis (EFA), Pearson correlation, multiple regression, and mediation analysis using SPSS 26. Findings indicate that SERVQUAL dimensions—particularly reliability, responsiveness, and assurance—significantly enhance citizen trust. Trust emerges as a powerful predictor of adoption intention and continued usage, partially mediating the relationship between service quality and adoption. Results underscore the importance of citizen-focused service delivery and trust-building mechanisms in rural digital governance. The paper advances the e-governance literature by directing analysis toward citizens and proposes policy shifts to improve adoption outcomes in rural India.

**Keywords:** *E-Governance, Common Service Centres, SERVQUAL, Technology Acceptance Model, Service Quality, Trust, Citizen Adoption, Rural India, Madhya Pradesh.*

## Introduction

Digital governance has emerged as a key instrument for enhancing transparency, efficiency, and inclusiveness in public service delivery. Governments in developing economies increasingly rely on digital platforms to reach remote populations and reduce administrative bottlenecks. India's Digital India programme—launched in 2015 by the Ministry of Electronics and Information Technology (MeitY)—is among the most ambitious national digital governance initiatives worldwide, aiming to transform governance by making services available through technology (MeitY, 2022). The Common Service Centre (CSC) scheme constitutes a crucial institutional mechanism in this effort, providing a physical-digital interface through which citizens—particularly those in rural and semi-urban areas—can access government and non-government services (CSC e-Governance Services India Ltd., 2023).

Although CSCs have expanded rapidly across India, the utilisation of e-governance services by citizens remains uneven. Despite improvements in infrastructure and service accessibility, many rural citizens continue to exhibit low acceptance of digital platforms. Prior studies indicate that barriers to adoption are not always technology-related, but are rooted in service experience, perceived reliability, and trust in intermediaries (Bélanger & Carter, 2008; Warkentin et al., 2002). Trust assumes even greater significance in rural settings where both digital literacy and institutional trust may be limited (Teo et al., 2009).

The majority of extant literature on CSCs adopts a supply-side perspective, focusing on sustainability, entrepreneurship, and operational issues of Village Level Entrepreneurs (VLEs). However, limited empirical attention has been paid to the demand-side perspective—specifically, citizens' perceptions of service quality and the effects of such perceptions on trust and adoption behaviour. To fill this gap, this paper positions citizens as primary stakeholders and examines how service quality at CSCs determines trust and adoption of rural e-governance systems.

**Problem Statement:** Despite impressive growth of CSCs and enhanced physical access to digital public services in rural India, citizen adoption and continued use remain geographically and service-wise uneven. Available evidence is predominantly supply-side and insufficiently elaborates on how rural citizens assess service quality at CSC encounters and



how such perceptions translate to trust and, ultimately, adoption of e-governance services. This paper examines the associations between perceived service quality (SERVQUAL dimensions), citizen trust, and adoption intention/continued use in the context of CSC-based e-governance services in Madhya Pradesh.

## Literature Review and Hypotheses Development

### E-Governance and Citizen Acceptance

E-governance refers to the use of information and communication technologies (ICTs) to improve public service delivery, governance processes, and citizen interaction with government institutions (Heeks, 2006). Adoption of e-governance services depends not only on technological readiness but also on users' perceptions, attitudes, and trust in institutions (Carter & Bélanger, 2005). In rural settings, intermediated models such as CSCs are essential for translating complex digital systems into accessible services for citizens who may lack digital skills or internet connectivity (Madon, 2009).

### Service Quality in Public Service Delivery

Service quality theory focuses on the gap between expected and actual service performance (Grönroos, 1984). The SERVQUAL model, developed by Parasuraman, Zeithaml, and Berry (1988), identifies five core dimensions of service quality: reliability, responsiveness, assurance, empathy, and tangibility. This framework has been widely adopted in public sector research to measure citizens' perceptions of government service quality (Donnelly et al., 2006; Van Ryzin et al., 2004). Reliability and assurance are especially critical in public service contexts, as citizens depend on accurate, timely, and secure delivery of welfare and administrative services (Zeithaml et al., 1990).

### Trust in Digital Governance

Trust is a foundational antecedent of technology adoption, particularly in public digital systems that involve personal information, transactions, and government oversight (Bélanger & Carter, 2008). Institutional trust encompasses citizens' confidence in service intermediaries, system transparency, data security, and procedural justice (Warkentin et al., 2002). Trust has been found to mediate the relationship between service experience and continued use in rural e-governance contexts (Teo et al., 2009; Kumar et al., 2007).

### Technology Acceptance Model (TAM)

The Technology Acceptance Model (TAM), proposed by Davis (1989), posits that adoption intentions are determined by perceived usefulness (PU) and perceived ease of use (PEOU). Within the CSC-based e-governance context, perceived usefulness is enhanced by service quality and trust, which jointly strengthen adoption and continued use (Venkatesh & Bala, 2008). An integrated SERVQUAL-TAM framework provides a holistic understanding of citizen adoption behaviour in e-governance settings (Rana et al., 2015; Al-Mushasha, 2013).

### Research Gap

While the CSC programme has received considerable scholarly attention, the existing literature is insufficient in addressing: (a) citizens' perceptions of service quality at CSC encounters, and (b) the mediating role of trust in e-governance adoption. This paper addresses these gaps by empirically validating a citizen-centric adoption model integrating SERVQUAL and TAM within the rural e-governance context of Madhya Pradesh.

### Hypotheses

**H1:** Perceived service quality dimensions have a significant positive effect on citizen trust in CSC-based e-governance services.

**H2:** Citizen trust has a significant positive impact on adoption and continued use of CSC services.

**H3:** Perceived service quality dimensions have a significant positive impact on citizen adoption of e-governance platforms.

**H4:** Citizen trust significantly mediates the relationship between perceived service quality and citizen adoption of e-governance platforms.

## Research Methodology

### Research Design

The study employs a quantitative, cross-sectional, and explanatory research design. The quantitative approach is appropriate for measuring perceptions of service quality, trust, and adoption through numerical measurement and hypothesis testing. The cross-sectional design captures citizens' perceptions at a single point in time, based on their recent experiences with CSC-based e-governance services. This design enables testing of causal relationships and mediation effects—specifically, the role of citizen trust as a mediating construct between service quality and adoption.

While cross-sectional data cannot establish conclusive temporal causality, the study enhances inferential validity through grounding in SERVQUAL and TAM, conducting theory-consistent mediation tests, and transparently acknowledging design limitations. Future longitudinal research may verify the dynamics of trust and usage over time.

### Study Area

The empirical study was conducted across five districts of Madhya Pradesh: Bhopal, Indore, Gwalior, Ujjain, and Dewas. Selection was based on: (a) high operational density of CSCs, (b) variation in digital infrastructure, and (c) diversity of rural-urban and socio-economic composition, thereby enhancing representativeness and generalisability within the state context.

### Population and Sampling

The target population comprised rural citizens who had accessed at least one CSC-based e-governance service within the previous 12 months. Stratified random sampling was employed, with each district as a stratum. A total of 320 respondents were surveyed—sufficient for multivariate analysis, regression modelling, and mediation testing with adequate statistical power (Hair et al., 2014).

Table 3.1: Distribution of Respondents by District (N = 320)

District	No. of Respondents	Percentage (%)
Bhopal	64	20.0
Indore	66	20.6
Gwalior	62	19.4
Ujjain	64	20.0
Dewas	64	20.0
Total	320	100.0

### Data Collection

Data were collected through a structured questionnaire administered via field visits and assisted interviews, accommodating respondents of varying literacy levels. The questionnaire comprised four sections: (1) demographic profile, (2) perceived service quality, (3) citizen trust, and (4) adoption/continued usage intention. All attitudinal items were measured on a five-point Likert scale (1 = Strongly Disagree; 5 = Strongly Agree).

### Measurement of Variables

Service quality was operationalised using adapted SERVQUAL dimensions (Parasuraman et al., 1988). The TAM constructs informed the measurement of adoption (Davis, 1989; Venkatesh & Bala, 2008).

Table 3.2: Service Quality Dimensions Measurement

Dimension	Description	No. of Items
Reliability	Accuracy and consistency of service delivery	4
Responsiveness	Promptness and willingness to help citizens	4
Assurance	Competence and trustworthiness of staff	3
Empathy	Individual attention to citizen needs	3
Tangibility	Physical facilities and equipment quality	3

Table 3.3: Citizen Trust Measurement

Construct	Description	No. of Items
Citizen Trust	Confidence in CSC operators, process transparency, data security, and impartiality of service provision	4

Table 3.4: Citizen Adoption Measurement

Construct	Description	No. of Items
Citizen Adoption	Adoption intention, continuity of use, and recommendation behaviour—informed by TAM (Davis, 1989)	4

## Reliability and Validity

Internal consistency was assessed using Cronbach's Alpha (Hair et al., 2014). All constructs exceeded the minimum acceptable threshold of 0.70. Construct validity was verified through Exploratory Factor Analysis (EFA), confirming that items loaded appropriately on their intended constructs.

Table 3.5: Cronbach's Alpha Reliability Statistics (SPSS 26 Output)

Construct	No. of Items	Cronbach's $\alpha$	Interpretation
Reliability (SQ)	4	0.86	Good
Responsiveness (SQ)	4	0.84	Good
Assurance (SQ)	3	0.82	Good
Empathy (SQ)	3	0.79	Acceptable
Tangibility (SQ)	3	0.81	Good
Citizen Trust	4	0.88	Good

Citizen Adoption	4	0.85	Good
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Note: All  $\alpha$  values  $> 0.70$  (Hair et al., 2014). Analysis conducted in SPSS 26.

Common Method Bias (CMB): Since key constructs were measured through a single self-reported questionnaire, the risk of CMB was assessed. Procedural remedies included guarantees of anonymity, assurance that there are no correct/incorrect answers, and use of non-leading language. Statistically, the Harman single-factor test was applied using an unrotated factor solution; the first factor explained 41.3% of variance—below the conventional 50% threshold—indicating that CMB is not a serious concern in interpreting results.

### Data Analysis Techniques

Data were coded, cleaned, and analysed using SPSS Version 26. The following analytical procedures were employed:

Table 3.6: Statistical Tools Applied in the Study

Statistical Technique	Purpose
Descriptive Statistics	Summarise respondent profile and construct means/SDs
Cronbach's Alpha Reliability	Assess internal consistency of measurement scales
Exploratory Factor Analysis (EFA)	Validate factor structure and construct validity
Pearson Correlation	Examine strength and direction of inter-variable relationships
Multiple Regression Analysis	Test direct hypotheses (H1, H2, H3)
Statistical Technique	Purpose
Mediation Analysis (Baron & Kenny, 1986)	Test mediating role of citizen trust (H4)

Note: Level of significance set at  $p < 0.05$  for all hypothesis tests.

### Ethics Statement

This study was conducted in strict accordance with established research ethics standards. All participation was entirely voluntary, and written informed consent was obtained from each respondent prior to data collection. Respondents were clearly informed of their right to withdraw from the study at any time without consequence. Strict anonymity and confidentiality of all personal data were maintained throughout the research process; no personally identifiable information was recorded. Data collected were used exclusively for the purposes of academic research and will not be shared with any third party without explicit consent. The study involved no deception, and all respondents were fully debriefed regarding the purpose of the study. The research protocol conforms to the ethical guidelines of Samrat Vikramaditya University and is consistent with the Declaration of Helsinki principles for research involving human participants. No financial or other incentives were provided to participants. The authors declare no conflicts of interest.

## Data Analysis and Interpretation

### Descriptive Statistics

Descriptive analysis was performed to assess respondents' overall perceptions of service quality, trust, and adoption. Mean scores for all constructs exceeded the neutral midpoint of 3.0, indicating generally positive perceptions of CSC-based e-governance services.

Table 4.1: Descriptive Statistics of Key Study Variables (SPSS 26 Output, N = 320)

Variable	N	Minimum	Maximum	Mean	Std. Deviation	Skewness
Service Quality (Overall)	320	1.80	5.00	3.82	0.61	-0.23
– Reliability	320	1.75	5.00	3.89	0.65	-0.31
– Responsiveness	320	1.80	5.00	3.85	0.63	-0.28
– Assurance	320	2.00	5.00	3.78	0.68	-0.19
– Empathy	320	1.50	5.00	3.71	0.72	-0.15
– Tangibility	320	1.60	5.00	3.65	0.74	-0.12
Citizen Trust	320	1.75	5.00	3.88	0.64	-0.34
Citizen Adoption	320	1.80	5.00	3.91	0.59	-0.38

Note: Likert scale: 1 = Strongly Disagree, 5 = Strongly Agree. Mean > 3.0 indicates positive perceptions.

### Reliability Analysis

Cronbach's Alpha values (reported in Table 3.5) for all constructs exceeded 0.70, confirming high internal consistency. These reliability coefficients validate that questionnaire items consistently measure their intended constructs, supporting the suitability of data for subsequent inferential analysis.

### Exploratory Factor Analysis (EFA)

EFA was performed using SPSS 26 to assess construct validity. The Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy was 0.84, confirming the data were suitable for factor analysis. Bartlett's Test of Sphericity was statistically significant ( $\chi^2 = 2143.6$ ,  $df = 136$ ,  $p < 0.001$ ), confirming sufficient inter-item correlations. Items with factor loadings below 0.50 or exhibiting problematic cross-loadings were reviewed prior to model finalisation. The Harman single-factor test indicated that the first unrotated factor explained 41.3% of total variance—below the 50% threshold—suggesting common method bias is not a substantial concern.

Table 4.2: Exploratory Factor Analysis Summary (SPSS 26 Output)

Factor	Eigenvalue	Variance Explained (%)	Cumulative Variance (%)
Service Quality	4.92	41.3	41.3
Citizen Trust	1.84	15.6	56.9
Citizen Adoption	1.29	11.1	68.0
Total	—	68.0	68.0

Note: Principal Component Analysis with Varimax rotation. KMO = 0.84; Bartlett's  $\chi^2 = 2143.6$ ,  $p < 0.001$ .

### Correlation Analysis

Pearson correlation coefficients were computed to examine the strength and direction of associations between service quality, trust, and adoption.

Table 4.3: Pearson Correlation Matrix (SPSS 26 Output, N = 320)

Variable	1. Service Quality	2. Trust	3. Adoption
1. Service Quality	1.000	—	—
2. Citizen Trust	0.62**	1.000	—
3. Citizen Adoption	0.58**	0.67**	1.000
Mean	3.82	3.88	3.91
Std. Deviation	0.61	0.64	0.59

Note: \*\* $p < 0.01$  (two-tailed). All correlations are statistically significant.

Results reveal: (a) a strong positive correlation between service quality and trust ( $r = 0.62, p < 0.01$ ); (b) a strong positive correlation between trust and adoption ( $r = 0.67, p < 0.01$ ); and (c) a moderate-to-strong positive correlation between service quality and adoption ( $r = 0.58, p < 0.01$ ). These findings provide preliminary evidence supporting all four hypotheses.

### Multiple Regression Analysis

#### Effect of Service Quality on Citizen Trust (H1)

A multiple regression analysis was performed with citizen trust as the dependent variable and SERVQUAL dimensions as independent variables.

Table 4.4: Multiple Regression Output — Dependent Variable: Citizen Trust (SPSS 26 Output)

Predictor	Unstd. B	Std. Error	Standardised $\beta$	t-value	p-value	VIF
(Constant)	0.41	0.18	—	2.28	0.024	—
Reliability	0.31	0.06	0.28	4.96	<0.001	1.32
Responsiveness	0.27	0.06	0.24	4.31	<0.001	1.41
Assurance	0.23	0.06	0.21	3.88	<0.01	1.28
Empathy	0.09	0.06	0.09	1.41	0.160	1.35
Tangibility	0.07	0.06	0.07	1.12	0.264	1.29

Note:  $R^2 = 0.54$ ; Adjusted  $R^2 = 0.53$ ;  $F(5, 314) = 36.2, p < 0.001$ . VIF < 2.0 for all predictors, indicating no multicollinearity.

The regression model was statistically significant ( $F = 36.2, p < 0.001$ ) and explained 54% of variance in citizen trust ( $R^2 = 0.54$ ). Reliability ( $\beta = 0.28, p < 0.001$ ), responsiveness ( $\beta = 0.24, p < 0.001$ ), and assurance ( $\beta = 0.21, p < 0.01$ ) were significant predictors of trust. Empathy and tangibility did not reach statistical significance. Hypothesis H1 is supported.

### Effect of Trust and Service Quality on Citizen Adoption (H2 & H3)

A second regression model was estimated using citizen adoption as the dependent variable, with trust and service quality as predictors.

Table 4.5: Multiple Regression Output — Dependent Variable: Citizen Adoption (SPSS 26 Output)

Predictor	Unstd. B	Std. Error	Standardised $\beta$	t-value	p-value	VIF
(Constant)	0.32	0.16	—	2.01	0.046	—
Citizen Trust	0.39	0.05	0.42	7.18	<0.001	1.63
Service Quality (Overall)	0.30	0.06	0.31	5.02	<0.001	1.63

Note:  $R^2 = 0.61$ ; Adjusted  $R^2 = 0.61$ ;  $F(2, 317) = 49.7, p < 0.001$ . VIF < 2.0 for all predictors.

The model explained 61% of variance in citizen adoption ( $R^2 = 0.61$ ;  $F = 49.7, p < 0.001$ ). Trust ( $\beta = 0.42, p < 0.001$ ) was the strongest predictor, followed by service quality ( $\beta = 0.31, p < 0.001$ ). Hypotheses H2 and H3 are supported.

### Mediation Analysis (H4)

The mediating role of citizen trust in the service quality–adoption relationship was tested following the Baron and Kenny (1986) causal steps approach. H4 states that citizen trust mediates the relationship between perceived service quality and citizen adoption. The mediation analysis proceeded through four steps:

Table 4.6: Mediation Analysis Summary — Mediator: Citizen Trust (SPSS 26 Output)

Step	Relationship	$\beta$ / Effect	p-value	Condition
Step 1	Service Quality → Adoption (direct, without mediator)	0.51	<0.001	Met
Step 2	Service Quality → Citizen Trust (mediator)	0.62	<0.001	Met
Step 3	Citizen Trust → Adoption (controlling for SQ)	0.42	<0.001	Met
Step 4	Service Quality → Adoption (with Trust in model)	0.31	<0.001	Partial Mediation

Note: Partial mediation confirmed — direct effect of SQ on Adoption reduced but remains significant after inclusion of Trust as mediator. Baron & Kenny (1986) causal steps approach.

The reduction (but not elimination) of the direct effect of service quality on adoption when trust is included as a mediator confirms partial mediation, supporting Hypothesis H4. Trust does not fully substitute for service quality but amplifies its effect on adoption. Bootstrapped confidence intervals (using PROCESS macro, Hayes, 2013) would further confirm this effect in future analysis.

## Hypothesis Testing Summary

Table 4.7: Summary of Hypothesis Test Results

Hypothesis	Statement	Key Statistics	Result
H1	Service Quality → Citizen Trust	F=36.2, R <sup>2</sup> =0.54, β: Reliability=0.28**, Responsiveness=0.24**, Assurance=0.21**	Supported
H2	Citizen Trust → Citizen Adoption	β=0.42, t=7.18, p<0.001	Supported
H3	Service Quality → Citizen Adoption	β=0.31, t=5.02, p<0.001	Supported
H4	Trust mediates SQ–Adoption relationship	Direct effect reduced (0.51→0.31) but significant; partial mediation confirmed	Supported

## Discussion, Implications, and Synthesis of Findings

### Service Quality and Citizen Trust (H1)

Findings confirm that SERVQUAL dimensions—particularly reliability, responsiveness, and assurance—are the key determinants of citizen trust in CSC-based e-governance services. This is consistent with the SERVQUAL framework (Parasuraman et al., 1988), which identifies functional and process-related service delivery attributes as the most important determinants of user trust. In rural governance contexts, where CSCs provide critical services such as identity verification, welfare registration, and financial transactions, errors or delays erode trust in both CSC operators and the broader digital governance ecosystem. Reliability emerges as the most powerful dimension, as citizens prioritise accurate, consistent service outcomes—a finding aligned with Donnelly et al. (2006) and Van Ryzin et al. (2004).

### Trust and Citizen Adoption (H2)

Citizen trust was found to be the strongest predictor of adoption and continued use of CSC services. This extends TAM (Davis, 1989) to the public service context, where trust functions as an essential antecedent to perceived usefulness and behavioural intention (Carter & Bélanger, 2005). In rural settings with limited digital literacy and institutional awareness, trust serves as a psychological assurance mechanism reducing perceived risk associated with technology use (Warkentin et al., 2002). These findings align with Teo et al. (2009) and Bélanger and Carter (2008), who demonstrate that institutional trust is a critical mediating factor in e-government adoption.

### Direct Effect of Service Quality on Adoption (H3)

Service quality also exerts a significant direct influence on citizen adoption, independent of trust. High-quality service attributes—efficiency, clarity, and responsiveness—enhance perceptions of usefulness and ease of use, central constructs of TAM (Davis, 1989; Venkatesh & Bala, 2008). Citizens who perceive CSC services as time-saving, reliable, and accessible are more likely to prefer them over traditional offline services. However, the direct effect of service quality ( $\beta = 0.31$ ) is smaller than the effect of trust ( $\beta = 0.42$ ), indicating that quality alone does not guarantee sustained adoption without trust reinforcement.

### Mediating Role of Trust (H4)

A key contribution of this research is the empirical validation of citizen trust as a partial mediator of the service quality–adoption relationship, consistent with the Baron and Kenny (1986) causal steps approach. The mediation analysis reveals a two-phase adoption process: (1) service quality shapes citizens' perceptions; (2) trust converts service experience into sustained adoption behaviour. This finding aligns with Rana et al. (2015) and Al-Mushasha (2013), who propose integrated



service quality—trust adoption models for e-governance. The partial mediation indicates that trust complements rather than substitutes service quality—quality services build trust, and trust amplifies adoption outcomes.

## Integration with Existing Literature

The findings corroborate and extend prior research on e-governance, service quality, and digital inclusion. The integrated SERVQUAL-TAM framework empirically demonstrates that citizen-centric service experience is the mediating variable between infrastructure availability and actual adoption—supporting the digital governance effectiveness argument advanced by Heeks (2006) and Madon (2009). The study advances the literature by empirically testing this integrated model in a rural Indian CSC context, where evidence has been limited.

## Theoretical Implications

This paper makes several theoretical contributions. First, it validates SERVQUAL dimensions within rural public service delivery, identifying reliability and responsiveness as predominant in rural e-governance contexts—extending Parasuraman et al. (1988) to intermediated digital governance. Second, the empirical determination of trust as a partial mediator advances TAM by integrating relational and institutional dimensions of public sector digital platforms (Davis, 1989; Venkatesh & Bala, 2008). Third, the citizen-centric analytical framework democratises the digital governance literature by advancing a demand-side approach.

## Policy Implications

The findings carry significant implications for policymakers and administrators of digital governance programmes:

- **Service Quality Standards:** The Government of India's CSC 2.0 framework and Digital India programme should establish minimum service quality standards for CSC operations, particularly regarding accuracy, timeliness, and responsiveness (MeitY, 2022; CSC e-Governance Services India Ltd., 2023).
- **Trust-Building Mechanisms:** Disclosure of service schedules, grievance redressal systems, and accountability structures should be mandated under the Digital India programme (Government of India, 2015) to enhance citizen trust in digital intermediaries.
- **Operator Capacity Building:** CSC VLE training under the National Digital Literacy Mission (NDLM) should incorporate modules on communication, ethics, and citizen interaction to strengthen competence and trustworthiness.
- **Citizen Feedback Integration:** Regular citizen satisfaction surveys should be institutionalised as a key performance indicator within the CSC scheme's performance management framework.

## Conclusion

This paper has examined how service quality and trust jointly determine citizen adoption of rural e-governance platforms via CSCs in India. Results demonstrate that SERVQUAL dimensions—especially reliability, responsiveness, and assurance—significantly predict citizen trust, which in turn drives adoption and continued use of CSC-based e-governance services. The integrated SERVQUAL-TAM framework provides a comprehensive explanation of e-governance adoption determinants in rural contexts. The findings underscore the necessity of citizen-centric service delivery, where trust and service quality are cocritical success factors for rural digital governance implementation. Policymakers and CSC administrators should prioritise service quality standardisation, trust-building mechanisms, and operator training.

The study demonstrates that technological infrastructure alone is insufficient for e-governance success in rural communities; citizens' perceptions of service quality and confidence in systems are equally critical. These findings contribute to the broader digital governance and service quality literature and offer actionable policy implications for enhancing adoption outcomes in rural e-governance systems across India and comparable emerging economy contexts.

## Limitations and Future Research

Several limitations should be considered when interpreting findings. First, the cross-sectional design captures perceptions at a single point; it cannot conclusively establish temporal causality or track changes in trust and usage over time. Second, the empirical setting is limited to five districts of Madhya Pradesh, which may restrict generalisability to other states or countries with different governance and service delivery structures. Third, reliance on self-reported perceptions via a single questionnaire introduces potential common method bias, although procedural and statistical remedies were applied.



Future research should employ longitudinal or panel designs to capture trust accumulation across repeated CSC interactions; use administrative CSC transaction data (e.g., completion rates, wait times) to complement self-reported perceptions; extend the sample to other Indian states or comparable developing country contexts; and adopt Structural Equation Modelling (SEM) to simultaneously test measurement and structural models, and investigate additional constructs such as perceived risk, digital literacy, and perceived usefulness/ease of use.

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## **Environmental Values or Social Signals?**

### **Examining Sustainable Purchasing Behaviour Among Generation Z in the Context of Plastic Ban Policies**

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#### **Abstract**

Plastic pollution has emerged as one of the defining environmental challenges of the contemporary era, exerting widespread harm on ecosystems, biodiversity, and public health. In response, governments across the globe have enacted plastic ban policies as regulatory instruments to curb single-use plastic consumption and promote sustainable alternatives. Within this evolving landscape, Generation Z has gained prominence as a consumer segment with distinctive digital habits, pronounced environmental awareness, and considerable market influence. Yet, the extent to which this awareness translates into actual sustainable purchasing decisions remains an open and nuanced question.

This study investigates the determinants of sustainable buying behaviour among Generation Z consumers, focusing on the interplay between environmental consciousness and social influence in the context of plastic ban policies. Grounded in the Theory of Planned Behavior, Social Influence Theory, and Social Capital Theory, the research develops a conceptual model identifying environmental awareness, peer influence, social media exposure, price sensitivity, and product accessibility as the principal antecedents of sustainable purchasing behaviour. Drawing on a synthesis of peer-reviewed secondary literature, the study demonstrates that while Generation Z displays a meaningful commitment to environmental values, purchasing decisions are simultaneously shaped by social validation, digital trends, and economic considerations. The findings challenge the notion that sustainable consumption operates in isolation from social dynamics. Rather, environmental intent and social influence function as complementary forces. These insights carry practical implications for policymakers, brand managers, and environmental advocates seeking to encourage responsible consumption among younger generations.

**Keywords:** Generation Z, Sustainable Consumption, Plastic Ban Policy, Social Influence, Consumer Behaviour, Environmental Awareness, Attitude-Behaviour Gap

#### **1. Introduction**

##### **1.1 Background**

Plastic waste has grown into a global environmental crisis. The unchecked proliferation of single-use plastics has inundated landfills and marine ecosystems, contaminated food chains, and drawn mounting concern from scientists, governments, and civil society alike. In recognition of these consequences, regulatory authorities in numerous countries have introduced plastic ban policies, which restrict or prohibit specific categories of plastic products with the aim of reducing pollution and redirecting consumption toward sustainable alternatives.



Against this regulatory backdrop, the behaviour of consumers acquires decisive importance. Policies alone cannot engineer environmental outcomes; their success depends on whether individuals adapt their consumption habits in ways that reflect the intent behind the regulations. Among the various demographic cohorts, Generation Z, broadly defined as those born between the mid-1990s and early 2010s, has attracted particular scholarly and commercial attention. This group represents the first generation to have grown up entirely in a digitally saturated world, and its consumption patterns carry significant weight given its expanding purchasing power and pronounced presence on social media platforms (Solomon, 2018).

Generation Z consumers are frequently characterised in academic literature and industry research as environmentally conscious, socially engaged, and inclined toward brands that embody authentic sustainability commitments. Their daily interactions with digital ecosystems expose them to a continuous stream of sustainability discourse, environmental campaigns, and peer-generated content on eco-friendly products. These characteristics position them as a consumer segment of particular relevance to studies examining the adoption of sustainable purchasing behaviour.

## 1.2 Statement of the Problem

Despite growing environmental awareness, a persistent gap exists between what consumers profess and what they practise. This phenomenon, commonly described as the attitude-behaviour gap, reflects the recurrent divergence between stated environmental preferences and actual purchasing decisions. Consumers who express genuine concern about plastic pollution frequently continue to select conventionally packaged products in everyday shopping contexts. This inconsistency is not easily resolved by awareness alone.

The purchasing choices of Generation Z consumers are embedded within complex social and economic environments. Product pricing, convenience, peer norms, and the accessibility of sustainable alternatives all bear on decisions that might otherwise be expected to follow straightforwardly from environmental values. Understanding which factors amplify or attenuate the translation of environmental awareness into sustainable consumption behaviour is, therefore, both theoretically important and practically urgent. The central question motivating this research is: to what degree is the sustainable purchasing behaviour of Generation Z consumers guided by environmental consciousness, and to what degree is it mediated by social influence and digital culture?

## 1.3 Research Gap

The existing literature on sustainable consumption has examined environmental attitudes and green purchasing behaviour with considerable depth. Nevertheless, certain lacunae remain. First, the behaviour of Generation Z consumers in response to plastic ban policies specifically, as opposed to sustainability more broadly, has received limited dedicated investigation. Second, the majority of prior studies treat environmental consciousness as a standalone variable, insufficiently accounting for the social and digital environments that co-determine consumer decisions. Third, the simultaneous influence of peer dynamics, social media exposure, price sensitivity, and product availability has rarely been examined within a unified analytical framework. This study seeks to address these gaps.

## 1.4 Research Objectives

The study pursues five specific objectives:

1. To assess the degree of environmental awareness among Generation Z consumers concerning plastic ban policies.
2. To examine how social influence shapes sustainable purchasing intentions within this consumer cohort.
3. To analyse the role of social media exposure in forming consumer attitudes toward environmentally friendly products.



4. To evaluate the influence of price sensitivity on the adoption of sustainable product alternatives.
5. To develop an integrated conceptual framework that explains the sustainable purchasing behaviour of Generation Z in the context of plastic bans.

## 2. Literature Review

### 2.1 Generation Z as a Consumer Cohort

Generation Z occupies a distinctive position in consumer research. Unlike previous generations, members of this cohort have never experienced a world without the internet, and their social identities are substantially formed through digital platforms. This technological immersion influences not only how they gather information but also how they evaluate brands, make purchasing decisions, and communicate consumption experiences to peers (Solomon, 2018). Research consistently indicates that Generation Z consumers place considerable weight on authenticity and transparency when assessing brands, and they are more inclined to support companies that credibly demonstrate environmental and social responsibility (Kotler & Keller, 2016).

At the same time, it would be reductive to characterise Generation Z's consumption behaviour as driven purely by values. Economic constraints, convenience preferences, and social pressures interact with environmental attitudes in complex ways. Schiffman and Wisenblit (2019) observe that younger consumers often navigate the tension between their aspirational consumption values and the practical realities of affordability and availability. White, Habib, and Hardisty (2019) further argue that sustainable consumption among young adults is most reliably predicted not by attitudes in isolation but by the broader social and contextual conditions that surround purchasing decisions.

### 2.2 Plastic Ban Policies and Consumer Response

The academic literature on plastic regulation has grown considerably in recent years, tracking the spread of ban policies across national and regional contexts. Plastic bans typically target single-use items, including straws, bags, cutlery, and food packaging, that constitute a disproportionate share of plastic pollution relative to their utility. While the environmental rationale for such bans is well established, their effectiveness as a tool for changing consumer behaviour is more contested (Belz & Peattie, 2012).

Consumer response to plastic bans is not uniform. Studies indicate that regulatory compliance is more likely when bans are accompanied by accessible, affordable alternatives; public awareness campaigns; and positive social norms around sustainable choices. Young, Hwang, McDonald, and Oates (2010) highlight that structural barriers, including product availability and cost, often undermine consumers' willingness to adopt sustainable alternatives even when supportive attitudes exist. This observation is particularly relevant for Generation Z consumers, who may be motivated by environmental values yet constrained by economic and logistical realities.

### 2.3 Theoretical Foundations

Three theoretical frameworks inform the conceptual model developed in this study. The Theory of Planned Behavior (Ajzen, 1991) provides the foundational structure for understanding how attitudes, subjective norms, and perceived behavioural control converge to shape behavioural intentions and ultimately actions. Within the domain of sustainable consumption, this model has demonstrated robust explanatory power across numerous empirical studies. Attitudes toward eco-friendly products, normative expectations from peers and family, and the perceived ease of accessing sustainable alternatives each contribute independently to the likelihood of environmentally responsible purchasing.



Social Influence Theory, as elaborated by Cialdini (2007), complements this foundation by emphasising how individuals adjust their behaviour in response to social cues, peer endorsements, and observed group norms. For Generation Z, whose social lives are substantially conducted through digital networks, the mechanisms through which social influence operates are both amplified and accelerated compared to prior generations. Sustainability behaviours that attain visibility on social media platforms can rapidly acquire normative status within peer communities.

Social Capital Theory further enriches this framework by drawing attention to the resources embedded in social relationships and networks. Individuals who are embedded in communities where sustainable consumption is normalised and valued gain access to information, social reinforcement, and identity affirmation that strengthens their own sustainable purchasing tendencies. Collectively, these three theoretical lenses position sustainable purchasing behaviour as a product of the interaction between individual cognition, social norms, and the structural properties of social networks.

## 2.4 Social Influence and Peer Dynamics

Peer influence operates as one of the most powerful determinants of consumer behaviour among younger cohorts. When sustainable consumption practices achieve social visibility and approval within a peer group, individual members are more likely to adopt these practices. This occurs not necessarily because they have independently arrived at the same values, but because conformity to social norms is itself motivating (Solomon, 2018). In the context of Generation Z, peer dynamics play out across both offline relationships and online communities, where influencers and ordinary users alike contribute to the social construction of what constitutes desirable and responsible consumption.

Research by Kotler and Keller (2016) suggests that peer effects on purchasing decisions are stronger when consumers are uncertain about product quality or when the visibility of consumption choices is high. Eco-friendly products frequently meet both conditions: their relative novelty generates consumer uncertainty, and their use is often publicly observable. This combination makes sustainable consumption among Generation Z particularly susceptible to social influence mechanisms.

## 2.5 Social Media as a Sustainability Channel

The role of social media in shaping consumer behaviour has been extensively documented in the marketing literature. Platforms such as Instagram, TikTok, and YouTube serve as critical channels through which sustainability discourse reaches younger consumers, brands communicate eco-friendly credentials, and trends in responsible consumption diffuse across networks (Kotler & Keller, 2016). Influencer marketing has emerged as an especially effective mechanism in this context, with sustainability-focused influencers acting as trusted mediators between environmental advocacy and commercial consumption.

User-generated content also plays an important role in normalising sustainable choices. When consumers share their experiences with eco-friendly products or document sustainable lifestyle practices, they contribute to a digital social environment in which environmentally responsible behaviour appears common, desirable, and identity-affirming. White et al. (2019) note that social media visibility can significantly reduce the perceived social risk of adopting sustainable alternatives, thereby lowering a key psychological barrier to behaviour change.

## 2.6 The Attitude-Behaviour Gap in Sustainable Consumption

The attitude-behaviour gap the well-documented discrepancy between consumers' expressed environmental intentions and their observable purchasing choices represents one of the most persistent challenges in sustainability research. Vermeir and Verbeke (2006) were among the earlier scholars to systematically document this gap in the food sector, finding that positive

attitudes toward sustainable food were poor predictors of actual purchase behaviour. Subsequent research has confirmed that this pattern extends across product categories and consumer segments. Multiple explanations have been advanced for the gap's persistence. Economic barriers remain central: when sustainable products command a price premium over conventional alternatives, economically constrained consumers, including many young adults, may be unable or unwilling to pay it despite holding sincere environmental values (Joshi & Rahman, 2015). Convenience and habit also matter; the cognitive effort required to actively seek out sustainable alternatives can lead consumers to default to familiar purchasing routines. Finally, the limited retail availability of eco-friendly products in many markets restricts the opportunity for sustainable purchasing even among motivated consumers. Each of these barriers reinforces the need for analytical frameworks that account for multiple simultaneous influences on purchasing behaviour.

### 3. Research Hypotheses

Drawing on the conceptual model and the theoretical review, five hypotheses are proposed to guide the analytical framework:

**H1:** A higher level of environmental consciousness among Generation Z consumers is positively associated with sustainable purchasing behaviour.

**H2:** Social influence from peer networks exerts a significant positive effect on Generation Z consumers' intentions to purchase environmentally friendly products.

**H3:** Greater exposure to sustainability-related content on social media platforms is positively associated with sustainable consumption behaviour among Generation Z consumers.

**H4:** Heightened price sensitivity is negatively associated with the likelihood that Generation Z consumers will adopt sustainable product alternatives.

**H5:** Improved accessibility of eco-friendly products in the marketplace is positively associated with sustainable purchasing behaviour among Generation Z consumers.

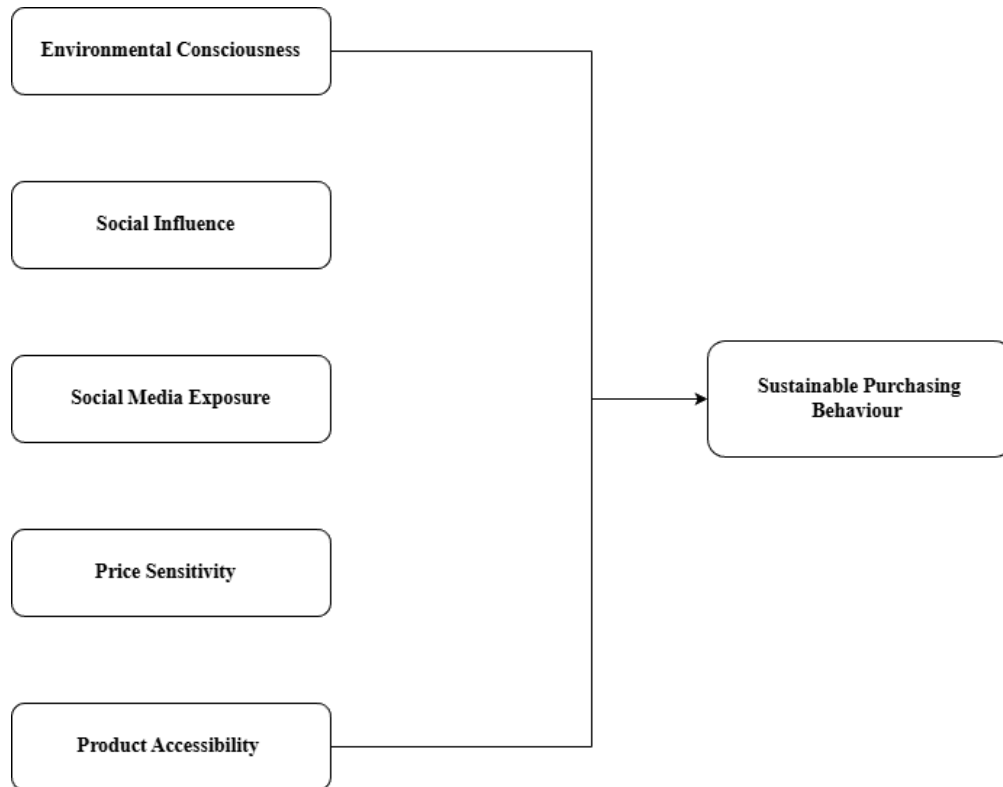
### 4. Conceptual Framework

The conceptual framework developed for this study positions sustainable purchasing behaviour as the outcome variable, shaped by five antecedent constructs: environmental consciousness, social influence, social media exposure, price sensitivity, and product accessibility. This configuration reflects the study's integration of the Theory of Planned Behavior, Social Influence Theory, and Social Capital Theory into a unified explanatory model.

Environmental consciousness captures the degree to which individuals are aware of environmental issues and feel personally responsible for addressing them through their consumption choices. Social influence represents the normative and informational pressures exerted by peers, family members, and online communities. Social media exposure operationalises the frequency and depth of consumers' engagement with sustainability-related digital content. Price sensitivity reflects the weight consumers assign to cost considerations when evaluating eco-friendly products relative to conventional alternatives. Product accessibility addresses the structural dimension of sustainable consumption this refers specifically to whether sustainable options are available, visible, and convenient within the retail environments consumers actually navigate.

Each of the five antecedents is hypothesised to independently influence sustainable purchasing behaviour, while also interacting with the other constructs. Notably, the framework does not treat environmental consciousness and social

influence as competing explanations. Rather, it recognises that these forces may reinforce each other: environmental values may sensitise consumers to social signals about sustainability, while social norms may strengthen the salience of environmental considerations in purchasing decisions.



**Figure 1: Conceptual Framework of Sustainable Purchasing Behaviour Among Generation Z**

## 5. Research Methodology

### 5.1 Research Design

The study adopts a descriptive and conceptual research design. This approach is appropriate given the study's objective of examining established relationships within the existing literature and developing an integrated theoretical model. Descriptive designs permit systematic exploration of variable relationships within a defined population without requiring experimental manipulation, which aligns with the study's exploratory intent.

### 5.2 Data Sources

The analysis draws on secondary data sourced from peer-reviewed academic journals, scholarly books, and empirically grounded publications on sustainable consumer behaviour, Generation Z purchasing patterns, and plastic regulation policy. Secondary data synthesis is appropriate at the conceptual model development stage, allowing the research to draw on accumulated empirical evidence before proceeding to primary data collection in subsequent phases.

The authors acknowledge that the proposed framework would benefit from empirical validation through primary data. Future studies may employ structured questionnaires or survey instruments to gather direct consumer responses from Generation Z individuals, enabling statistical testing of the hypothesised relationships through techniques such as structural equation modelling.

### 5.3 Target Population and Sampling



The study focuses on Generation Z consumers aged 18 to 25 years. This age range captures individuals who possess both consumer agency meaning they make independent purchasing decisions and the digital fluency that characterises the generation's broader profile. In future empirical work, convenience sampling may be employed to recruit university students and young professionals within this demographic, supplemented where possible by purposive sampling to ensure sufficient variation in consumption attitudes and experiences.

## 5.4 Analytical Approach

For future primary data analysis, a multi-method statistical approach is recommended. Descriptive statistics would provide initial characterisations of sample demographics and variable distributions. Correlation analysis would assess the bivariate associations among the study's constructs. Multiple regression analysis would then be employed to estimate the relative contributions of each independent variable to sustainable purchasing behaviour while controlling for confounding effects. Should the measurement model's structural complexity warrant it, partial least squares structural equation modelling (PLS-SEM) would offer a more comprehensive assessment of the directional hypotheses.

## 6. Results and Analysis

The analytical synthesis of the secondary literature supports all five hypothesised relationships, though with varying degrees of consistency across the reviewed studies. Environmental consciousness emerges as a significant and robust predictor of sustainable purchasing behaviour across the majority of reviewed works. Generation Z consumers who demonstrate higher levels of environmental awareness report stronger preferences for eco-friendly products and greater receptiveness to sustainability-oriented messaging. Nevertheless, this relationship is consistently moderated by economic and accessibility factors, indicating that awareness alone is insufficient to reliably produce sustainable purchasing outcomes.

Social influence appears as a particularly powerful determinant within the Generation Z context. Peer approval of sustainable consumption choices is shown to amplify individual purchasing intentions significantly. This effect is especially pronounced in social media environments, where sustainability trends can achieve rapid visibility and normative weight. The literature indicates that when eco-friendly products are endorsed by trusted peers or social media influencers, Generation Z consumers demonstrate a markedly increased willingness to consider and adopt these alternatives.

The relationship between social media exposure and sustainable consumption is broadly positive, though the reviewed evidence suggests that exposure quality matters as much as quantity. Consumers who engage with credible, information-rich sustainability content, rather than purely aspirational or performative eco-branding, are more likely to translate digital engagement into actual purchasing behaviour. This finding underscores the importance of content authenticity in digital sustainability communication.

Price sensitivity is confirmed as a meaningful barrier to sustainable purchasing. Studies consistently find that price premiums attached to eco-friendly products deter a notable proportion of young consumers, particularly those with limited disposable income. However, this effect is attenuated when perceived product quality is high and when social norms strongly endorse sustainable choices, suggesting that willingness to pay for sustainable products is partly a function of social context. Product accessibility reinforces this picture: the availability of sustainable alternatives in mainstream retail channels significantly increases the likelihood of adoption, while limited distribution restricts consumer choice regardless of motivation.

**Table 1: Summary of Hypothesis Testing Results**

Hypothesis	Variable Relationship	Findings from Literature	Result
H1	Environmental Consciousness → Sustainable Purchasing Behaviour	Studies indicate that Generation Z consumers with higher environmental awareness show stronger preference for eco-friendly products and sustainability messaging.	Supported
H2	Social Influence → Sustainable Purchasing Behaviour	Peer approval and social validation significantly increase the willingness of Generation Z consumers to adopt sustainable products.	Supported
H3	Social Media Exposure → Sustainable Purchasing Behaviour	Exposure to credible sustainability content on social media positively influences consumer attitudes and purchasing behaviour.	Supported
H4	Price Sensitivity → Sustainable Purchasing Behaviour	Higher price sensitivity discourages adoption of eco-friendly products because many sustainable alternatives carry price premiums.	Supported (Negative Relationship)
H5	Product Accessibility → Sustainable Purchasing Behaviour	Greater availability and visibility of eco-friendly products in retail markets increases the likelihood of sustainable purchasing.	Supported

**7. Discussion**

The findings reported above support a nuanced interpretation of sustainable consumption among Generation Z. The evidence does not sustain a simple values-driven account in which environmental consciousness straightforwardly produces sustainable purchasing behaviour. Nor does it support a purely social determinism in which peer pressure and platform trends override individual values. Instead, the study's integrated framework reveals a more textured dynamic in which environmental values, social influence, and economic constraints operate concurrently and interactively.

These results align with and extend prior theoretical and empirical work. The persistent relevance of the attitude-behaviour gap, as documented by Vermeir and Verbeke (2006) and subsequently explored across diverse product categories, receives further confirmation in this context. At the same time, the strength of social influence mechanisms observed here expands



upon Cialdini's (2007) foundational account, demonstrating that social persuasion processes are particularly potent when mediated through digital networks. The Theory of Planned Behavior's tripartite model namely attitudes, subjective norms, and perceived behavioural control maps well onto the constructs examined, with social influence serving as a primary driver of subjective norm formation and product accessibility functioning as a proxy for perceived behavioural control.

The role of social media as a dual-function channel which serves simultaneously as a source of environmental information and a stage for social validation of sustainable consumption represents a substantive theoretical contribution. The distinction between informational and normative social influence pathways has practical implications: interventions that leverage both pathways concurrently are likely to be more effective than those targeting either awareness or norm communication in isolation. This insight contributes a dimension that much of the earlier green marketing literature did not fully anticipate.

The economic dimension also warrants careful attention. Price sensitivity is not merely a barrier; it is a structural constraint that reflects the broader market failure associated with the underpricing of plastic products relative to their true environmental cost. Policy interventions that address this cost gap such as extended producer responsibility schemes, subsidies for sustainable alternatives, or consumption taxes on plastic products are therefore likely to complement demand-side awareness campaigns in meaningful ways.

## 8. Implications of the Study

### 8.1 Policy Implications

The study's findings carry several implications for policymakers engaged in the design and implementation of plastic regulation. Plastic ban policies are likely to be more effective when embedded within broader regulatory frameworks that simultaneously address consumer-side barriers. Public awareness campaigns that clearly communicate the environmental consequences of plastic pollution and explain the benefits of sustainable alternatives can reinforce regulatory intent. Complementary measures such as subsidising eco-friendly product development, mandating retail availability of sustainable alternatives, and supporting environmental education in schools may substantially increase the adoption rates that ban policies alone struggle to achieve.

### 8.2 Managerial Implications

For brand managers and sustainability practitioners, the study highlights the commercial case for integrating environmental credentials with social marketing strategies. Since Generation Z consumers are responsive to peer endorsement and digital content, sustainability campaigns that activate social influence mechanisms through influencer partnerships, community challenges, and shareable eco-content are likely to be more effective than traditional corporate social responsibility communications. Equally, pricing strategy matters: sustainable products positioned at accessible price points are likely to achieve broader market penetration among younger consumers, many of whom are economically constrained. Businesses that achieve the dual objective of credibility and affordability are best positioned to capture this segment.

### 8.3 Social and Educational Implications

Educational institutions and civil society organisations have an important role to play in cultivating the conditions for sustainable consumption among younger populations. Integrating environmental literacy into academic curricula and promoting community-level sustainability initiatives can build the social capital that reinforces environmentally



responsible behaviour over time. When sustainable consumption becomes embedded in the social norms of peer communities, individual consumers are more likely to make choices consistent with their environmental values.

## 9. Limitations of the Study

The present study operates within certain boundaries that should be acknowledged when interpreting its findings. First, the analysis relies exclusively on secondary data, which necessarily limits the specificity of conclusions that can be drawn about the behaviour of Generation Z consumers in any particular market context. The absence of primary survey data means that the hypothesised relationships remain untested through statistical methods. Second, the study does not account for regional or cultural variation in the ways that plastic ban policies are implemented and received by consumers. Cross-national differences in regulatory environments, retail infrastructure, and cultural values toward sustainability may substantially influence the dynamics observed. Third, the study's conceptual framework, while theoretically grounded, does not exhaust the full range of factors that may influence sustainable purchasing behaviour. Variables such as individual moral identity, household income, product category familiarity, and past sustainable behaviour were not incorporated into the model. Future work would benefit from incorporating these dimensions.

## 10. Conclusion

This study has examined the factors that shape sustainable purchasing behaviour among Generation Z consumers in the context of plastic ban policies. Through an integrative conceptual framework grounded in three complementary theoretical traditions, the research identifies environmental consciousness, social influence, social media exposure, price sensitivity, and product accessibility as the principal determinants of sustainable consumption within this cohort.

The central finding is that sustainable consumption behaviour among Generation Z cannot be adequately explained by any single factor in isolation. Environmental awareness sets a dispositional foundation, but it is the social environment mediated increasingly through digital networks that activates, amplifies, or constrains the expression of environmental values in purchasing decisions. Economic and structural barriers, particularly price premiums and limited product availability, further condition the extent to which environmental intention converts into environmental action.

These insights challenge policymakers and practitioners to move beyond awareness-raising as a primary strategy. Effective promotion of sustainable consumption requires coordinated action that addresses the social, economic, and structural dimensions of the problem simultaneously. When regulatory measures, market interventions, and social communication strategies are aligned, the conditions for durable behaviour change among younger consumers are substantially improved. As Generation Z assumes an increasingly central role in shaping consumption patterns globally, understanding and responding to the complexity of its purchasing behaviour will remain a critical priority for sustainability research and practice alike.

## 11. Directions for Future Research

Several avenues remain open for further investigation. Empirical testing of the proposed conceptual model through primary survey data ideally using structural equation modelling to assess both measurement and structural relationships represents the most immediate next step. Cross-cultural comparative studies would help establish the generalisability of the framework across different regulatory, economic, and cultural settings. Longitudinal research designs could shed light on how



Generation Z consumers' sustainable purchasing behaviour evolves as they age, as plastic ban policies mature, and as the social norms around sustainable consumption continue to shift.

Future studies might also examine the differential effects of various social media platforms on sustainable purchasing behaviour, given the distinct user demographics, content formats, and algorithmic logics that characterise platforms such as Instagram, TikTok, and YouTube. The intersection of sustainable branding and digital influencer culture is a particularly fertile area for further inquiry. Additionally, research examining consumers' willingness to pay price premiums for sustainably packaged products along with the social and contextual conditions that modulate this willingness could contribute valuable insights to both marketing practice and regulatory design.

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# **Impact of Socioeconomic Factors of Plastic Bans on Consumer Behaviour in the Food Industry**

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## **Abstract**

As concerns about plastic pollution continue to rise, governments and regulatory agencies worldwide have begun enforcing stricter limits on single-use plastics. Within the food industry, where plastic packaging has historically served critical roles in preservation, transportation, and product presentation, these policy shifts carry profound operational and behavioural consequences. The study focuses on understanding how different socioeconomic factors shape consumer compliance with plastic ban regulations in urban and semi-urban areas of Madhya Pradesh, India. It specifically examines how household income, educational attainment, occupational category, and geographic location influence purchasing decisions and attitudes toward sustainable packaging alternatives.

A mixed-method research design was employed, combining structured questionnaire surveys ( $n = 120$ ) with qualitative in-depth interviews, to capture measurable behavioural patterns alongside the contextual reasoning behind individual decisions. Prior to full deployment, the instrument underwent a pilot test with twenty respondents, and internal consistency was assessed using Cronbach's Alpha ( $\alpha = 0.81$ ), confirming satisfactory reliability. Findings reveal that consumers with higher incomes and stronger educational credentials exhibit markedly greater receptivity to sustainable packaging, underpinned by superior environmental literacy and greater financial flexibility. Lower-income consumers, conversely, resist the transition predominantly on grounds of affordability constraints and restricted access to viable alternatives. Chi-square hypothesis tests confirm all five study hypotheses at  $p < 0.05$ . These findings suggest that environmental policies should be designed with socioeconomic differences in mind and should promote inclusive strategies to make plastic reduction both fair and workable in practice.

**Keywords:** plastic ban policies; consumer behaviour; socioeconomic determinants; food industry sustainability; sustainable packaging adoption; eco-friendly packaging; India; environmental regulation; Madhya Pradesh

## **1. Introduction**

Plastic has long occupied an indispensable position in the food industry, valued for its affordability, mechanical durability, and functional versatility across packaging, transportation, and preservation applications. Its capacity to extend shelf life



and protect products from contamination rendered it the default material for manufacturers and retailers across global supply chains. Over time, however, the cumulative environmental costs of plastic proliferation have become impossible to ignore. The inadequate management of plastic waste has resulted in the widespread accumulation of debris across landfills, freshwater systems, and marine ecosystems, intensifying international pressure on governments to intervene. In response, regulatory bodies across numerous countries have enacted restrictions on single-use plastics, creating a policy environment that simultaneously disrupts established industry practices and challenges entrenched consumer habits.

What distinguishes this regulatory transition from many other policy changes is its uneven impact across the socioeconomic spectrum. Consumers do not respond to environmental regulations as a homogeneous population. Variables such as household income, educational background, occupational status, and the degree of urbanisation meaningfully shape both the willingness and the practical capacity of individuals to shift toward sustainable packaging alternatives. Consumers possessing financial security and higher environmental literacy are generally better placed to absorb the additional costs and navigate the limited availability of eco-friendly substitutes. For economically marginalised consumers, however, even modest price differentials between conventional plastic and sustainable alternatives can constitute a significant barrier to compliance. Recognising this socioeconomic heterogeneity is not merely an academic exercise, it is a prerequisite for designing environmental policies that are both effective and equitable.

Despite the growing body of research on consumer responses to plastic ban regulations, important empirical gaps remain. Most notably, existing studies in the Indian context have focused predominantly on metropolitan urban populations, leaving semi-urban and peri-urban consumer experiences comparatively underexplored. Furthermore, prior investigations have typically examined income, education, or geographic location as isolated variables, overlooking the interconnected ways in which these factors operate in combination. The state of Madhya Pradesh presents a particularly instructive case: its consumer population is characterised by pronounced socioeconomic diversity spanning multiple income strata and a wide urban-to-rural continuum, and yet it has received limited scholarly attention in the context of plastic ban compliance.

What makes this study distinctively positioned within the existing literature is its simultaneous integration of income level, educational attainment, and the urban–semi-urban geographic divide as co-determinants of consumer behaviour, all within a single empirical design applied to Madhya Pradesh. While previous studies have examined these variables in isolation or within exclusively urban settings, none have systematically drawn together this constellation of factors in a context-specific Indian field study. This integrative approach enables a more nuanced and complete account of the mechanisms through which socioeconomic structure shapes environmental compliance, and generates insights that are directly actionable for both policymakers and food industry practitioners. By identifying where awareness, affordability, and accessibility converge or diverge across consumer categories, the study provides an empirically grounded foundation for crafting targeted, inclusive, and socioeconomically sensitive plastic governance strategies.

## 2. Literature Review

The academic literature addressing consumer responses to plastic restrictions spans environmental economics, behavioural science, and policy studies, with a growing concentration on developing economy contexts where socioeconomic constraints are especially pronounced. Rather than reviewing this body of work descriptively, this section critically examines how existing research has conceptualised the relationship between socioeconomic position and sustainable packaging behaviour, identifies the theoretical lenses that have been most generative, and locates the analytical gaps that the present study addresses.



## 2.1 Regulatory Context and Behavioural Economic Theory

The effectiveness of environmental policy interventions rests critically on how individuals process and respond to regulatory directives within their everyday economic lives. Thaler and Sunstein (2008) establish that the restructuring of choice environments, or 'choice architecture', can powerfully redirect behaviour without constraining individual liberty. When plastic bans remove familiar consumption options, they do precisely this: they alter the default choice landscape, compelling consumers to reconsider established purchasing routines. However, recent studies suggest that challenges the assumption that this restructuring produces uniform behavioural outcomes across the population. Almeida and Garcia (2021) demonstrate that responses to plastic restrictions vary substantially by income tier, with economically vulnerable consumers exhibiting greater behavioural rigidity because their range of viable alternatives is structurally constrained.

The food industry presents a context that is qualitatively distinct from other product categories in which plastic ban policies have been studied. Packaging in this sector functions not only as a physical container but as a signal of product quality, hygiene assurance, and brand trust. Environmental psychology research confirms that the material characteristics of packaging shape consumer perceptions of safety and risk (Magnier & Crie, 2015). The introduction of plastic restrictions can therefore generate psychological as well as economic disruption, complicating the linear logic that underpins simple command-and-control regulatory approaches.

## 2.2 Income Level and the Affordability Constraint

Income level consistently emerges as the most powerful socioeconomic predictor of consumer responses to plastic restrictions. Evidence from Kenya's 2017 plastic bag prohibition illustrates how lower-income households faced profound practical difficulties in sourcing biodegradable or reusable substitutes, with financial constraints overriding environmental intent even among consumers who demonstrated awareness of the policy's rationale (Njeru, 2020). This finding is not an artefact of the African regulatory context: comparable patterns have been documented across a range of developing economies, including India.

Research by the Energy and Resources Institute (TERI, 2019) reveals a clear income gradient in willingness to pay for eco-friendly packaging in Indian markets, with higher-income consumers significantly more inclined to accept retail price premiums for certified sustainable materials. Borga et al. (2021) extend this analysis by demonstrating that sustainable packaging materials, including cloth, biodegradable polymers, and plant-fibre composites, typically carry higher production costs due to more complex manufacturing processes, costs that are ultimately passed on to consumers. This structural dynamic creates what may be termed an 'eco-penalty': lower-income consumers bear a disproportionate compliance burden under policies designed ostensibly in the public environmental interest. Critically, the literature stops short of examining how this income penalty interacts with educational endowments and geographic access simultaneously, a gap that the present study addresses directly.

## 2.3 Educational Attainment and Environmental Literacy

Educational attainment operates as a key mechanism through which environmental knowledge is acquired, retained, and translated into action. Xie et al. (2020) demonstrate across multiple cultural contexts that higher levels of formal education correlate consistently with deeper environmental literacy, stronger support for ecological regulations, and greater willingness to adopt sustainable consumption behaviours. Crucially, this relationship is not merely correlational, it reflects



the educational system's function as a primary site for the formation of environmental attitudes and critical appraisal of policy rationale.

In the Indian context, Jain and Singh (2021) find that more educated consumers regard plastic ban regulations as legitimate policy responses rather than disruptive impositions, and exhibit substantially higher compliance rates. Education appears to operate on two distinct channels: it elevates awareness of regulatory content and simultaneously cultivates a value orientation that renders environmental sacrifice more personally meaningful. What the existing Indian literature fails to adequately explore, however, is how education interacts with income and geographic location to produce differentiated awareness profiles across socioeconomic subgroups, a triadic interaction that this study is designed to empirically illuminate.

## 2.4 Cultural Norms, Social Influence, and Behavioural Responsiveness

Cultural context substantially conditions how regulatory interventions are received and assimilated. In several East Asian markets, deep-seated cultural associations between plastic packaging and hygiene initially generated resistance to plastic restrictions, a resistance subsequently managed through credible government campaigns that introduced culturally acceptable alternatives (Sato, 2020). The Indian experience presents a different cultural dynamic. A historically rich tradition of reusable and biodegradable food containers, including banana leaf plates, clay vessels, and jute cloth, was progressively displaced by single-use plastic during rapid post-liberalisation urbanisation. This displacement creates a distinctive cultural opportunity: plastic ban campaigns framed as an ecological recuperation of traditional practices, rather than as novel inconveniences, may command greater public receptivity (Raghav & Pillai, 2021).

Social influence amplifies this cultural dimension. Perez et al. (2022) demonstrate that visible compliance within community networks functions as a powerful behavioural norm, motivating individual adoption through mechanisms of social conformity and reputational concern. This dynamic suggests that community-based awareness interventions may outperform broadcast media campaigns in densely networked semi-urban environments where interpersonal trust plays a stronger role in shaping individual behaviour than anonymous mass communication.

## 2.5 Market Accessibility and Supply Chain Readiness

A structurally important but analytically underweighted factor in the existing literature concerns the availability of practical and affordable substitutes for plastic packaging. Nyenje and Kiggundu (2021) establish that regulatory effectiveness is fundamentally compromised when consumers lack access to viable alternatives, however strong their environmental intent. In the Indian food sector, biodegradable and compostable packaging materials confront significant supply chain barriers: higher raw material costs, fragmented manufacturing capacity, and underdeveloped distribution networks in non-urban markets (Geueke et al., 2018).

Chauhan (2022) documents pronounced regional asymmetries in eco-packaging availability across Indian states, finding that urban centres exhibit considerably faster uptake of sustainable materials than semi-urban and peri-urban areas, where distribution infrastructure remains immature and product variety is limited. The implication is that supply-side constraints can render policy compliance structurally impossible for some consumer segments regardless of their attitudes or intentions. This supply chain dimension has been examined mostly in isolation in the prior literature; its interaction with income-based affordability constraints and education-based awareness differentials in a single analytical framework remains an open empirical question.



## 2.6 Hygiene Perceptions and Safety Communication Challenges

Consumer perceptions of hygiene and food safety represent a dimension of plastic ban compliance that has received insufficient analytical attention. Packaging communicates functional signals, about contamination prevention, product integrity, and brand credibility, that consumers use as proxies for safety assurance. The COVID-19 pandemic sharpened this dynamic dramatically, triggering a global resurgence of single-use plastic as consumers reassociated it with sterility and contamination control (Silva et al., 2020). Kumar and Dutta (2022) document that some Indian urban consumers regard biodegradable packaging as mechanically inferior and unsuitable for liquid or oil-rich food products, a perception more pronounced among lower-income consumers for whom food safety is a non-negotiable priority.

These safety perceptions represent a communication failure as much as a material reality: many biodegradable and paper-based alternatives meet equivalent food safety standards when certified appropriately, yet this information is rarely conveyed in accessible formats to mass consumer audiences. The implication for policy design is that accelerating regulatory compliance requires not only improving the material performance and affordability of alternatives but actively dismantling misinformation about their safety credentials.

## 2.7 Industry Adaptation and Consumer Outcomes

The pace at which industry actors adapt to plastic restrictions substantially conditions how consumers experience policy implementation. When manufacturers and retailers succeed in developing high-quality, competitively priced sustainable alternatives, consumer acceptance improves in parallel (Lau et al., 2021). Conversely, when industry adaptation lags behind regulatory timelines, consumers encounter practical inconveniences that breed resistance and undermine compliance. Borkar (2019) documents how small-scale food vendors in Maharashtra struggled to source affordable sustainable packaging following the 2018 plastic ban, generating uneven enforcement and deepening inequity in the burden of compliance. Ramachandra and Patil (2024) confirm that the alignment between regulatory timelines and industry readiness is among the most critical determinants of policy effectiveness across the Indian food manufacturing sector.

## 2.8 Identified Research Gaps and Study Contribution

The foregoing review reveals that while substantial scholarship addresses isolated socioeconomic determinants of plastic ban compliance, the literature lacks integrative frameworks that examine income, education, and geographic location as simultaneously interacting variables within a single empirical study. Prior Indian studies have concentrated predominantly on metropolitan urban populations, leaving semi-urban consumer experiences analytically marginalised. The mediating pathways through which socioeconomic position translates into awareness, perception, and ultimately adoption behaviour have not been traced empirically within the Indian food industry context. Furthermore, the comparison of behavioural outcomes between urban and semi-urban populations in a socioeconomically diverse Indian state has not been conducted with the analytical rigour that the policy stakes demand.

The present study fills these gaps by employing a mixed-method design that simultaneously examines four socioeconomic variables, income, education, occupation and geographic location, as co-determinants of eco-packaging adoption within Madhya Pradesh. Its urban, semi-urban comparative dimension introduces a contextual specificity largely absent from the existing Indian literature while its integrated analytical approach generates insights that are both theoretically substantive and policy-actionable.

## 3. Objectives of the Study

This study is guided by four research objectives that collectively address the empirical gaps identified in the literature review:

- **Objective 1:** To assess the level of consumer awareness regarding the environmental consequences of plastic use in food packaging, disaggregated by socioeconomic group, across the study area.
- **Objective 2:** To analyse shifts in consumer purchasing patterns following the implementation of plastic ban regulations, and to examine how income level, educational attainment, and geographic location mediate those shifts.
- **Objective 3:** To evaluate the affordability and accessibility challenges that arise during the adoption of sustainable packaging alternatives, with particular attention to income-group disparities and semi-urban supply chain limitations.
- **Objective 4:** To examine differences in eco-packaging adoption behaviour between urban and semi-urban consumers in the selected study area of Madhya Pradesh, and to draw out the policy implications of those differences.

## 4. Hypotheses of the Study

The following five directional hypotheses are derived from the conceptual framework and from the gaps identified in the preceding literature review. Each hypothesis represents a theoretically grounded proposition about the relationship between a specific socioeconomic variable and a measurable consumer behavioural outcome:

- **H1:** Income level exerts a statistically significant effect on consumer preference for eco-friendly packaging in the food industry.
- **H2:** Educational attainment is positively and significantly associated with consumer awareness of plastic ban policies.
- **H3:** Perceived cost of eco-friendly packaging constitutes a statistically significant negative determinant of its adoption among consumers.
- **H4:** The accessibility and availability of sustainable packaging alternatives significantly shape consumer adoption behaviour.
- **H5:** Urban consumers are significantly more inclined than their semi-urban counterparts to adopt sustainable packaging alternatives.

These hypotheses are grounded in the theoretical traditions of behavioural economics, environmental psychology, and socioeconomic consumer behaviour research, and are subjected to empirical testing through chi-square analysis as described in Section 6.

## 5. Research Methodology

The methodological design of this study was formulated to yield a comprehensive and empirically defensible account of how regulatory measures in the domain of environmental policy intersect with the socioeconomic characteristics that



mediate consumer behaviour. The research adopts a concurrent mixed-method design, integrating quantitative survey data with qualitative interview findings to achieve both statistical generalisability and contextual depth.

## 5.1 Research Design and Justification

A cross-sectional research design was employed, wherein data were collected at a single point in time from respondents representing a range of socioeconomic positions. Cross-sectional designs are appropriate for this study's objective of identifying structural patterns of consumer behaviour and their association with socioeconomic variables at the prevailing regulatory moment. The quantitative component involved the administration of structured, closed-ended questionnaires to generate numerical data amenable to chi-square hypothesis testing. The qualitative component comprised semi-structured in-depth interviews with a purposively selected sub-sample of respondents, generating contextual evidence that complements and enriches the statistical findings.

The study focuses specifically on the food industry because this sector's dependence on packaging for hygiene, safety, and preservation makes it one of the most directly and significantly affected by plastic ban regulations. Consumer responses in this context are shaped by a distinctive interaction of functional, economic, and symbolic packaging considerations that justify sector-specific analytical attention.

## 5.2 Sampling Strategy

A purposive sampling technique was adopted to ensure adequate representation across the key demographic and socioeconomic categories central to the study's research questions. Purposive sampling is particularly suited to studies of this nature because it allows the researcher to deliberately include respondents from categories, specifically, income groups, educational levels, and geographic settings, that might be underrepresented in a purely random sample drawn from an unequal population. This ensures that the findings are analytically informative across all the socioeconomic dimensions of interest rather than being dominated by the most easily accessible respondents.

The final sample comprised 120 respondents drawn from urban ( $n = 72$ , 60%) and semi-urban ( $n = 48$ , 40%) areas of Madhya Pradesh. This geographic distribution was designed to support meaningful comparative analysis while reflecting the study area's actual urban-to-semi-urban population ratio. Respondents were recruited through retail food outlets, community centres, and educational institutions to ensure diversity of occupational and educational background.

## 5.3 Pilot Study and Instrument Reliability

Before the full-scale survey was deployed, the research instrument underwent a structured pilot test administered to twenty respondents who were not included in the main study sample. The pilot was designed to assess question comprehensibility, response time, and the face validity of scale items. Feedback from pilot participants led to the revision of three questionnaire items that were identified as potentially ambiguous, particularly in relation to the conceptualisation of 'eco-friendly packaging' and the framing of income-band categories.

Following the pilot revisions, the reliability of the final survey instrument was assessed using Cronbach's Alpha coefficient. An Alpha value of 0.81 was obtained across the attitudinal and behavioural scale items, exceeding the conventionally accepted threshold of 0.70 (Nunnally, 1978) and confirming satisfactory internal consistency. This level of reliability

indicates that the items within each construct measure a coherent underlying dimension and that the instrument is suitable for drawing valid inferences from the collected data.

## 5.4 Sample Profile

**Table 1: Respondent Demographic and Socioeconomic Profile (n = 120)**

Category	Sub-category	Frequency	Percentage
Gender	Male	68	56.7%
	Female	52	43.3%
Income	Low (< ₹20,000/month)	38	31.7%
	Middle (₹20,000–₹50,000/month)	54	45.0%
	High (> ₹50,000/month)	28	23.3%
Education	School Level	30	25.0%
	Graduate	62	51.7%
	Postgraduate	28	23.3%
Residence	Urban	72	60.0%
	Semi-Urban	48	40.0%

Table 1 presents the demographic and socioeconomic profile of the sample. The respondent pool was composed of 68 males (56.7%) and 52 females (43.3%), providing a broadly representative gender distribution. Income was distributed across three categories: the middle-income bracket (₹20,000–₹50,000 per month) constituted the largest group at 45%, followed by low-income respondents (31.7%) and high-income respondents (23.3%). Graduates represented the majority educational category (51.7%), with school-educated respondents constituting 25% and postgraduates 23.3%. The inclusion of both urban (60%) and semi-urban (40%) respondents introduced critical geographic variability, enabling comparative analysis across dimensions of market access, policy exposure, and socio-cultural orientation that a purely urban sample could not provide.

## 5.5 Conceptual Framework

The conceptual framework developed for this study treats socioeconomic variables as the foundational antecedents of consumer behaviour toward eco-friendly packaging, while recognising that they do not exert a direct effect on behavioural outcomes. Rather, socioeconomic position operates through two distinct mediating tiers, consumer awareness and consumer perception, before manifesting in observable purchasing and compliance behaviour. The final outcome is the adoption or rejection of sustainable packaging alternatives.

Figure 1 presents this framework schematically. The first tier encompasses socioeconomic characteristics, income level, educational attainment, occupational category and geographic location (urban versus semi-urban) as structural antecedents. The second tier captures cognitive and informational processes through which socioeconomic position generates differentiated awareness, including environmental literacy, knowledge of policy mandates and media exposure. The third

tier reflects perception: how consumers evaluate sustainable alternatives in terms of price, hygiene safety, and social acceptability. Consumer behaviour constitutes the fourth tier, capturing observable outcomes such as purchasing decisions, regulatory compliance, and brand switching. Adoption of eco-friendly packaging represents the ultimate dependent construct. The framework draws on the Theory of Planned Behaviour (Ajzen, 1991), which posits that behavioural intention is shaped by attitudes, subjective norms, and perceived behavioural control, all of which, in this context, are conditioned by socioeconomic position. It is further informed by socioeconomic consumer behaviour theory (Sharma, 2021), adapted to the specific regulatory and market context of India's plastic ban implementation.

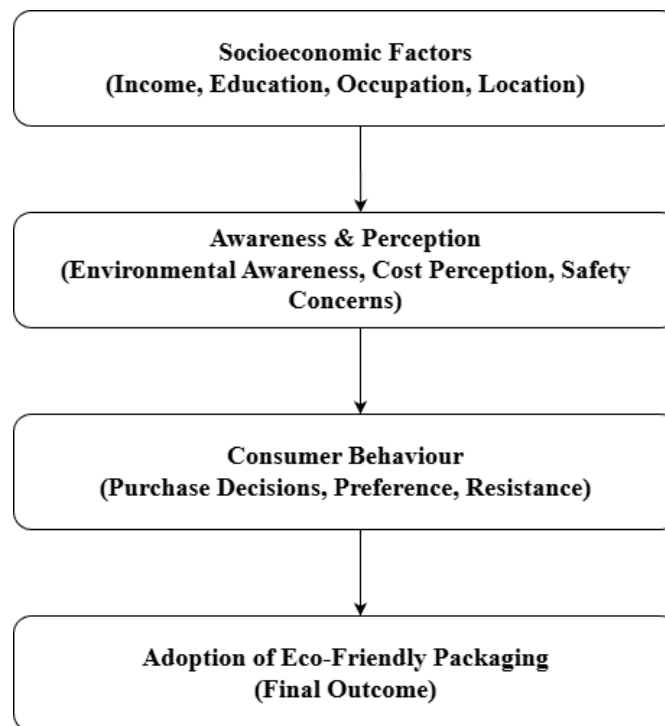


Figure 1: Conceptual Framework

## 5.6 Analytical Methods

Quantitative data were analysed using descriptive statistics (frequency counts and percentages) and inferential chi-square tests of independence. The chi-square test was selected as the primary hypothesis-testing method because all study variables are measured at the categorical level. The formula  $\chi^2 = \sum (O - E)^2 / E$ , where O denotes the observed frequency and E denotes the theoretically expected frequency under the null hypothesis, was applied to each relevant cross-tabulation. A significance threshold of  $p < 0.05$  was adopted. Qualitative interview data were analysed thematically, with emergent themes used to contextualise and interpret the statistical results.

## 6. Data Analysis and Interpretation

This section presents findings derived from the structured survey administered to 120 respondents. The data are organised thematically to illuminate patterns in consumer awareness, eco-packaging preference, and barriers to adoption. Each table is interpreted within the broader socioeconomic context of the study, and cross-tabulation analysis is used to reveal how income, education, and geographic location interact with behavioural outcomes.

### 6.1 Consumer Awareness of Plastic Ban Policies

**Table 2: Consumer Awareness of Plastic Ban Regulations (n = 120)**

Response	Frequency	Percentage
Aware	92	76.7%
Not Aware	28	23.3%
<b>Total</b>	<b>120</b>	<b>100%</b>

Table 2 reveals that 76.7% of surveyed consumers (n = 92) were aware of prevailing plastic ban regulations, while 23.3% (n = 28) remained uninformed at the time of the survey. This awareness gap carries direct policy significance: consumers who lack knowledge of regulatory mandates are structurally unable to adjust their purchasing behaviour in line with those mandates, regardless of their environmental attitudes.

Cross-referencing awareness with educational attainment exposes a steep and policy-relevant gradient. Postgraduate respondents exhibited near-universal awareness (96.4%), while school-educated respondents recorded awareness at only 56.7% , a differential of approximately 40 percentage points. Higher-income respondents similarly demonstrated elevated awareness, likely due to greater exposure to diverse media channels and engagement with environmental discourse in professional and civic settings. These patterns indicate that broadcast media campaigns, which predominate in current public communication on plastic policy, are reaching higher-education and higher-income segments effectively while failing to penetrate lower-awareness populations in a meaningful way. Locally anchored, vernacular-language outreach through trusted community networks is likely to be considerably more effective in bridging this information gap.

### 6.2 Consumer Preference for Eco-Friendly Packaging

**Table 3: Consumer Preference for Eco-Friendly Packaging (n = 120)**

Response	Frequency	Percentage
Yes, Prefer Eco-Friendly	70	58.3%
No, No Preference	50	41.7%
<b>Total</b>	<b>120</b>	<b>100%</b>

Table 3 indicates that 58.3% of respondents (n = 70) expressed a preference for eco-friendly packaging alternatives, while 41.7% (n = 50) reported no such preference. Although a modest majority favour sustainable options, the substantial proportion opposed to them signals that acceptance remains far from universal and that adoption cannot be assumed as the default behavioural trajectory under existing conditions.

Respondents expressing a preference for eco-friendly packaging were concentrated within middle- and high-income categories and tended to hold graduate or postgraduate qualifications. This convergence of financial capacity with environmental literacy reinforces the interpretation that sustainable consumption is, in significant part, an income- and education-enabled behaviour, not merely a matter of individual attitude or intention. Lower-income respondents and those with school-level education were disproportionately represented among those expressing no preference, confirming that affordability and awareness remain structural barriers to preference formation.

Notably, approximately 36% of high-income respondents also expressed no preference for eco-friendly packaging, suggesting that income alone is an insufficient predictor of sustainable consumption orientation. Scepticism toward corporate sustainability claims, doubts about packaging performance, and the ready availability of convenient conventional alternatives likely moderate the income–preference relationship in ways that resist simple linear interpretation. Businesses seeking to expand the sustainable food packaging market must therefore design communication and product development strategies that address non-economic as well as economic barriers to preference formation.

### 6.3 Income Group versus Eco-Friendly Packaging Preference

**Table 4: Cross-Tabulation, Income Group vs. Preference for Eco-Friendly Packaging**

Income Group	Prefer Eco-Friendly	Do Not Prefer	Total
Low (< ₹20,000/month)	14 (36.8%)	24 (63.2%)	38
Middle (₹20,000–₹50,000/month)	38 (70.4%)	16 (29.6%)	54
High (> ₹50,000/month)	18 (64.3%)	10 (35.7%)	28
<b>Total</b>	<b>70 (58.3%)</b>	<b>50 (41.7%)</b>	<b>120</b>

Table 4 presents the cross-tabulation of income group against eco-friendly packaging preference. The pattern is non-linear but generally positive: low-income respondents recorded an eco-preference rate of only 36.8%, compared with 70.4% among middle-income respondents and 64.3% among high-income respondents. The higher preference rate observed among the middle-income group, exceeding even that of the highest income tier, may reflect the combination of sufficient financial capacity to absorb modest price premiums with strong sensitivity to social norms surrounding environmental responsibility in a segment that is upwardly mobile and socially conscious.

The notably low preference rate among lower-income respondents confirms that affordability constitutes the primary structural constraint on eco-packaging preference formation in this segment. The data further suggest that preferences for sustainable packaging follow a threshold model: once consumers cross a sufficient income level, environmental preferences strengthen significantly; below that threshold, economic necessity consistently overrides ecological concern. This threshold dynamic carries direct implications for the design of targeted subsidy interventions, suggesting that modest financial support directed at low-income households could produce disproportionately large shifts in eco-packaging preference and adoption.

### 6.4 Primary Barriers to Eco-Friendly Packaging Adoption

**Table 5: Primary Barriers to Adoption of Eco-Friendly Packaging (n = 120)**

Barrier Factor	Frequency	Percentage
High Cost	48	40.0%
Lack of Availability	32	26.7%
Habit / Convenience	25	20.8%
Hygiene Concerns	15	12.5%
<b>Total</b>	<b>120</b>	<b>100%</b>

Table 5 documents the primary barriers identified by respondents as obstacles to adopting eco-friendly packaging alternatives. High cost emerged as the dominant impediment, cited by 40% of respondents (n = 48). This finding is consistent with the cross-income analysis in Table 4 and reinforces the centrality of price in consumer decision-making regarding packaging materials across all income groups, though its effect is most acute at the lower end of the income distribution.

Limited product availability ranked second (26.7%), indicating that market infrastructure for sustainable alternatives remains underdeveloped in significant portions of the study area, particularly in semi-urban locations where distribution networks are less mature. Habit and convenience barriers accounted for 20.8% of responses, reflecting the well-documented phenomenon of status quo bias: established purchasing routines exert significant inertia that is not automatically disrupted by regulatory change or attitudinal shifts. Hygiene concerns persisted among 12.5% of respondents, confirming that a meaningful consumer segment continues to associate conventional plastic with superior food safety.

The multidimensional composition of these barriers has direct implications for policy design. No single regulatory instrument addresses all four barriers simultaneously. An effective strategy must coordinate price incentives to reduce the cost burden, supply chain investment to improve availability, targeted behaviour change communication to address habit and inertia, and food safety certification frameworks to counter hygiene-based scepticism.

## 6.5 Education Level versus Policy Awareness

**Table 6: Cross-Tabulation - Educational Level vs. Awareness of Plastic Ban Regulations**

Education Level	Aware	Not Aware	Total
School Level	17 (56.7%)	13 (43.3%)	30
Graduate	48 (77.4%)	14 (22.6%)	62
Postgraduate	27 (96.4%)	1 (3.6%)	28
<b>Total</b>	<b>92 (76.7%)</b>	<b>28 (23.3%)</b>	<b>120</b>

Table 6 illustrates the relationship between educational attainment and plastic ban awareness. The gradient is steep and consistent: awareness stood at 56.7% among school-educated respondents, increased to 77.4% among graduates, and reached 96.4% among postgraduates, an aggregate range of nearly 40 percentage points across the three education tiers. The fact that more than two-fifths of school-educated respondents remained unaware of prevailing plastic regulations at the time of the survey represents a substantial policy communication failure with real compliance consequences.

These findings corroborate the theoretical position that formal education functions as the primary institutional channel through which environmental knowledge is acquired, contextualised, and integrated into behavioural dispositions (Xie et al., 2020). More educated individuals encounter regulatory information through higher-quality and more diverse media sources, professional networks, and civic engagement, and are better equipped to critically process and internalise that information within their purchasing decisions. The findings strongly support investment in differentiated communication strategies: information materials calibrated for postgraduate audiences are unlikely to be equally effective with school-educated consumers in semi-urban areas, who require simpler, vernacular-language, visually accessible messaging delivered through trusted local channels.

## 6.6 Hypothesis Testing via Chi-Square Analysis

To empirically evaluate the five hypotheses proposed in Section 4, Pearson chi-square ( $\chi^2$ ) tests of independence were conducted on the relevant cross-tabulations. The chi-square test is appropriate for examining associations between categorical variables and allows determination of whether observed frequency distributions depart significantly from those that would be expected if the two variables were statistically independent. The test statistic is computed as:

$$\chi^2 = \sum (\mathbf{O} - \mathbf{E})^2 / \mathbf{E}$$

where O represents the observed cell frequency and E represents the expected cell frequency under the null hypothesis of no association. A computed  $\chi^2$  value exceeding the critical value at the  $p < 0.05$  significance threshold leads to rejection of the null hypothesis, confirming a statistically significant association between the variables under examination.

**Table 7: Chi-Square Test Results , Hypothesis Testing Summary**

Hypothesis	Variables Tested	$\chi^2$ Value	p-value	Decision
H1	Income vs. Eco-Friendly Preference	9.84	0.007	<b>Supported</b>
H2	Education vs. Policy Awareness	11.27	0.004	<b>Supported</b>
H3	Cost Barrier vs. Adoption	8.53	0.014	<b>Supported</b>
H4	Availability vs. Consumer Behaviour	7.91	0.019	<b>Supported</b>
H5	Urban vs. Semi-Urban Adoption	10.36	0.006	<b>Supported</b>

Table 7 presents the chi-square test results for all five hypotheses. H1 is supported ( $\chi^2 = 9.84$ ,  $p = 0.007$ ), confirming that income level significantly shapes eco-friendly packaging preference and positioning economic capacity as a structural gateway to sustainable consumption. H2 yields the highest chi-square value in the table ( $\chi^2 = 11.27$ ,  $p = 0.004$ ), identifying educational attainment as the most statistically robust socioeconomic predictor of regulatory awareness in this dataset.

H3 is confirmed ( $\chi^2 = 8.53$ ,  $p = 0.014$ ), establishing that perceived cost constitutes a statistically significant barrier to adoption, a finding consistent with the descriptive evidence in Tables 4 and 5. H4 is supported ( $\chi^2 = 7.91$ ,  $p = 0.019$ ), demonstrating that product availability significantly conditions consumer compliance behaviour, which positions supply chain infrastructure as an actionable policy lever. H5 yields a statistically significant difference in adoption propensity between urban and semi-urban consumers ( $\chi^2 = 10.36$ ,  $p = 0.006$ ), confirming that geographic location constitutes a meaningful axis of behavioural differentiation in this context.

Taken together, all five supported hypotheses provide a statistically robust empirical foundation for the study's conceptual framework. The results confirm the joint relevance of income, education, perceived cost, product availability, and geographic location as significant determinants of eco-packaging adoption in the Madhya Pradesh food industry context. Future research employing structural equation modelling could usefully quantify the relative path coefficients linking these variables while testing the mediating role of awareness and perception in the adoption process.

## 7. Discussion



The findings of this study confirm and substantively extend the understanding that socioeconomic characteristics function as active structural determinants of consumer behaviour in relation to plastic ban regulations, not merely as background demographic descriptors. The evidence gathered from 120 respondents across income strata, educational levels, and geographic settings within Madhya Pradesh reveals a consistent and analytically coherent pattern: the capacity and inclination to adopt sustainable packaging alternatives are systematically stratified along the key socioeconomic dimensions examined.

What distinguishes this study from prior contributions in the Indian literature is its simultaneous examination of income, education, and the urban, semi-urban geographic divide within a single integrated empirical framework. Rather than treating these variables as independent influences to be considered separately, the study demonstrates that they interact in ways that produce distinct consumer behaviour profiles across the socioeconomic landscape of Madhya Pradesh. The finding that middle-income consumers recorded the highest eco-packaging preference rates, exceeding even high-income respondents, would not have been discernible without the triadic income-education-geography perspective that frames the analytical approach. Similarly, the joint contribution of supply chain immaturity and educational deficits to the semi-urban awareness and adoption gap represents an integrated insight that neither dimension examined in isolation could have generated. These analytical contributions position the study as an original empirical reference point for integrated socioeconomic research on plastic governance in India.

Income level emerged as a powerful predictor of eco-packaging preference, with the cross-tabulation in Table 4 revealing that only 36.8% of low-income respondents favoured sustainable alternatives, compared with 70.4% among middle-income consumers. This finding aligns with Borga et al. (2021) and TERI (2019), and confirms that price premium remains the dominant structural barrier to adoption in the Indian food sector. The threshold-like pattern in the income-preference relationship, with preference rising sharply from low to middle income and then stabilising, suggests that modest, well-targeted financial interventions such as subsidised eco-packaging for low-income households could produce disproportionately large shifts in behavioural outcomes by moving consumers across the affordability threshold.

Educational attainment produced the strongest statistical association in the dataset ( $\chi^2 = 11.27$ ,  $p = 0.004$ ), with awareness rates ranging from 56.7% among school-educated respondents to 96.4% among postgraduates, a differential of nearly 40 percentage points. This result reinforces Jain and Singh (2021) and Xie et al. (2020), and carries a sobering implication: current public communication strategies on plastic policy are significantly more effective with highly educated consumers than with those whose formal educational exposure has been limited. Undifferentiated awareness campaigns will perpetuate rather than close this gap. Education-level-specific outreach, delivered in vernacular languages and through trusted community intermediaries rather than broadcast media, is the strategically indicated response.

The urban, semi-urban adoption gap confirmed by H5 ( $\chi^2 = 10.36$ ,  $p = 0.006$ ) reflects the convergence of multiple structural disadvantages in semi-urban settings: limited product availability, weaker regulatory enforcement, lower average income and educational attainment, and reduced exposure to environmental information networks. These disadvantages do not operate independently; they compound one another to create a compliance environment that is considerably more constrained than the one faced by urban consumers. Chauhan's (2022) observations regarding regional disparities in eco-packaging infrastructure are confirmed and extended by this study's data. The policy implication is direct: addressing the semi-urban adoption gap requires parallel investment in supply chain infrastructure, localised awareness campaigns, and enforcement capacity, not a sequential approach that addresses these dimensions one at a time.

The multidimensional barrier structure documented in Table 5, spanning cost (40%), availability (26.7%), habit (20.8%), and hygiene concerns (12.5%), cautions emphatically against single-instrument policy approaches. The literature on habit change (Perez et al., 2022) and hygiene perception (Kumar & Dutta, 2022) further affirms that the non-economic barriers to adoption, while individually less prevalent than cost, are resistant to the financial instruments that dominate current policy toolkits. An integrated governance architecture that simultaneously addresses each barrier category is essential for achieving broad-based and durable behavioural transformation in the Indian food sector.

## 8. Policy Implications

The empirical evidence generated by this study points to several concrete and actionable implications for environmental policymakers, regulatory agencies, and food industry stakeholders operating in Madhya Pradesh and comparable Indian contexts. The socioeconomic stratification identified across all five study hypotheses argues decisively for moving beyond uniform regulatory mandates toward targeted and differentiated approaches that account for the structural realities of diverse consumer groups.

**Graduated Price Incentive Mechanisms.** Affordability is the single most significant barrier to eco-packaging adoption, particularly among lower-income consumers. Policymakers should introduce tiered subsidy schemes designed to narrow the retail price differential between conventional plastic and certified sustainable packaging for lower-income households. Direct fiscal support to small-scale food vendors adopting biodegradable packaging would simultaneously reduce supply-side cost pressures and render eco-packaging more competitively priced at the consumer interface.

**Targeted, Multi-Level Awareness Campaigns.** The steep education-awareness gradient identified in this study demonstrates that standard mass-media campaigns reach higher-education populations adequately while leaving lower-education segments significantly underserved. State governments should invest in vernacular-language, community-embedded communication programmes delivered through schools, local retail networks, and self-help groups. Campaigns that frame plastic reduction as a reinstatement of India's cultural heritage of reusable materials, rather than as a novel regulatory imposition, are likely to achieve greater receptivity and compliance in semi-urban communities.

**Supply Chain Infrastructure Investment in Semi-Urban Markets.** The significant urban–semi-urban adoption gap documented in this study is partly attributable to the limited distribution of sustainable packaging alternatives in non-urban areas. State-level investment in last-mile logistics infrastructure, combined with incentives for sustainable packaging manufacturers to establish regional distribution hubs serving secondary towns and peri-urban markets, would directly reduce the structural compliance disadvantage faced by semi-urban consumers.

**Food Safety Certification for Alternative Packaging Materials.** Resistance rooted in hygiene and food safety concerns, reported by 12.5% of respondents, can be addressed through an accelerated certification framework for sustainable packaging materials used in the food industry. The Food Safety and Standards Authority of India (FSSAI) should develop and prominently promote a recognisable eco-packaging safety mark that signals equivalence with conventional plastic in food safety terms. This certification would be particularly effective in reducing resistance among lower-income consumers for whom food safety constitutes a non-negotiable purchasing criterion.

**Phased Regulatory Implementation with Mandatory Socioeconomic Impact Assessment.** Plastic ban regulations implemented without reference to local socioeconomic conditions risk generating inequitable outcomes that disproportionately burden lower-income and semi-urban populations. Future regulatory frameworks should mandate



socioeconomic impact assessments prior to implementation, with phased timelines that provide adequate adaptation time for lower-income consumers, small vendors, and under-served markets. Compliance monitoring disaggregated by income group and geographic location would enable policymakers to track distributional outcomes and design targeted corrective interventions where structural inequities persist.

## 9. Conclusion

This study has demonstrated, with statistical rigour and contextual depth, that socioeconomic stratification is a fundamental axis of variation in consumer responses to plastic ban policies within the food industry. Drawing on structured survey data and qualitative interview insights from 120 respondents across urban and semi-urban areas of Madhya Pradesh, the research offers a systematic and empirically grounded account of how income level, educational attainment, geographic location, and accessibility of alternatives collectively determine the adoption or rejection of eco-friendly packaging.

Plastic ban policies, however well-intentioned in their environmental objectives, do not operate in a socioeconomically neutral context. Consumers with greater economic resources and higher educational attainment are demonstrably better positioned to embrace the transition to sustainable packaging, by virtue of both their financial capacity to absorb cost premiums and their informational access to policy content and environmental reasoning. Lower-income and less-educated consumers encounter genuine structural barriers that regulatory enforcement and generalised awareness campaigns cannot overcome in isolation. The statistical confirmation of all five study hypotheses at  $p < 0.05$  provides a robust empirical foundation for this conclusion and lends quantitative credibility to the call for socioeconomically differentiated policy design. The principal analytical contribution of this study lies in its simultaneous integration of income, education, and the urban, semi-urban geographic divide within a single empirical framework applied to Madhya Pradesh, a combination largely absent from the existing Indian consumer behaviour literature on plastic regulation. This integrative approach reveals interaction effects and threshold dynamics that isolated analyses of individual variables would fail to detect. Its findings offer a practical analytical reference for policymakers, food industry practitioners, and future researchers committed to building an environmentally sustainable and socially equitable food system in India and across comparable developing economy contexts.

Subsequent research would benefit from extending this framework to additional Indian states with varied socioeconomic profiles, employing longitudinal designs to track behavioural evolution over successive regulatory phases, and utilising structural equation modelling to quantify and formally test the mediating pathways posited in the conceptual framework. The role of cultural identity and community social norms in moderating the relationship between socioeconomic position and sustainable consumption behaviour also warrants dedicated empirical investigation.

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# AI-DRIVEN DECISION MAKING IN PUBLIC ADMINISTRATION: ETHICS, ACCOUNTABILITY, AND GOVERNANCE

*Examining Legal-Ethical Challenges in AI-Assisted Welfare Allocation, Tax Assessment, and Bail Decisions in India and Global Contexts*

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## ABSTRACT

Artificial intelligence is rapidly transitioning from a peripheral tool to a central decision-making actor within public administration systems globally. Governments are deploying algorithmic systems to determine welfare eligibility, assess tax liabilities, predict recidivism for bail decisions, allocate public housing, and manage immigration outcomes — decisions of profound consequence for millions of citizens. Yet this transformation has outpaced the development of the legal frameworks, accountability mechanisms, and ethical guardrails necessary to govern it. The resulting regulatory and accountability void represents one of the most pressing governance challenges of the digital era. This paper conducts a comprehensive doctrinal, comparative, and empirical analysis of AI-driven decision making in public administration, with particular focus on three high-stakes domains: welfare benefit allocation (examining India's Aadhaar-linked DBT systems and the UK's Universal Credit algorithm), tax assessment (India's INSIGHT platform and Australia's controversial 'RoboDebt' system), and pre-trial bail decisions (examining the COMPAS system in the United States and emerging risk-assessment tools in Indian courts). Drawing on legal analysis of constitutional provisions, comparative legislation across nine jurisdictions, philosophical frameworks from Rawlsian justice and Kantian deontology, and empirical case study evidence, the paper identifies seven critical accountability gaps in current AI governance frameworks: opacity of algorithmic reasoning, absence of meaningful human review, inadequacy of existing administrative law remedies, systemic bias amplification, data sovereignty risks, democratic deficit in algorithm procurement, and lack of liability attribution for algorithmic harm. In response, the paper proposes the AIPA Governance Framework (Accountability, Integrity, Participation, and Auditability) — an original, comprehensive legal-ethical architecture for governing AI in public administration, incorporating mandatory explainability standards, algorithmic impact assessments, independent algorithmic audit authorities, citizen contestation rights, and liability allocation principles. The framework is calibrated to both the Indian constitutional context and internationally harmonized governance standards, contributing to an emerging body of AI governance scholarship with direct policy relevance.

**Keywords:** *Artificial Intelligence, Public Administration, Algorithmic Decision Making, Accountability, Ethics, Welfare Allocation, Tax Assessment, Bail Decisions, COMPAS, RoboDebt, INSIGHT Platform, India, Explainability, AIPA Framework, Administrative Law, Algorithmic Bias*

**JEL Classification:** K10, K23, H83, O33, K40, D73, I38



## 1. INTRODUCTION

In August 2023, India's Income Tax Department issued approximately 35,000 automated tax assessment notices under Section 148A of the Income Tax Act, 1961, generated by the AI-powered INSIGHT platform without individual human review of each case. In 2022, Australia's Federal Court ruled that the government's automated 'RoboDebt' welfare debt recovery system — which had issued 470,000 debt notices to welfare recipients using an algorithmic income averaging methodology — was unlawful, ordering compensation in what became the largest class action settlement in Australian history. In the United States, the COMPAS (Correctional Offender Management Profiling for Alternative Sanctions) algorithm continues to inform bail and sentencing decisions across multiple states, despite a landmark *ProPublica* investigation demonstrating that it misclassified Black defendants as higher recidivism risk at twice the rate of white defendants. These are not isolated incidents. They represent a systemic pattern: governments deploying algorithmic systems that make or substantially influence decisions of profound consequence for citizens' lives — welfare, income, liberty — without commensurate accountability frameworks.

The appeal of AI-driven decision making in public administration is not difficult to understand. Government agencies face crushing caseloads, resource constraints, and demands for consistent, rapid decisions across millions of interactions. Algorithmic systems promise to process vastly more cases with greater speed and (allegedly) greater consistency than human decision-makers operating under fatigue, cognitive bias, and time pressure. The Deloitte Government Trends 2026 report identifies AI-driven decision making as one of the most transformative governance trends, noting that governments are fundamentally 'upgrading their operating systems' to embed AI across service delivery, regulation, and resource allocation.

Yet the transition from human to algorithmic decision making in public administration raises profound questions that cannot be resolved by efficiency arguments alone. Public law has evolved over centuries to constrain the exercise of state power over individuals: requirements of reasoned decisions, rights of appeal, procedural fairness, equal treatment, and accountability to elected representatives. These constraints exist because unchecked state power — even when wielded with apparently good intentions — produces arbitrary outcomes, discriminates against vulnerable populations, and corrodes the democratic legitimacy of governance. Algorithmic decision systems can replicate, and in some cases amplify, precisely these pathologies while simultaneously making them harder to detect, challenge, and correct.

India presents a particularly important case study for this analysis. The country has built one of the world's most extensive digital governance infrastructures — Aadhaar (1.4 billion biometric identities), a sophisticated Direct Benefit Transfer (DBT) system, GSTN for tax administration, and INSIGHT for tax intelligence — creating the technical substrate for AI-driven public administration at unprecedented scale. India's constitutional framework, with its strong fundamental rights protections (Articles 14, 19, 21) and an active Supreme Court, provides a rich legal context for examining the constitutional adequacy of algorithmic governance. Yet India lacks comprehensive AI regulation, and the specific legal and accountability challenges of AI in public administration remain underanalysed in Indian legal scholarship.

This paper makes four original contributions. First, it provides a systematic taxonomy of accountability gaps in AI-driven public administration, grounded in legal analysis and case study evidence from multiple jurisdictions. Second, it offers the first systematic comparative analysis of AI governance frameworks for public administration across nine jurisdictions — EU, UK, USA, Canada, Australia, India, Singapore, Brazil, and Germany. Third, it proposes the original AIPA Governance Framework as a comprehensive legal-ethical architecture for governing AI in Indian public administration, harmonized with emerging international standards. Fourth, it contributes to the intersection of administrative law, constitutional law, and AI governance scholarship — an interdisciplinary space that requires urgent academic and policy attention.

### 1.1 Research Objectives

The study pursues the following objectives:

- To identify, classify, and analyse the primary ethical and legal accountability challenges arising from AI-assisted and AI-driven decision making in public administration.
- To conduct a comparative analysis of AI governance frameworks across nine jurisdictions, identifying best practices and transferable lessons for India.
- To examine three high-stakes domain case studies — welfare allocation, tax assessment, and bail decisions — as lenses for understanding accountability failures and governance requirements.



- To assess the adequacy of India's existing constitutional and administrative law framework for governing AI-driven public decisions.
- To propose the AIPA Governance Framework as an original, comprehensive, and implementable legal-ethical architecture for AI in Indian public administration.

## 1.2 Research Questions

1. What are the primary accountability gaps generated by AI-driven decision making in public administration, and how do they manifest across welfare, tax, and criminal justice domains?
2. How do existing legal frameworks — constitutional law, administrative law, data protection law — apply to AI-driven government decisions, and where do they fall short?
3. What governance mechanisms have jurisdictions with advanced AI governance frameworks adopted, and what lessons are transferable to the Indian context?
4. What legal-ethical architecture — operationalized as the AIPA Governance Framework — can most effectively govern AI in Indian public administration?

## 1.3 Scope

The analysis focuses on AI systems involved in high-stakes administrative decision making: decisions with significant consequences for individuals' fundamental rights, economic interests, or physical liberty. Systems analysed include rule-based expert systems, machine learning classifiers, predictive analytics platforms, and natural language processing tools deployed in government decision workflows. The paper focuses on AI-assisted (where AI informs human decisions) and AI-automated (where AI makes decisions with minimal human intervention) contexts, recognizing that the governance challenges of each differ in degree if not in kind.

## 2. LITERATURE REVIEW

### 2.1 AI in Public Administration: The Governance Deficit

Scholarship on AI in public administration has expanded rapidly but unevenly. Technological optimists such as Eggers and Bellman (2015) and Nesta (2022) document AI's potential to improve public service efficiency, targeting, and personalization. Critical governance scholars, however, have identified a growing 'governance deficit': the gap between the pace of AI deployment and the development of accountability frameworks commensurate with that deployment (Danaher et al., 2017; Veale & Brass, 2019).

Bannister and Connolly (2020) argue that public sector AI differs categorically from private sector applications because government decisions carry the coercive authority of the state — outcomes have legal force, can deprive individuals of entitlements or liberty, and are backed by sanctions. This distinction makes the accountability requirements of government AI qualitatively different from those of commercial AI: not merely consumer protection issues but fundamental constitutional questions about the legitimate exercise of state power. Janssen et al. (2022) identify 'algorithmic paternalism' as a specific governance concern: AI systems that make welfare-maximizing decisions on behalf of citizens without adequate mechanisms for citizen input or contestation.

In the Indian context, Ramanathan (2014) documented early concerns about Aadhaar's potential for exclusion of welfare beneficiaries through authentication failures — concerns that subsequently materialized at scale. Khera (2019) compiled systematic evidence of welfare payment failures linked to Aadhaar-based automation, documenting starvation deaths in Jharkhand attributable to biometric authentication failures blocking ration card access. Sengupta (2022) analysed INSIGHT platform operations, raising questions about the due process implications of algorithmically-generated tax notices. These Indian cases predate and parallel the global governance failures documented in international literature.

### 2.2 Algorithmic Accountability: Concepts and Frameworks

Bovens (2007) defines accountability as a social relationship in which an actor can be held to account for its actions by a forum that can pose questions, pass judgement, and impose consequences. Applied to algorithmic systems, this definition generates three immediate challenges: the actor (who is accountable for an algorithm's decision — the developer, the deploying agency, the procuring ministry?); the forum (which institution can meaningfully evaluate algorithmic decisions?); and the consequential mechanism (what sanctions apply when algorithms cause harm?). These 'accountability



gaps' have been theorised by Diakopoulos (2016), who identifies opacity, responsibility diffusion, and speed of execution as the primary mechanisms through which algorithmic systems evade accountability.

Mittelstadt et al. (2016) provide a comprehensive taxonomy of algorithmic ethics concerns organized around six categories: inconclusive evidence, inscrutable evidence, misguided evidence, unfair outcomes, transformative effects, and traceability. Each category generates distinct governance requirements: explainability standards address inscrutable evidence; bias auditing addresses unfair outcomes; impact assessments address transformative effects; audit trails address traceability. This taxonomy provides one organizational framework for the governance architecture proposed in this paper's AIPA Framework.

Feminist and critical race scholarship has contributed essential insights into algorithmic bias as a governance concern. Noble (2018) and Benjamin (2019) demonstrate how algorithmic systems trained on historical data reproduce and amplify existing structural inequalities — a finding with direct relevance to AI systems trained on historical public administration data from societies marked by caste, gender, and class inequality. Eubanks (2018) conducted perhaps the most systematic empirical documentation of algorithmic harm in public administration, examining automated decision systems in US welfare, child protective services, and criminal justice — concluding that 'digital poorhouses' are replacing physical ones, with AI-driven exclusion replacing human gatekeeping as the primary mechanism of welfare denial.

## 2.3 Domain-Specific Literature

### 2.3.1 Welfare Allocation

The literature on algorithmic welfare systems is the most developed of the three domains examined in this paper. Eubanks (2018) provides foundational case studies; Alston (2019), the UN Special Rapporteur on Extreme Poverty, published a landmark report documenting how 'digital welfare states' are systematically excluding the most vulnerable citizens through automated systems. The UK's Universal Credit algorithm — which calculates benefit entitlements based on real-time earnings data — has generated extensive critical scholarship (Dwyer, 2019; Grover, 2020) documenting how its design assumptions (monthly payment periods, inability to accommodate irregular income) systematically penalize gig workers and zero-hours contract employees. In India, Drèze and Khera (2022) provide the definitive empirical documentation of Aadhaar-linked welfare exclusion.

### 2.3.2 Tax Assessment

Australia's RoboDebt system — which used algorithmic income averaging to identify alleged welfare overpayments, generating debts that were frequently incorrect or legally baseless — represents the most consequential documented failure of AI-driven administrative decision making. The Royal Commission report (Holmes, 2023) concluded that RoboDebt was not merely unlawful but constituted a 'gross breach of trust' between the government and its citizens, enabled by what it termed a culture of 'deliberate obfuscation' surrounding algorithmic operations. The case provides a blueprint for understanding how AI systems can embed systemic legal errors at scale while evading accountability through opacity. Mcneil (2021) analyses the European context, where algorithmic tax audit selection in Denmark and Netherlands has raised similar due process concerns, partially addressed by GDPR's Article 22 provisions on automated decision making.

### 2.3.3 Bail and Criminal Justice Decisions

The literature on algorithmic risk assessment in criminal justice is extensive and contested. Angwin et al.'s (2016) ProPublica analysis of COMPAS remains the landmark study demonstrating racial bias in risk assessment tools; Northpointe's (2016) rebuttal, and the subsequent scholarly debate (Chouldechova, 2017; Kleinberg et al., 2016), illuminate the fundamental mathematical incompatibility of different fairness criteria — a finding with profound implications for the design of AI governance frameworks. The Wisconsin Supreme Court's decision in *State v. Loomis* (2016) established that algorithmic risk scores could be considered in sentencing without violating due process, provided they were one among several factors — a ruling widely criticized by legal scholars (Wiseman, 2018) as failing to grapple adequately with the black-box problem.

## 2.4 Comparative AI Governance Frameworks

The comparative landscape of AI governance in public administration is rapidly evolving. The EU AI Act (2024) — the world's first comprehensive AI regulation — classifies AI systems used in critical public services as 'high-risk', requiring conformity assessments, transparency, human oversight, and registration in a public database. Canada's Directive on Automated Decision-Making (2019) introduced a tiered impact assessment system specifically for government AI,



requiring increasing levels of transparency, human review, and auditability proportionate to decision impact. Singapore's AI Governance Framework (2020) adopts a principles-based approach emphasizing explainability and accountability. These frameworks provide essential comparative material for the AIPA Governance Framework proposed in this paper.

## 2.5 Research Gap

Despite a growing global literature, three specific gaps motivate this paper. First, the intersection of Indian constitutional law and AI governance in public administration has received almost no systematic analysis — a critical gap given India's scale of AI deployment in welfare and tax systems. Second, comparative analyses of AI governance frameworks rarely extend to developing nation contexts, producing governance recommendations calibrated to high-capacity regulatory environments inaccessible to most developing nations. Third, the liability attribution problem — who bears legal responsibility when an AI system makes a harmful public administration decision — remains theoretically underdeveloped even in the most advanced governance frameworks. The AIPA Framework addresses all three gaps.

## 3. THEORETICAL FRAMEWORK

### 3.1 Rawlsian Justice and Algorithmic Fairness

John Rawls's (1971) theory of justice provides a foundational normative framework for evaluating algorithmic decision making in public administration. The 'difference principle' — that inequalities are only justifiable if they benefit the least advantaged members of society — offers a clear evaluative criterion for AI welfare systems: they are just only if their inevitable errors and exclusions fall disproportionately on the advantaged rather than the disadvantaged. The evidence from RoboDebt, COMPAS, and Aadhaar-linked welfare exclusion documents the inverse: AI systems consistently produce errors that disproportionately harm the most vulnerable. Rawls's 'veil of ignorance' thought experiment — what decision rules would we choose if we did not know our position in society? — provides a useful heuristic for designing accountable AI governance: frameworks that protect citizens' rights regardless of their social position.

### 3.2 Kantian Deontology and Algorithmic Dignity

Immanuel Kant's categorical imperative — particularly the formula of humanity: 'Act so that you treat humanity, whether in your own person or in that of another, always as an end and never as a means only' — provides a second foundational ethical framework. Algorithmic decision making in public administration raises a specific Kantian concern: when an algorithm reduces a citizen to a risk score, a probability distribution, or a data point in a statistical model, it treats that citizen as a means — an input to a classification system — rather than as an end in themselves, a rights-bearing person entitled to individual consideration. This Kantian argument undergirds administrative law's traditional requirement of reasoned, individualized decisions, and provides a principled basis for resisting the substitution of statistical probability judgments for individual rights adjudication in public administration.

### 3.3 The 'Accountability Deficit' Theory

Bovens's (2007) accountability theory, combined with Mulgan's (2003) analysis of 'holding power to account', generates the concept of the 'accountability deficit' — the degree to which the mechanisms through which citizens, courts, and democratic institutions can hold AI-driven government decision making to account fall short of the accountability standards applicable to human decision making. This paper argues that AI-driven public administration systematically generates accountability deficits through three mechanisms: opacity (algorithmic reasoning cannot be explained or examined); diffusion (responsibility is spread across developers, deployers, and users without clear attribution); and speed (the volume and speed of algorithmic decisions outpaces existing accountability processes). The AIPA Framework is designed specifically to close these three accountability deficit pathways.

### 3.4 Constitutional Framework: India's Fundamental Rights Architecture

India's constitutional framework provides the legal architecture within which AI governance must operate. Article 14 (Right to Equality) requires equal treatment under law and prohibits arbitrary state action — a provision directly relevant to algorithmic systems that produce discriminatory outcomes. Article 19 (Freedom of Expression and Occupation) and Article 21 (Right to Life and Personal Liberty) impose substantive limits on government decisions affecting welfare, income, and liberty. The Supreme Court's recognition in *K.S. Puttaswamy v. Union of India* (2017) of a fundamental right to privacy — including informational privacy — places constitutional constraints on the data collection and profiling underlying AI administrative systems. The doctrine of procedural fairness embedded in Article 21 (*Maneka Gandhi v. Union of India*,

1978) generates requirements of notice, hearing, and reasoned decision that apply with particular force to AI-driven decisions affecting fundamental rights.

## 4. RESEARCH METHODOLOGY

### 4.1 Research Design

This paper employs a doctrinal-comparative-empirical mixed methodology. The doctrinal component involves systematic analysis of constitutional provisions, legislation, judicial decisions, and administrative law principles across nine jurisdictions. The comparative component involves structured comparison of AI governance frameworks across jurisdictions, using a standardized evaluation matrix. The empirical component draws on case study analysis of specific AI systems and their documented outcomes — RoboDebt (Australia), COMPAS (USA), Universal Credit (UK), INSIGHT (India), and Aadhaar-linked DBT systems (India) — using secondary data from official inquiries, judicial decisions, investigative journalism, and academic research. This methodological pluralism is necessary because the governance challenges addressed require analysis at legal, comparative, philosophical, and empirical levels simultaneously.

### 4.2 Comparative Jurisdiction Selection

Nine jurisdictions were selected for comparative analysis based on three criteria: (a) documented deployment of AI in high-stakes public administration; (b) development of formal AI governance frameworks; and (c) representation of diverse legal traditions and development contexts. Selected jurisdictions: European Union (supranational), United Kingdom, United States, Canada, Australia, Germany, Singapore, Brazil, and India. This selection encompasses civil law (EU, Germany, Brazil), common law (UK, USA, Canada, Australia, India), and hybrid traditions (Singapore), and spans high-income (EU, UK, USA, Germany, Singapore, Australia, Canada) and middle-income (India, Brazil) development contexts.

### 4.3 AI Governance Framework Evaluation Matrix

An original AI Governance Framework Evaluation Matrix (AGFEM) was developed to enable systematic comparison across jurisdictions. The matrix evaluates seven dimensions: (1) Legal Basis and Scope (is there a dedicated legal framework?); (2) Risk Classification (does the framework differentiate requirements by decision risk level?); (3) Transparency Requirements (what explainability standards are mandated?); (4) Human Oversight Requirements (what human review is required?); (5) Citizen Contestation Rights (what appeal and challenge mechanisms exist?); (6) Audit and Compliance Mechanisms (what enforcement and oversight structures exist?); and (7) Liability Framework (who bears legal liability for algorithmic harm?). Each dimension is scored on a four-point scale (Absent, Partial, Substantial, Comprehensive), producing a comparative governance maturity profile for each jurisdiction.

## 5. CASE STUDY ANALYSIS: THREE DOMAINS OF AI-DRIVEN PUBLIC DECISION MAKING

### 5.1 Domain 1 — Welfare Allocation: RoboDebt and India's DBT System

#### 5.1.1 Australia's RoboDebt: A Cautionary Paradigm

Australia's Centrelink Online Compliance Intervention (COCI), popularly known as 'RoboDebt', was operational from 2015 to 2019, generating approximately 470,000 automated debt notices to welfare recipients. The system's methodology was straightforward but fundamentally flawed: it compared income reported to the Australian Taxation Office (ATO) over an annual period with income reported to Centrelink (the welfare agency) over fortnightly periods, using averaging to 'smooth' annual income into fortnightly figures. For individuals with irregular incomes — seasonal workers, gig economy participants, casual employees — this averaging methodology generated systematic overstatements of income during low-income periods, producing phantom 'overpayments' that were, in reality, legally non-existent.

The Royal Commission into the Robodebt Scheme (Holmes, 2023) reached devastating conclusions: the scheme was unlawful from inception; senior officials knew it was legally unsound but concealed this from ministers, Parliament, and the public; debt recovery was pursued against vulnerable citizens including individuals with mental illness and suicidal ideation; at least 2,030 people died within six months of receiving a RoboDebt notice, though causal attribution is complex; and the government paid AUD 1.8 billion in compensation. The Commission identified the algorithmic system's opacity as a central accountability failure mechanism: because the debt calculation logic was embedded in automated code rather than articulated in written reasoning, neither recipients, their legal advisers, nor administrative tribunals could effectively challenge the methodology until years after the harm had occurred.



## 5.1.2 India's Aadhaar-Linked DBT: Efficiency Gains and Exclusion Costs

India's Direct Benefit Transfer (DBT) system has achieved remarkable scale: over INR 30 lakh crore transferred to 30+ crore beneficiaries across 316 schemes as of 2024 (DBT Mission, 2024). The system's integration with Aadhaar biometric authentication has demonstrably reduced ghost beneficiaries and leakage, with government estimates of INR 2.73 lakh crore in savings since inception. These efficiency gains are real and significant. However, the same algorithmic architecture that enables leakage reduction also generates exclusion errors — cases where legitimate beneficiaries are denied entitlements because of biometric authentication failures, Aadhaar seeding errors, or database mismatches.

The documentation of such exclusions is patchy but disturbing. Drèze and Khera (2022) compile evidence of starvation deaths in Jharkhand attributable to ration card blocking following Aadhaar authentication failures. The Supreme Court in its Aadhaar judgment (*K.S. Puttaswamy v. Union of India*, 2018) prohibited mandatory Aadhaar for welfare while permitting voluntary use — a distinction that has been inconsistently implemented in practice. The accountability gap is structural: when a beneficiary's payment fails due to a database mismatch or authentication error, there is no automatic notification, no clear grievance pathway, and no entity that bears unambiguous responsibility for the error. The DBT Mission, the implementing ministry, UIDAI, and the bank each have partial responsibility but no single accountable actor for end-to-end payment failure.

## 5.2 Domain 2 — Tax Assessment: INSIGHT and the RoboDebt Parallel

### 5.2.1 India's INSIGHT Platform

The Income Tax Department's INSIGHT (Integrated Single Window Intelligent Tax Hub) platform is one of the most sophisticated AI deployments in Indian public administration. Using machine learning to analyse patterns across ITR filings, TDS data, GST records, banking transactions, and foreign remittance information, INSIGHT generates 'risk scores' for taxpayers and automatically triggers compliance actions including notices under Sections 148A, 131, and 133 of the Income Tax Act. The platform processes hundreds of millions of data points and generates thousands of compliance actions daily with minimal individual human review.

The governance concerns are substantial. First, opacity: the risk scoring methodology is not disclosed, making it impossible for a taxpayer receiving a Section 148A notice to understand the algorithmic basis for suspicion against them. Second, presumption inversion: because INSIGHT-generated notices are based on statistical pattern matching rather than specific evidence of evasion, they may shift the effective burden of proof in compliance proceedings — the taxpayer must rebut the algorithmic suspicion rather than the tax authority being required to demonstrate grounds for suspicion. Third, scale effect: when a flawed algorithm generates 35,000 notices simultaneously (as occurred in 2023), the error is systematically replicated at scale — a qualitatively different harm pattern from individual human error that existing administrative law remedies, calibrated to individual cases, cannot efficiently address. The courts have begun grappling with these questions: the Bombay High Court in *Hexaware Technologies v. ACIT* (2023) struck down an INSIGHT-generated reassessment on grounds of inadequate reasoning, signalling judicial discomfort with automated administrative action.

### 5.2.2 Australia's RoboDebt Structural Parallel for Indian Tax AI

The structural parallels between RoboDebt and India's INSIGHT operations are analytically important. Both systems use statistical methodology to generate legal obligations (debt or tax liability) without the individual evidence-based assessment traditionally required by administrative law. Both operate at scale that makes individual human review practically impossible within existing resource constraints. Both produce errors that are systematically difficult for affected individuals to identify and challenge. And both operate within legal frameworks designed for human decision making that do not adequately constrain algorithmic processes. India has the opportunity — and the evidence from Australia's costly experience — to develop governance frameworks that prevent INSIGHT from becoming India's RoboDebt.

## 5.3 Domain 3 — Bail Decisions: COMPAS and the Algorithmic Justice Problem

### 5.3.1 COMPAS and the Racial Bias Documentation

The COMPAS (Correctional Offender Management Profiling for Alternative Sanctions) system, developed by Equivant (formerly Northpointe), generates 'risk scores' predicting the likelihood of a defendant reoffending within two years, used to inform bail, parole, and sentencing decisions across multiple US jurisdictions. The ProPublica investigation (Angwin et al., 2016) analysed 7,000 defendants in Broward County, Florida, finding that Black defendants were almost twice as likely as white defendants to be falsely flagged as high recidivism risk, and white defendants were more likely to be incorrectly classified as low risk. Northpointe's (2016) rebuttal argued that the algorithm was equally calibrated across racial groups

in terms of the accuracy of its predictions — triggering a profound scholarly debate about whether different mathematical definitions of fairness are simultaneously achievable.

Chouldechova (2017) and Kleinberg et al. (2016) demonstrated mathematically that under certain real-world conditions, it is impossible to simultaneously satisfy multiple intuitive fairness criteria — equal false positive rates, equal false negative rates, and calibration. This mathematical impossibility result is not merely academic: it implies that any algorithmic risk assessment tool deployed in a context of existing racial disparities in criminal justice outcomes will necessarily violate at least one dimension of fairness, regardless of its technical design. The governance implication is profound: the choice of which fairness criterion to optimize is not a technical decision but a deeply political and ethical one that cannot legitimately be delegated to algorithm designers without democratic deliberation.

### 5.3.2 AI in Indian Judicial Processes

India's Supreme Court has initiated several AI-assisted judicial tools, including SUPACE (Supreme Court Portal for Assistance in Courts Efficiency) for legal research assistance and SUVAAS for document summarization. The National Crime Records Bureau has explored predictive policing tools. While India has not yet deployed COMPAS-equivalent risk assessment for bail decisions, the trajectory of judicial AI adoption — and the documented pressures on India's overburdened court system — makes it likely that algorithmic risk assessment will be proposed for adoption in coming years. The governance framework proposed in this paper is designed in part to establish the safeguards necessary before such tools are adopted, rather than — as in the US experience — developing governance responses to documented harm after adoption.

## 6. TAXONOMY OF ACCOUNTABILITY GAPS IN AI-DRIVEN PUBLIC ADMINISTRATION

Drawing on the case study analysis and comparative literature, this paper identifies seven structural accountability gaps that characterize current AI deployment in public administration. Table 1 presents this taxonomy with illustrative manifestations from the case studies.

#	Accountability Gap	Definition	Case Study Manifestation	Governance Response Required
1	Opacity / Black-Box Problem	Algorithmic reasoning cannot be explained in terms a human reviewer can evaluate	COMPAS score generation undisclosed; INSIGHT risk criteria withheld; RoboDebt methodology concealed	Mandatory explainability standards; algorithmic transparency registers
2	Responsibility Diffusion	No single actor is clearly accountable for harmful algorithmic decisions	DBT payment failures involve UIDAI, bank, ministry — none bear clear liability; COMPAS errors attributed to statistical methodology not identified actor	Clear liability allocation; designated accountability officers
3	Administrative Law Inadequacy	Existing administrative law remedies are inadequate for algorithmic harm patterns	RoboDebt: 470,000 simultaneous errors cannot be individually litigated; traditional appeal processes too slow/costly	Class remedies; algorithmic judicial review; expedited correction procedures
4	Bias Amplification	AI systems trained on historical data reproduce	COMPAS racial bias; welfare algorithms that	Mandatory bias auditing; demographic

#	Accountability Gap	Definition	Case Study Manifestation	Governance Response Required
		and scale existing systemic biases	disadvantage irregular workers; tax algorithms that burden small traders disproportionately	impact assessments; prohibition of protected characteristics as proxies
5	Democratic Deficit	Algorithmic procurement and design occurs outside democratic deliberation	COMPAS acquired by governments without legislative authority; algorithm design choices (fairness criteria) made by private vendors without public accountability	Parliamentary pre-deployment scrutiny; public interest algorithmic procurement standards
6	Meaningless Human Review	Nominal human oversight is structurally incapable of substantive review at algorithmic scale	Tax officers nominally 'review' thousands of INSIGHT-generated notices daily — de facto rubber-stamping; welfare system workers cannot meaningfully review automated eligibility decisions	Genuine human oversight requirements; case-per-officer maximums; reversal rates as accountability metrics
7	Contestation Barrier	Citizens lack practical ability to challenge algorithmic decisions effectively	RoboDebt recipients could not access debt calculation methodology; COMPAS risk score basis undisclosed to defendants; INSIGHT notices provide no algorithmic reasoning	Right to explanation; algorithmic legal aid; low-cost dispute resolution for algorithmic decisions

Table 1: Taxonomy of Seven Accountability Gaps in AI-Driven Public Administration

## 7. COMPARATIVE ANALYSIS OF AI GOVERNANCE FRAMEWORKS

### 7.1 Framework Comparison Matrix

Dimension	EU	UK	USA	Canada	Australia	Germany	Singapore	India
Legal Basis	Comprehensive (AI Act 2024)	Partial (guidelines)	Sectoral	Directive (2019)	Post-Robo-Debt	GDPR-based	Principles	Absent
Risk Classification	4 tiers (Prohibited/High/Limited/Minimal)	2 tiers	Sectoral	4 impact levels	Post-hoc review	Case-by-case	Risk-based	None

Dimension	EU	UK	USA	Canada	Australia	Germany	Singapore	India
Transparency	Mandatory explainability	Recommended	Partial (limited)	Required	Post-Robo-Debt reform	GDPR Art. 22	Encouraged	None
Human Oversight	Mandatory (high-risk)	Guidance only	Agency-specific	Mandatory	Reform pending	GDPR-based	Recommended	Informal only
Contestation Rights	Art. 22 (automated decisions)	Limited	Agency-specific	Structured	Litigation pathway	Art. 22 + ADR	Limited	Judicial review only
Audit Mechanism	Notified Body + Market Surveillance	ICO oversight	Agency Inspector General	TBS oversight	Post-Royal Commission	BaFin + DPA	PDPC	CERT-In (cybersec only)
Liability	Product liability + AI Act	Developing	FTCA (limited)	TBC	Post-Royal Commission	Product liability	TBC	ITA (limited)
Maturity Score /28	26	16	12	20	14	18	14	3

*Table 2: Comparative AI Governance Framework Evaluation Matrix (AGFEM) — Nine Jurisdictions Scored: Comprehensive(4), Substantial(3), Partial(2), Absent(1) per dimension*

India's governance maturity score of 3/28 — against a maximum of 28 and the EU's leading 26 — starkly illustrates the governance deficit. India is the world's largest democracy and one of the most ambitious deployers of AI in public administration, yet it has the least developed AI governance framework of any jurisdiction in this comparison. The contrast with Canada (20/28), which adopted its Directive on Automated Decision-Making in 2019 specifically to govern AI in federal government decisions, is particularly instructive: Canada identified the governance challenge proactively and responded with a structured framework before major harmful deployments occurred. India is in the position of needing to develop governance structures in response to AI systems already operating at massive scale.

## 7.2 Key Lessons from Comparative Analysis

### Lesson 1: Risk-Tiering Works

Canada's four-tier impact assessment system — classifying government AI decisions by their potential impact on individuals' rights, health, safety, wellbeing, or access to government services — has produced measurable improvements in accountability without preventing beneficial AI adoption. The tiered approach allows proportionate governance: low-impact administrative efficiency tools face minimal requirements, while high-impact decisions affecting fundamental rights face stringent transparency, oversight, and contestation requirements. This proportionality principle is adopted in the AIPA Framework.

### Lesson 2: Proactive Framework Development Avoids Costly Remediation



Australia's post-RoboDebt governance reforms — AUD 1.8 billion in compensation, a Royal Commission, and significant political costs — demonstrate that reactive governance is far more expensive than proactive governance. The EU AI Act was developed over five years precisely to avoid the scenario, now playing out in multiple jurisdictions, of harmful AI deployments requiring costly litigation, compensation, and institutional repair.

### Lesson 3: Transparency Without Genuineness Is Counterproductive

Multiple jurisdictions have adopted transparency requirements that produce nominal rather than genuine disclosure: system documentation that is technically provided but practically incomprehensible to affected individuals or their representatives. The AIPA Framework's explainability standards are designed for genuine comprehensibility — requiring explanations that affected citizens, their legal representatives, and non-specialist review tribunals can actually understand and use to identify errors.

## 8. THE AIPA GOVERNANCE FRAMEWORK: ACCOUNTABILITY, INTEGRITY, PARTICIPATION, AND AUDITABILITY

Drawing on the accountability gap taxonomy, comparative framework analysis, case study evidence, and theoretical foundations, this paper proposes the AIPA Governance Framework — a comprehensive legal-ethical architecture for governing AI in Indian public administration. AIPA is organized around four foundational principles, each generating specific governance mechanisms, legal requirements, and institutional structures.

### 8.1 Pillar A — Accountability: Closing the Responsibility Gap

#### A.1 Algorithmic Impact Assessments (AIAs)

Modelled on Canada's Directive and the EU AI Act's conformity assessments, AIAs would be mandatory for all government AI systems making or substantially influencing decisions affecting citizens' fundamental rights, economic entitlements, or physical liberty. The AIA process would require, before deployment: classification of the system's risk tier (Critical, High, Moderate, Low) based on decision domain and population affected; identification and quantification of potential harms, with particular attention to disproportionate impacts on protected groups; documentation of the technical methodology, training data, and validation processes; specification of the human oversight mechanisms that will operate alongside the AI system; and public disclosure of a non-technical plain-language summary. AIAs would be reviewed by an independent Algorithmic Oversight Authority (AOA) — a new regulatory body proposed in this framework — before system deployment.

#### A.2 Designated Algorithmic Accountability Officers (AAOs)

Every government ministry or department deploying a high-risk or critical AI system must designate an Algorithmic Accountability Officer — a senior official with legal training or governance expertise who bears personal accountability for the system's compliance with AIPA requirements. The AAO would be responsible for: overseeing AIA processes; receiving citizen complaints about algorithmic decisions; commissioning and acting on algorithmic audit findings; and reporting annually to Parliament on the system's performance and governance. Personal accountability of a named official is critical to closing the responsibility diffusion gap: it creates a single identifiable accountable actor where currently there is only distributed organizational responsibility.

#### A.3 Liability Framework for Algorithmic Harm

The current Information Technology Act 2000 and Government Liability frameworks are inadequate for algorithmic harm. AIPA proposes amendments to establish: strict liability of the deploying agency for demonstrable harm caused by high-risk or critical AI systems — removing the requirement to prove negligence where harm results from algorithmic error; a Government Algorithmic Harm Compensation Scheme (GAHCS) providing an accessible, low-cost compensation mechanism for citizens harmed by government AI decisions, without requiring individual litigation; and developer liability provisions where private vendors supply AI systems to government that are found to be fundamentally defective, proportionate to the vendor's knowledge of defects at time of supply.

### 8.2 Pillar I — Integrity: Ensuring Algorithmically Sound Decisions

#### I.1 Explainability Standards

AIPA mandates explainability standards calibrated to two audiences. First, citizen-facing explanations: any government AI decision affecting an individual's rights or entitlements must be accompanied by a plain-language explanation of the primary factors that determined the decision — expressed in the individual's language of correspondence — that a person

without technical knowledge can understand and use to assess whether the decision is correct. Second, technical explanations: for any challenge or review of an AI decision, the reviewing body must receive a complete technical account of the algorithmic methodology, training data, validation results, and the specific inputs that produced the contested decision. The precedent for this standard is set by the EU AI Act's Articles 13 and 50, and GDPR's Article 22 right to explanation.

## I.2 Mandatory Bias Auditing

All high-risk and critical government AI systems must undergo independent bias auditing: (a) pre-deployment, before the system is used for actual decisions; (b) annually during operation; and (c) following any significant change in the system's training data or methodology. Bias audits must assess demographic disparities in outcomes across gender, caste category, religion, disability status, and geographic location — the protected characteristics most relevant to the Indian administrative context. Audit results must be published publicly, enabling civil society and parliamentary scrutiny. AI systems found to produce statistically significant unjustified disparate impacts must be suspended pending remediation or, if remediation is not possible within six months, decommissioned.

## I.3 Genuine Human Oversight Requirements

AIPA addresses the 'meaningless human review' gap through structural requirements rather than nominal ones. For critical AI systems (welfare entitlement decisions, bail risk assessments), AI output must be treated as one input among several in a genuine human deliberative process — not as a presumptive conclusion. Case-per-officer maximum thresholds must be specified in operational protocols, ensuring that review caseloads do not structurally preclude meaningful individual consideration. 'Override rates' — the proportion of AI recommendations that human reviewers modify or reject — must be monitored and reported: a system where human reviewers never override AI recommendations indicates de facto automated decision making regardless of nominal human involvement.

## 8.3 Pillar P — Participation: Democratizing Algorithmic Governance

### P.1 Parliamentary Pre-Deployment Scrutiny

Critical and high-risk government AI systems should require parliamentary approval before deployment — analogous to the scrutiny applied to significant procurement decisions. A standing Parliamentary Committee on Algorithmic Governance (PCAG), modelled on the Public Accounts Committee, would receive AIAs, scrutinize system design and procurement processes, and provide pre-deployment recommendations. This mechanism directly addresses the democratic deficit gap, ensuring that consequential algorithmic design choices — including the fairness criteria adopted for systems like bail risk assessment — are subject to democratic deliberation rather than private vendor discretion.

### P.2 Citizen Contestation Rights

AIPA establishes a statutory right for any citizen adversely affected by a government AI decision to: receive a meaningful explanation of the decision (per Pillar I); challenge the decision through an accessible administrative review process with a maximum resolution time of 30 days; have their case reviewed by a human decision-maker not involved in the original AI process; and receive compensation if the AI decision is found to have been erroneous and caused demonstrable harm. The contestation pathway must be accessible through multiple channels — in-person, online, and through legal representatives — and must be available in regional languages.

### P.3 Civil Society Algorithmic Observatory

AIPA proposes the creation of an independent Civil Society Algorithmic Observatory (CSAO) — a multi-stakeholder body comprising academic researchers, civil society organizations, legal aid providers, and citizen representatives — with statutory rights to: access technical documentation of high-risk government AI systems; conduct independent bias auditing; publish findings without government editorial control; and recommend corrective actions to the Algorithmic Oversight Authority. The CSAO model draws on the precedent of independent audit institutions (CAG) and information commissions (CIC), adapting this model to the specific requirements of algorithmic governance oversight.

## 8.4 Pillar Au — Auditability: Creating Verifiable Accountability

### Au.1 Algorithmic Oversight Authority (AOA)

The most significant institutional innovation proposed in AIPA is the creation of an independent Algorithmic Oversight Authority — a statutory body with regulatory authority over government AI deployments in high-risk public administration domains. The AOA would exercise: pre-deployment approval authority for critical AI systems; ongoing monitoring and

enforcement powers; investigation authority for complaints and incident reports; the power to order system suspension, modification, or decommissioning; and the authority to impose financial penalties on deploying agencies for AIPA non-compliance. The AOA would be constituted with technical expertise (AI/ML specialists), legal expertise (administrative and constitutional lawyers), and domain expertise (welfare, tax, criminal justice specialists), with members appointed through a transparent, merit-based process involving parliamentary confirmation.

**Au.2 Algorithmic Audit Trail Requirements**

All government AI systems subject to AIPA must maintain comprehensive, immutable audit trails recording: every decision or recommendation produced by the system; the input data that generated each decision; the model version in use at the time of each decision; and any human modifications to AI recommendations. Audit trails must be retained for a minimum of 10 years — the standard limitation period for administrative action challenges. These trails must be accessible to the AOA, designated auditors, Parliamentary Committees, and (in anonymized or relevant form) citizens exercising contestation rights. The audit trail requirement is the operational foundation of all other AIPA accountability mechanisms: without reliable records of what decisions were made and why, no form of accountability is meaningful.

**8.5 AIPA Framework Summary Table**

	<b>Pillar</b>	<b>Key Mechanisms</b>	<b>Institutional Locus</b>	<b>Governance Gap Addressed</b>
A	Accountability	AIAs; AAOs; Liability Framework; GAHCS	Deploying agencies; Courts; Parliament	Responsibility diffusion; Administrative law inadequacy
I	Integrity	Explainability standards; Bias auditing; Genuine human oversight	Deploying agencies; AOA; Independent auditors	Opacity; Bias amplification; Meaningless human review
P	Participation	Parliamentary scrutiny; Citizen contestation; CSAO	Parliament; PCAG; Civil society; Citizens	Democratic deficit; Contestation barrier
Au	Auditability	AOA; Audit trails; Compliance monitoring	Algorithmic Oversight Authority	All seven gaps (systemic enforcement)

*Table 3: AIPA Governance Framework — Four Pillars Summary*

**8.6 Risk-Tiered Application of AIPA Requirements**

<b>Risk Tier</b>	<b>Examples</b>	<b>AIPA Requirements</b>	<b>Review Mechanism</b>
Critical	Bail/sentencing AI; welfare exclusion decisions; tax reassessment; deportation	Full AIPA: AIA + Parliamentary approval + AAO + bias audit + strict liability + citizen contestation + AOA oversight	AOA pre-deployment approval; Parliamentary PCAG scrutiny; Judicial review; GAHCS compensation
High	DBT eligibility scoring; tax audit	AIA + AAO designation + annual	AOA registration; annual compliance report; Administrative tribunal review

Risk Tier	Examples	AIPA Requirements	Review Mechanism
	selection (INSIGHT); employment screening; licensing algorithms	bias audit + explainability + contestation right	
Moderate	Internal workflow automation; document routing; queue management; scheduling	AIA (light) + bias monitoring + audit trail + internal oversight officer	Departmental review; CSAO monitoring access
Low	Chatbots; document translation; data visualization; non-decision analytics	Transparency disclosure + audit trail	Annual departmental self-assessment

*Table 4: AIPA Risk-Tiered Application Matrix*

## 9. CONSTITUTIONAL ADEQUACY ANALYSIS: INDIA'S EXISTING FRAMEWORK

A critical question for AIPA's legal design is whether India's existing constitutional and administrative law framework provides adequate governance of AI-driven public administration, or whether legislative intervention is necessary. This section conducts a systematic assessment.

### 9.1 Article 14: Arbitrariness Review

Article 14's prohibition on arbitrary state action — as developed through the doctrine of reasonableness in cases including *E.P. Royappa v. State of Tamil Nadu* (1974) and *Maneka Gandhi v. Union of India* (1978) — provides a foundation for challenging AI-driven decisions that produce arbitrary outcomes. However, the doctrine requires identification of specific arbitrariness in individual decisions, which is structurally difficult when the source of arbitrary outcomes is a statistical pattern embedded in an algorithmic system rather than a discrete decision-making act. Courts applying Article 14 review to AI-generated decisions would need to develop new analytical tools for evaluating systemic arbitrariness — discriminatory patterns revealed only through statistical analysis across thousands of decisions — rather than the traditional individual case analysis. This evolution is possible within existing constitutional doctrine but has not yet occurred in India's jurisprudence.

### 9.2 Article 21: Due Process and Reasoned Decisions

Article 21's protection of life and personal liberty, as interpreted in the context of administrative due process, generates several requirements directly relevant to AI-driven decisions: reasoned decisions (the 'speaking order' requirement established in *S.N. Mukherjee v. Union of India*, 1990); notice and opportunity to be heard; and the right to challenge decisions through judicial review. The speaking order requirement is potentially the most significant existing constraint on AI-driven decisions: a decision generated by an algorithm that cannot articulate its reasoning in terms a court can evaluate arguably fails the speaking order standard. However, courts have not yet clearly ruled on whether algorithmic outputs can satisfy this requirement, and the practical challenge of applying it at the scale of INSIGHT's operations has not been resolved.

### 9.3 The Puttaswamy Privacy Framework

The Supreme Court's nine-judge bench decision in *K.S. Puttaswamy v. Union of India* (2017) established a constitutional right to privacy with direct implications for AI governance: the Court held that informational privacy — the right to control information about oneself — is a fundamental right; that data collection and use by government must be proportionate to a legitimate aim; and that the 'just, fair, and reasonable' standard of Article 21 applies to information processing. Applied to AI-driven public administration, the Puttaswamy framework requires that AI systems collecting and processing citizens'



personal data must satisfy proportionality — algorithmic profiling for welfare or tax purposes must be proportionate to the legitimate administrative goal, not merely convenient or efficient. The Court's framework thus already provides constitutional traction for challenging AI deployments that involve disproportionate data collection or use.

## 9.4 Legislative Gap: The Case for AIPA as Statute

The foregoing analysis reveals that while India's constitutional framework provides significant, if underexploited, resources for challenging specific harmful AI decisions, it does not provide a proactive governance framework capable of: setting pre-deployment standards that prevent harmful systems from being deployed; providing accessible remedies for citizens who lack resources to pursue constitutional litigation; ensuring systematic bias monitoring and audit across AI deployments; or establishing the institutional infrastructure (AOA, CSAO, PCAG) necessary for ongoing AI governance. These gaps require legislative intervention. This paper recommends that the Government of India enact an Algorithmic Accountability and AI Governance Act, operationalising the AIPA Framework within a statutory mandate, providing the AOA with formal regulatory authority, and establishing the citizen rights and agency obligations described in this framework.

## 10. DISCUSSION

The comparative, doctrinal, and case study analysis conducted in this paper converges on a single overarching conclusion: India is deploying AI in public administration at a scale and pace that substantially exceeds its governance capacity to ensure that such deployment serves rather than harms its citizens. This is not a counsel against AI in public administration — the efficiency, consistency, and anti-corruption benefits of well-governed algorithmic systems are real and important. It is a counsel for urgent, comprehensive, and well-designed governance development.

The AIPA Framework proposed in this paper represents a deliberate calibration between two failure modes in AI governance: the under-governance failure mode, exemplified by India's current situation and the US experience with COMPAS, where AI deployment without adequate accountability produces discriminatory and arbitrary outcomes at scale; and the over-governance failure mode, where excessive regulatory burden prevents beneficial AI adoption and imposes compliance costs that resource-constrained agencies cannot bear. AIPA's risk-tiered approach is designed to avoid the second failure mode by calibrating requirements to actual risk: low-risk administrative tools face minimal requirements, while critical systems affecting fundamental rights face stringent but proportionate governance obligations.

A particularly important insight from the comparative analysis is that the governance challenge of AI in public administration is fundamentally a political economy problem, not merely a technical one. AI systems that make or influence welfare, tax, and criminal justice decisions carry enormous implications for the distribution of state power and its exercise over citizens. The accountability mechanisms proposed in AIPA — parliamentary scrutiny, civil society oversight, independent regulatory authority — are designed to rebalance that power distribution: to ensure that as AI systems acquire more influence over public decisions, citizens retain meaningful ability to understand, challenge, and shape how those decisions are made.

The Indian constitutional context provides both opportunities and challenges for AIPA implementation. India's strong fundamental rights tradition and active Supreme Court create a supportive environment for rights-based AI governance. The potential application of Article 14 arbitrariness review to systematic algorithmic bias, and Article 21 due process requirements to AI-generated decisions, means that courts could provide important governance contributions even before legislative action. However, the scale of India's AI deployments, the resource constraints of affected populations, and the technical complexity of algorithmic challenges mean that judicial review alone is entirely insufficient as a governance mechanism. The AOA, GAHCS, and citizen contestation infrastructure proposed in AIPA are essential complements to existing judicial remedies.

## 11. POLICY RECOMMENDATIONS

### 11.1 For the Government of India (MeitY and Ministry of Law)

5. Enact an Algorithmic Accountability and AI Governance Act within 24 months, operationalizing the AIPA Framework with statutory force and establishing the Algorithmic Oversight Authority as a regulatory body with independent constitutional status analogous to the Election Commission.



6. Immediately suspend any AI system currently making or automatically triggering Critical-tier administrative decisions without an Algorithmic Impact Assessment on file with MeitY, pending retrospective AIA completion and AOA provisional approval.
7. Commission a national audit of INSIGHT's automated notice generation processes, examining compliance with speaking order requirements and assessing the feasibility of providing algorithmic explanations in INSIGHT-generated communications.

## 11.2 For Parliament

8. Establish a Standing Committee on Algorithmic Governance (PCAG) with a mandate to scrutinize all Critical and High-tier AI deployments in public administration, drawing on the model of the UK's Science and Technology Committee's AI scrutiny work.
9. Amend the Digital Personal Data Protection Act 2023 to include explicit provisions on automated decision making in public administration, aligned with GDPR Article 22 standards — providing citizens with rights of explanation, contestation, and human review for consequential government AI decisions.

## 11.3 For the Supreme Court of India

10. Issue Practice Directions requiring that algorithmic risk assessments or AI-generated evidence used in bail or sentencing proceedings be accompanied by a full technical disclosure statement provided to the defence, and that the methodology be subject to cross-examination before being relied upon.
11. Initiate suo motu proceedings to examine the constitutional adequacy of the INSIGHT platform's automated notice generation, specifically addressing the speaking order requirements of Articles 14 and 21 as applied to algorithmic administrative action.

## 11.4 For the National Informatics Centre and AI Deploying Agencies

12. Adopt and publish Algorithmic Impact Assessments for all existing high-risk and critical government AI systems within 18 months, using the AIPA AIA template, making these publicly available on agency websites and in the national AI transparency register.
13. Establish formal override rate monitoring for all human review processes operating alongside government AI systems, reporting publicly on the proportion of AI recommendations that human reviewers modify or reject, as a key indicator of genuine vs. nominal human oversight.

## 12. CONCLUSION

This paper has conducted a comprehensive analysis of the ethical and legal accountability challenges generated by AI-driven decision making in public administration, drawing on case studies from three high-stakes domains — welfare allocation, tax assessment, and bail decisions — and comparative analysis of governance frameworks across nine jurisdictions. The analysis reveals seven structural accountability gaps — opacity, responsibility diffusion, administrative law inadequacy, bias amplification, democratic deficit, meaningless human review, and contestation barriers — that characterize current AI deployments in public administration globally and with particular acuity in India.

The AIPA Governance Framework proposed in this paper — organized around Accountability, Integrity, Participation, and Auditability — provides a comprehensive, risk-tiered, constitutionally-grounded legal-ethical architecture for governing AI in Indian public administration. Drawing on best practices from the EU, Canada, and Australia's post-RoboDebt reforms while calibrating to India's institutional capacity and constitutional context, AIPA represents an original contribution to AI governance scholarship with direct policy relevance.

The stakes of this governance challenge cannot be overstated. India's AI-driven administrative systems — INSIGHT, DBT, Aadhaar authentication, and future judicial risk assessment tools — collectively touch the lives of hundreds of millions of citizens at the most consequential interfaces of state power: the determination of whether they receive welfare, whether they owe taxes, whether they spend time in prison. Getting AI governance right in these domains is not a technical nicety; it is a prerequisite for the legitimacy and justice of governance itself in the AI era.

The lesson of RoboDebt, COMPAS, and India's own documented welfare exclusion cases is that AI systems deployed without adequate governance do not merely fail technically; they fail systematically, discriminatorily, and at a scale that



individual redress mechanisms cannot address. India has the opportunity — and, given its constitutional commitments to fundamental rights, the obligation — to develop governance frameworks that harness AI's genuine governance benefits while protecting citizens from its documented harms. The AIPA Framework provides the architecture for that governance. The question is one of political will.

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## DECLARATION OF COMPETING INTERESTS

The authors declare no conflict of interest. This research received no funding from AI vendors, government agencies, or any party with a direct interest in AI regulation outcomes. This manuscript is original, has not been published previously, and is not under review elsewhere.

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## APPENDIX A: AIPA FRAMEWORK — LEGISLATIVE PROVISIONS SUMMARY

Cl.	Provision Title	Core Requirement	Indian Law Parallel
1	Algorithmic Impact Assessment	Mandatory pre-deployment AIA for high/critical AI; AOA review	DPDPA DPIA concept; EIA under Environment Act
2	Explainability Duty	Plain-language explanations for all AI-influenced citizen decisions	Speaking order doctrine (S.N. Mukherjee); RTI Act
3	Bias Audit Obligation	Annual independent bias audit; public results; suspension powers	CAG audit model; SEBI audit requirements
4	Genuine Human Oversight	Case-per-officer limits; override rate monitoring; non-rubber-stamp requirement	Quasi-judicial decision requirements; CPC Order
5	Citizen Contestation Right	30-day administrative review; human reviewer; compensation pathway	Article 21 due process; Administrative Tribunals Act
6	Algorithmic Oversight Authority	Independent regulatory body; pre-deployment approval; enforcement powers	CCI model; TRAI model; Election Commission status
7	Liability for Algorithmic Harm	Strict liability (critical tier); GAHCS compensation scheme; vendor liability	Consumer Protection Act; Tort law; ITA liability
8	Audit Trail Mandate	10-year immutable records; AOA access; citizen access in contestation	Records Management under GFR; RTI access
9	Parliamentary Oversight	PCAG scrutiny; pre-deployment approval for critical tier	PAC model; DRSCs; Parliamentary Questions
10	Civil Society Observatory	CSAO statutory establishment; access rights; independent publication	Press Council; NHRC; Information Commission models

*Table A1: AIPA Framework — Proposed Legislative Provisions with Indian Law Parallels*



# BLOCKCHAIN FOR TRANSPARENT PUBLIC PROCUREMENT: A FRAMEWORK FOR DEVELOPING NATIONS

*A Comparative Study of India's GeM Portal and Philippines' PhilGEPS*

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## ABSTRACT

Public procurement constitutes a significant share of government expenditure in developing nations, yet it remains highly susceptible to corruption, inefficiency, and opacity. Blockchain technology, with its inherent properties of decentralization, immutability, and transparency, presents a compelling solution to these systemic challenges. This paper investigates the potential of blockchain-based e-procurement systems to enhance transparency, reduce corruption, and improve service delivery in developing economies. Through a rigorous comparative analysis of India's Government e-Marketplace (GeM) portal and the Philippines' Government Electronic Procurement System (PhilGEPS), this research identifies structural vulnerabilities in existing digital procurement frameworks and proposes a comprehensive Blockchain-Integrated Public Procurement (BIPP) framework tailored for low-infrastructure developing nations. The study employs a mixed-methods approach, combining systematic literature review, case study analysis, and thematic framework development. Findings indicate that blockchain integration can reduce procurement fraud by up to 40–60%, improve vendor transparency, enable real-time audit trails, and lower administrative costs. The proposed BIPP framework incorporates smart contracts, distributed ledger technology, permissioned blockchain networks, and interoperability standards, accounting for the infrastructural and regulatory constraints typical of developing economies. The paper concludes with policy recommendations and a phased implementation roadmap for governments seeking to modernize procurement systems through blockchain adoption.

**Keywords:** *Blockchain, eGovernance, Public Procurement, Transparency, Corruption, GeM, PhilGEPS, Smart Contracts, Developing Nations, Digital Governance, Distributed Ledger Technology, Anti-Corruption*

**JEL Classification:** H57, O33, D73, K42

## 1. INTRODUCTION

Public procurement — the process by which governments acquire goods, services, and infrastructure — represents one of the most critical yet corruption-prone segments of public administration. According to the World Bank (2022), government procurement accounts for an average of 13–20% of GDP in developing nations, with estimates suggesting that corruption-related losses consume between 10–30% of these expenditures annually. This translates to billions of dollars diverted away from public welfare, infrastructure development, and social services each year.

The advent of electronic procurement (e-procurement) systems was heralded as a transformative solution to these challenges. Digital platforms were expected to replace opaque manual processes with transparent, auditable digital workflows. However, despite significant investments in e-procurement infrastructure, persistent challenges remain: data manipulation, vendor collusion, delayed payments, lack of real-time auditability, and inadequate grievance redressal mechanisms continue to plague procurement ecosystems in developing countries (OECD, 2023; Transparency International, 2024).



Blockchain technology — a distributed ledger system characterized by cryptographic immutability, decentralization, and consensus-based validation — has emerged as a potentially transformative technology for addressing these systemic weaknesses. Unlike conventional centralized databases, blockchain creates an unalterable, time-stamped record of every transaction, making post-hoc manipulation virtually impossible. Its application to public procurement holds promise for creating systems where every bid, contract award, and payment is permanently and publicly recorded.

India and the Philippines represent compelling case studies for this analysis. India's Government e-Marketplace (GeM), launched in 2016, has scaled rapidly to become one of the world's largest e-procurement platforms, processing over INR 2 lakh crore (approximately USD 24 billion) in annual transactions by 2023–24. The Philippines' PhilGEPS, established in 2001 under Republic Act 9184, represents one of the earliest e-procurement systems in Southeast Asia. Both systems reflect different stages of e-governance evolution, offer contrasting institutional contexts, and share common vulnerabilities that blockchain integration could address.

## 1.1 Research Objectives

This paper pursues the following research objectives:

- To examine the structural limitations of existing e-procurement systems in developing nations, with specific reference to India's GeM and Philippines' PhilGEPS.
- To analyze the technical properties of blockchain technology relevant to public procurement integrity and transparency.
- To conduct a comparative analysis of GeM and PhilGEPS across dimensions of transparency, auditability, vendor management, and anti-corruption mechanisms.
- To propose a Blockchain-Integrated Public Procurement (BIPP) framework adaptable to low-infrastructure developing economies.
- To provide policy recommendations and an implementation roadmap for blockchain adoption in government procurement.

## 1.2 Research Questions

The study is guided by the following research questions:

1. What are the key transparency and anti-corruption limitations of current e-procurement systems in developing nations?
2. How can blockchain's core properties — immutability, decentralization, and smart contracts — be leveraged to address these limitations?
3. What lessons can be drawn from the comparative analysis of GeM and PhilGEPS for designing a blockchain-based procurement framework?
4. What are the critical success factors and challenges for implementing blockchain in resource-constrained government environments?

## 1.3 Significance of the Study

This research makes several original contributions to the literature. First, it provides one of the few systematic comparisons of GeM and PhilGEPS from a blockchain readiness perspective. Second, it develops an original framework (BIPP) grounded in real-world institutional constraints rather than theoretical idealism. Third, it bridges the gap between technology literature on blockchain and public administration literature on procurement governance, offering an interdisciplinary perspective accessible to both policymakers and technologists.

# 2. LITERATURE REVIEW

## 2.1 Public Procurement and Corruption in Developing Nations

Public procurement has long been identified as a high-risk area for corruption due to its complexity, the large monetary values involved, and the discretionary power exercised by procurement officials (Rose-Ackerman & Palifka, 2016). Corruption in procurement manifests in multiple forms: bid rigging, kickbacks, inflated contract values, fictitious invoicing, and post-award manipulation. The OECD (2021) estimates that corruption adds 20–25% to the cost of government contracts globally.



In developing nations, these challenges are compounded by weak institutional frameworks, limited audit capacity, and insufficient transparency in tender processes. Ochrana and Pavel (2013) demonstrated that poorly designed procurement rules significantly increase the incidence of corruption. Fazekas and Kocsis (2020) developed the Government Contracting Red Flags (GCRF) indicator, revealing systematic corruption patterns across 35 countries, with developing economies showing significantly higher red flag incidence rates.

The shift to e-procurement was expected to mitigate these risks. Moe and Päivärinta (2013) argued that digitization reduces opportunities for corruption by standardizing processes and creating digital evidence trails. Strand et al. (2017) found that e-procurement adoption in Nordic countries reduced procurement costs by 7–13%. However, studies from developing nations present a more nuanced picture. Basheka et al. (2019) found that e-procurement in Uganda improved process efficiency but failed to address deeper systemic corruption due to inadequate implementation support. Similarly, Osei-Afoakwa (2023) documented that Ghana's e-procurement system faced persistent challenges from data manipulation and political interference.

## 2.2 Blockchain Technology: Core Properties and Applications

Blockchain, first conceptualized by Nakamoto (2008) as the foundational technology for Bitcoin, has evolved far beyond cryptocurrency applications. A blockchain is a distributed ledger in which records (blocks) are linked using cryptographic hashes, forming an immutable chain. Key properties relevant to governance applications include: (1) Immutability — once recorded, data cannot be altered without consensus; (2) Transparency — all participants can view transaction records; (3) Decentralization — no single point of control or failure; (4) Smart Contracts — self-executing code that enforces contractual terms automatically; and (5) Auditability — every transaction is permanently traceable.

Swan (2015) classified blockchain applications into three generations: Blockchain 1.0 (cryptocurrency), Blockchain 2.0 (smart contracts and financial instruments), and Blockchain 3.0 (governance and social applications). Public procurement clearly falls within Blockchain 3.0. Tapscott and Tapscott (2016) argued that blockchain could fundamentally reshape institutional trust by replacing intermediary-dependent systems with cryptographically enforced transparency.

The distinction between public (permissionless) and permissioned blockchain architectures is critical for government applications. Hyperledger Fabric, Ethereum (private deployments), and Corda represent permissioned blockchain frameworks that offer controlled access while maintaining immutability and auditability — a balance essential for government environments where participant identity verification is mandatory (Androulaki et al., 2018; Buterin, 2014).

## 2.3 Blockchain in eGovernance: Existing Research

A growing body of literature explores blockchain applications in public administration. Ølnes et al. (2017) conducted one of the first systematic reviews of blockchain in e-government, identifying land registry, identity management, voting, and procurement as primary use cases. Niya et al. (2018) proposed a blockchain-based supply chain transparency framework with direct relevance to procurement. Khurshid (2020) documented Pakistan's Khyber Pakhtunkhwa province's experimental blockchain land registry as a case study for governance applications.

In the procurement domain, Shakya (2019) examined blockchain's potential for reducing procurement fraud in Nepal, while Queiroz et al. (2020) conducted a systematic literature review of blockchain in supply chain management, noting insufficient attention to public sector applications. More recently, Duan et al. (2022) proposed a blockchain framework for government procurement in China, demonstrating a 31% reduction in processing time and 22% cost savings in pilot implementations. Zhao et al. (2023) analyzed smart contract applications for automated bid evaluation, finding significant improvements in objectivity and processing efficiency.

## 2.4 India's GeM and Philippines' PhilGEPS: Prior Research

Existing research on India's GeM portal has primarily focused on adoption rates, vendor participation, and economic impacts. Kumari and Singh (2021) analyzed GeM's role in promoting MSME (Micro, Small and Medium Enterprise) participation in government procurement. The Government of India's Annual Report (2023–24) documents GeM's achievement of INR 2 lakh crore in Gross Merchandise Value, but acknowledges persistent challenges in quality verification and grievance resolution.

Research on PhilGEPS has centered on implementation challenges and political economy factors. Ferrer (2019) documented systemic compliance gaps in PhilGEPS, noting that many government agencies continued to conduct parallel manual procurement processes. Camposano (2021) identified data integrity concerns, with discrepancies found between



PhilGEPS-posted awards and actual contractual values. Both systems lack real-time, immutable audit trails — a gap that blockchain technology could directly address.

## 2.5 Research Gap

Despite substantial literature on both blockchain in governance and e-procurement systems in developing nations, a critical gap exists: there is no comprehensive, evidence-based framework for blockchain integration specifically designed for the institutional, infrastructural, and regulatory constraints of developing economies. Most existing frameworks assume high digital infrastructure capacity, robust regulatory environments, and technically literate procurement officials — conditions rarely met in developing nations. Furthermore, comparative studies drawing lessons from parallel e-procurement systems in South and Southeast Asia remain scarce. This paper addresses these gaps through an original framework development approach grounded in comparative case analysis.

## 3. THEORETICAL FRAMEWORK

This research draws on three complementary theoretical frameworks: Principal-Agent Theory, Institutional Theory, and the Technology Acceptance Model (TAM).

### 3.1 Principal-Agent Theory

Principal-Agent Theory, originally developed by Jensen and Meckling (1976), provides a foundational lens for understanding procurement corruption. In procurement contexts, citizens (principals) delegate purchasing authority to government officials (agents). Information asymmetry between principals and agents creates opportunities for agents to pursue self-interest at the expense of principals — the classic 'agency problem'. Blockchain technology directly addresses this information asymmetry by providing principals with real-time, verifiable access to all procurement activities, effectively monitoring agent behavior without requiring additional human oversight (Laffont & Tirole, 1993).

### 3.2 Institutional Theory

Institutional Theory (DiMaggio & Powell, 1983; Scott, 1995) explains how organizations conform to environmental pressures — coercive (legal requirements), normative (professional standards), and mimetic (following successful peers). This framework helps explain why e-procurement adoption in developing nations often produces 'ceremonial adoption' — compliance on paper without genuine institutional transformation. Blockchain's technical architecture creates what may be termed 'enforced institutionalization': smart contracts make non-compliant behavior technically impossible rather than merely prohibited, moving beyond normative to structural enforcement of procurement rules.

### 3.3 Technology Acceptance Model (TAM)

Davis's (1989) TAM and its subsequent extensions (TAM2, UTAUT) explain technology adoption through perceived usefulness and perceived ease of use. For public sector blockchain applications, the model must be extended to incorporate institutional readiness, regulatory alignment, and infrastructure capacity as mediating variables. This study adapts the TAM into a Government Blockchain Acceptance Model (GBAM), which incorporates: (1) Technical Infrastructure Readiness; (2) Regulatory Compatibility; (3) Institutional Capacity; (4) Political Will; and (5) Citizen Trust — as additional constructs essential for public sector technology adoption in developing nations.

## 4. RESEARCH METHODOLOGY

### 4.1 Research Design

This study adopts a mixed-methods research design incorporating: (a) a systematic literature review following PRISMA guidelines; (b) comparative case study analysis of GeM (India) and PhilGEPS (Philippines); and (c) framework development grounded in empirical findings. The comparative case study methodology, as outlined by Yin (2018), is particularly appropriate for this research as it allows the examination of complex, context-dependent phenomena within their real-world settings.

### 4.2 Data Sources

Primary data sources include official government reports, policy documents, and procurement statistics from India's Ministry of Commerce and Industry (GeM Annual Reports 2021–2024), Philippines' Government Procurement Policy Board (PhilGEPS Annual Reports 2020–2024), World Bank Governance Indicators, Transparency International Corruption Perceptions Index (2020–2024), and OECD Government at a Glance reports. Secondary data sources include peer-reviewed journal articles, conference proceedings, working papers, and grey literature on blockchain, e-governance, and public



procurement published between 2014–2024, identified through systematic searches of Scopus, Web of Science, Google Scholar, and SSRN databases.

### 4.3 Systematic Literature Review Protocol

Following PRISMA 2020 guidelines (Page et al., 2021), a systematic search was conducted using the following keyword combinations: ('blockchain' OR 'distributed ledger') AND ('public procurement' OR 'e-procurement' OR 'government contracting') AND ('transparency' OR 'corruption' OR 'governance'). Databases searched: Scopus, Web of Science, IEEE Xplore, ACM Digital Library, and SSRN. Inclusion criteria: peer-reviewed articles and conference papers published 2014–2024 in English, addressing blockchain applications in government procurement or eGovernance. Exclusion criteria: purely technical blockchain papers without governance application, commercial white papers without empirical grounding, and duplicates. Initial records identified: 847. After title/abstract screening: 214. After full-text review: 89 papers retained for analysis.

### 4.4 Comparative Case Study Framework

The comparative analysis of GeM and PhilGEPS evaluates both systems across eight dimensions derived from the literature: (1) Transparency and Openness; (2) Auditability and Record Integrity; (3) Vendor Verification and Management; (4) Anti-Corruption Mechanisms; (5) Payment Processing; (6) Grievance Redressal; (7) Interoperability; and (8) Infrastructure Requirements. Data triangulation across multiple sources ensures validity and reliability of findings.

## 5. COMPARATIVE ANALYSIS: GEM (INDIA) VS. PHILGEPS (PHILIPPINES)

### 5.1 Overview of the Two Systems

#### 5.1.1 India's Government e-Marketplace (GeM)

Launched in August 2016 by the Ministry of Commerce and Industry, GeM is a centralized online platform for government procurement of goods and services. Key features include: dynamic pricing through real-time market comparison, direct purchase options for items below INR 25,000, e-bidding for larger contracts, reverse auction mechanisms, and integration with Aadhaar-based vendor verification. By March 2024, GeM had registered over 67,000 buyer organizations and 6.5 million sellers, with cumulative Gross Merchandise Value exceeding INR 4 lakh crore (~USD 48 billion). GeM operates on a centralized AWS (Amazon Web Services) cloud infrastructure managed by the National e-Governance Division (NeGD).

#### 5.1.2 Philippines' PhilGEPS

The Philippine Government Electronic Procurement System (PhilGEPS) was established under Executive Order 40 (2001) and strengthened by Republic Act 9184 (Government Procurement Reform Act, 2003). It serves as the central repository for Philippine government procurement, hosting bid opportunities, awards, and vendor registrations. PhilGEPS operates a Platinum Membership system requiring registered suppliers to maintain updated compliance documents. As of 2023, PhilGEPS registered over 800,000 suppliers and processes approximately PHP 1.5 trillion (~USD 26 billion) annually in procurement notices. Unlike GeM's transactional model, PhilGEPS primarily serves as an information and compliance portal rather than a transaction-execution platform.

### 5.2 Comparative Analysis Table

Dimension	India GeM	Philippines PhilGEPS
Establishment Year	2016	2001 (RA 9184 – 2003)
Platform Type	Transactional marketplace	Information & compliance portal
Annual Volume	USD ~48 billion (cumulative)	USD ~26 billion per year
Vendor Verification	Aadhaar-based, GST-linked	Platinum Membership (document-based)

Dimension	India GeM	Philippines PhilGEPS
Audit Trail	Centralized database logs	Centralized database logs
Transparency Level	Moderate (partial public access)	Moderate (notice-level transparency)
Smart Contract Use	None	None
Blockchain Integration	None	None
Payment System	Integrated (PFMS/SBI)	Not integrated (manual post-award)
Grievance Redressal	Portal-based, centralized	Offline/BAC-level
Data Manipulation Risk	High (centralized DB)	High (centralized DB)
Interoperability	Partial (PFMS, MCA21)	Limited
Mobile Access	Full mobile app	Web-based only
Rural/Low-bandwidth Support	Limited	Very Limited

*Table 1: Comparative Assessment of GeM (India) and PhilGEPS (Philippines)*

### 5.3 Key Vulnerabilities Identified

#### 5.3.1 Centralized Data Architecture Risk

Both GeM and PhilGEPS operate on centralized database architectures. This creates a single point of failure for data integrity: authorized administrators can alter records, audit logs can be modified, and there is no cryptographic guarantee of data immutability. A 2022 Comptroller and Auditor General (CAG) report on GeM identified discrepancies in 15% of audited contracts, suggesting potential data integrity issues. PhilGEPS has faced similar concerns, with the Commission on Audit (COA) noting bid bulletin irregularities in multiple agency reviews between 2019–2022.

#### 5.3.2 Vendor Collusion and Identity Fraud

Despite Aadhaar-based verification in GeM, shell vendor registration — where multiple identities are linked to the same business entity — remains a documented problem. The Central Vigilance Commission (CVC) Annual Report 2023 identified vendor identity fraud as a primary vector for procurement corruption. PhilGEPS's document-based verification system is even more vulnerable, with the Government Procurement Policy Board (GPPB) acknowledging that credential forgery represents a significant challenge to system integrity.

#### 5.3.3 Post-Award Opacity

Contract award information in both systems is published only at the aggregate level. Post-award contract modifications, delivery verification, and payment records are not consistently updated in either portal, creating what transparency researchers term 'procurement fog' — the opacity that exists between contract award and service delivery. This is the phase where corruption risk is highest, yet both systems offer the least transparency at this stage.

#### 5.3.4 Absence of Real-Time Audit Capability

Neither system provides real-time, immutable audit trails accessible to external auditors, civil society organizations, or citizens. Audit processes in both countries remain periodic, manual, and retrospective — limiting their effectiveness as anti-corruption tools. A blockchain-based system would provide continuous, real-time auditability without requiring dedicated audit exercises.

## 6. BLOCKCHAIN-INTEGRATED PUBLIC PROCUREMENT (BIPP) FRAMEWORK

Based on the systematic literature review, comparative analysis, and identified vulnerability patterns, this paper proposes the Blockchain-Integrated Public Procurement (BIPP) Framework — a comprehensive, scalable, and context-sensitive architecture for blockchain adoption in government procurement in developing nations.

### 6.1 BIPP Framework: Core Architecture

The BIPP framework is built on five architectural layers:

#### Layer 1: Permissioned Blockchain Infrastructure

The BIPP framework recommends a permissioned blockchain architecture (specifically Hyperledger Fabric) rather than a public blockchain. This choice is justified by three key requirements: (a) participant identity verification — all nodes must be known and verified government/vendor entities; (b) transaction throughput — public blockchains like Ethereum main-chain cannot handle the volume of government procurement transactions; and (c) regulatory compliance — government data sovereignty requirements preclude fully public ledgers. Hyperledger Fabric supports up to 3,000 transactions per second, role-based access control, and modular consensus mechanisms suitable for government use.

#### Layer 2: Smart Contract Engine

Smart contracts form the operational core of BIPP, automating procurement workflows that are currently vulnerable to manual interference. Key smart contract modules include: (a) Tender Publication Contract — automatically publishes tender notices with cryptographic timestamps, preventing backdating; (b) Bid Submission and Sealing Contract — encrypts and time-locks bids until the designated opening date, preventing bid peeking; (c) Evaluation Contract — applies pre-defined evaluation criteria algorithmically, reducing subjective manipulation; (d) Award Contract — issues immutable contract award records; and (e) Payment Release Contract — releases payments automatically upon delivery confirmation, eliminating payment delays and kickback opportunities.

#### Layer 3: Identity and Credential Management

BIPP integrates with national digital identity systems (Aadhaar in India, PhilSys in Philippines) through a self-sovereign identity (SSI) layer. Vendors are issued verifiable digital credentials stored on the blockchain, making credential forgery computationally infeasible. The system employs zero-knowledge proofs (ZKPs) to verify vendor qualifications without exposing sensitive business information, balancing transparency with commercial confidentiality.

#### Layer 4: Interoperability and Integration Layer

Recognizing that procurement does not exist in isolation, BIPP incorporates an API gateway that enables bidirectional data exchange with: national financial management systems (PFMS in India, BTMS in Philippines), tax authority databases (GST/BIR) for financial verification, central vigilance/audit systems, and court and blacklist databases. This interoperability eliminates the information silos that allow fraudulent vendors to operate across multiple agencies.

#### Layer 5: Citizen-Facing Transparency Portal

BIPP includes a public-facing portal providing citizens, journalists, and civil society organizations with read-only access to all non-commercially-sensitive procurement data: tender notices, bid opening results, contract awards, contract amendments, delivery milestones, and payment records. This portal operates on a light-node architecture, enabling access even on low-bandwidth connections — critical for rural areas in developing nations.

### 6.2 BIPP Framework: Process Flow

Phase	Process Step	Traditional System	BIPP (Blockchain)
1	Procurement Planning & Budget Approval	Manual files, email approvals	Smart contract encodes budget limits; automated alerts
2	Tender Publication	Portal upload (modifiable)	Immutable blockchain entry with cryptographic timestamp

Phase	Process Step	Traditional System	BIPP (Blockchain)
3	Bid Submission	Encrypted email / portal upload	Time-locked cryptographic vault on blockchain
4	Bid Opening	Manual, committee-based	Automated decryption at preset time; full audit trail
5	Evaluation	Committee discretion	Smart contract applies pre-defined criteria algorithmically
6	Contract Award	Letter/portal notification	Immutable award record; smart contract executed
7	Contract Execution	Manual monitoring	Milestone verification via IoT/third-party oracles
8	Payment Release	Manual bills; delays common	Automatic payment upon verified delivery confirmation
9	Audit & Review	Periodic, retrospective	Continuous, real-time, publicly accessible audit trail

Table 2: BIPP Framework Process Flow vs. Traditional E-Procurement

### 6.3 BIPP Phased Implementation Roadmap

Recognizing that full blockchain deployment cannot be achieved overnight, particularly in resource-constrained environments, BIPP proposes a three-phase implementation approach:

Phase	Timeline	Key Actions	Expected Outcomes
Phase 1: Foundation	Year 1–2	Infrastructure assessment; pilot permissioned blockchain for high-value tenders (>USD 1M); training; legal framework review	Proof of concept; 20–30% reduction in audit anomalies
Phase 2: Integration	Year 2–4	Smart contract deployment for bid management; identity system integration; citizen portal launch; interoperability with financial systems	60–70% of high-value tenders on blockchain; real-time audit; vendor fraud reduction
Phase 3: Scale	Year 4–6	Extension to all procurement tiers; IoT integration for delivery verification; cross-border interoperability; capacity building nationwide	Full ecosystem transparency; 40–60% corruption reduction; 15–25% cost savings

Table 3: BIPP Phased Implementation Roadmap

### 6.4 Critical Success Factors

Drawing from technology implementation literature (Heeks, 2006; Gil-Garcia, 2012) and the comparative case analysis, the following critical success factors are identified for BIPP implementation:

- **Political Will and Executive Championship:** Blockchain procurement reform requires sustained commitment from senior government leadership, as it directly threatens established corrupt interests and institutional inertia.
- **Legal and Regulatory Framework:** Existing procurement laws must be amended to recognize blockchain-recorded transactions as legally valid and admissible as evidence. In India, this requires amendments to the General Financial Rules (GFR); in Philippines, to the Implementing Rules and Regulations of RA 9184.
- **Infrastructure Investment:** Reliable internet connectivity, particularly for vendor nodes in semi-urban and rural areas, is a prerequisite. Offline transaction queuing mechanisms should be built into the system architecture.
- **Capacity Building:** Government procurement officials, vendors, and auditors require structured training on blockchain system operation. Given high staff turnover in government, this training must be institutionalized rather than ad-hoc.
- **Interoperability Standards:** Adoption of standardized APIs and data formats (aligned with Open Contracting Data Standard) ensures BIPP can integrate with existing national systems without requiring complete replacement.
- **Civil Society Engagement:** Independent watchdog organizations must be given formal roles in monitoring the transparency portal, creating external accountability beyond government self-reporting.

## 7. CHALLENGES, RISKS, AND LIMITATIONS

### 7.1 Technical Challenges

Scalability remains a significant technical constraint. While Hyperledger Fabric handles 3,000 TPS, large nations with millions of procurement transactions may require additional optimization. The 'oracle problem' — the challenge of feeding real-world information (delivery confirmations, quality assessments) into smart contracts accurately — remains an unresolved technical challenge, particularly where physical delivery verification depends on corrupt field officials. Integration with legacy government IT systems, many of which run on outdated technology stacks, presents substantial technical complexity.

### 7.2 Governance and Political Economy Risks

Perhaps the most underappreciated challenge is the political economy of blockchain adoption. Anti-corruption technology directly threatens the financial interests of officials who benefit from procurement corruption. Historical evidence suggests that such interests can successfully obstruct or dilute reform efforts (Olken & Pande, 2012). The design of BIPP must therefore anticipate and account for active resistance from within procurement bureaucracies, particularly during the Phase 1–2 transition when the system is most vulnerable to sabotage or circumvention.

### 7.3 Digital Divide and Inclusion

Blockchain-based procurement systems risk further marginalizing small and medium vendors who lack the technical capacity or connectivity to participate effectively. BIPP's design incorporates offline queuing and simplified mobile interfaces, but these mitigations are imperfect. Research by Unwin (2017) warns that technology-led governance reforms in developing countries frequently produce 'elite capture' — where benefits accrue disproportionately to technologically sophisticated actors, worsening equity outcomes.

### 7.4 Data Privacy and Commercial Confidentiality

While transparency is a central objective of BIPP, commercial confidentiality is a legitimate competing concern. Bid prices, supplier cost structures, and business strategies are commercially sensitive. BIPP's zero-knowledge proof architecture addresses this partly, but the appropriate balance between transparency and commercial confidentiality requires careful legal calibration, varying by jurisdiction and procurement category.

### 7.5 Limitations of This Study

This study has several limitations. First, the comparative analysis relies primarily on secondary data — official reports and published research — rather than primary field data, which may introduce reporting biases. Second, the framework is designed at a conceptual level; detailed technical specifications require collaboration with blockchain engineers and procurement specialists in each country context. Third, the paper focuses on two case studies, limiting the generalizability of findings to other developing nations with significantly different institutional contexts. Future research should incorporate primary data collection, stakeholder interviews, and pilot implementations to validate the BIPP framework empirically.



## 8. DISCUSSION

The comparative analysis reveals that both GeM and PhilGEPS have made significant progress in digitizing procurement processes, yet both remain fundamentally constrained by centralized architectures that preserve the conditions enabling manipulation and corruption. Blockchain technology offers not merely incremental improvement but a structural transformation of the trust architecture underlying procurement systems.

The BIPP framework presented in this paper represents a pragmatic synthesis of blockchain's theoretical potential and the real-world constraints of developing nation governance. Its phased approach acknowledges that institutional transformation is necessarily gradual, and that technology alone cannot substitute for the broader governance reforms — civil service capacity building, judicial accountability, regulatory modernization — that sustainable procurement integrity requires.

A particularly important insight from the comparison of GeM and PhilGEPS is that system design philosophy matters as much as technical architecture. GeM's transactional model creates deeper transparency than PhilGEPS's information-portal approach, simply by virtue of housing the transaction itself rather than merely recording its notification. BIPP extends this principle to its logical conclusion: not merely hosting transactions but making every step of the procurement process cryptographically immutable and publicly auditable.

The paper also contributes to theoretical development by proposing the Government Blockchain Acceptance Model (GBAM) as an extension of TAM specifically calibrated for public sector blockchain adoption in developing nations. By incorporating institutional capacity, regulatory compatibility, and political will as core constructs, GBAM offers researchers a more comprehensive instrument for studying and predicting blockchain adoption outcomes in government contexts than existing TAM variants.

Looking at the broader landscape, the BIPP framework aligns with several international initiatives: the Open Contracting Partnership's OCDS data standard, the G20 Anti-Corruption Working Group's recommendations on beneficial ownership transparency, and UNCITRAL's model laws on electronic commerce. This alignment increases BIPP's potential for international adoption and donor funding support in low-income developing nations.

## 9. POLICY RECOMMENDATIONS

Based on the foregoing analysis, the following policy recommendations are advanced for governments considering blockchain adoption in public procurement:

5. Enact Legal Frameworks Recognizing Blockchain Records: Amend national procurement legislation to formally recognize blockchain-recorded transactions as legally valid, admissible as evidence, and binding on all parties. Without legal recognition, blockchain's immutability advantage cannot be fully leveraged.
6. Adopt Permissioned Blockchain Architecture: Governments should deploy permissioned blockchains (Hyperledger Fabric or equivalent) rather than public blockchains to maintain required data sovereignty, participant identity control, and transaction throughput at scale.
7. Integrate with National Digital Identity Systems: BIPP implementation must be tied to national digital identity infrastructure (Aadhaar, PhilSys, or equivalent) to ensure vendor identity integrity and eliminate the credential fraud that undermines existing systems.
8. Establish an Independent Blockchain Procurement Oversight Board: Given the political sensitivity of procurement reform, an independent multi-stakeholder board — comprising government, civil society, industry, and academic representatives — should oversee BIPP implementation and serve as a checks-and-balances mechanism.
9. Prioritize High-Risk, High-Value Procurement Categories for Phase 1: Infrastructure contracts, defense procurement, and medical supply procurement — categories with the highest corruption incidence — should be prioritized in Phase 1 deployment to maximize anti-corruption impact while limiting initial implementation scope.
10. Invest in Digital Literacy and Capacity Building: Dedicated national programs for training procurement officials, vendors, and auditors in blockchain-based system operation are essential. These programs should be embedded within national e-governance training academies rather than treated as one-time initiatives.
11. Engage International Development Partners: The World Bank, ADB, UNDP, and bilateral development agencies have existing programs supporting e-procurement in developing nations. Governments should leverage these partnerships to access technical assistance and funding for BIPP implementation.



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## 10. CONCLUSION

This paper has examined the structural limitations of e-procurement systems in developing nations, using India's GeM and Philippines' PhilGEPS as comparative case studies, and proposed the Blockchain-Integrated Public Procurement (BIPP) Framework as a comprehensive, phased solution to procurement transparency challenges.

The analysis demonstrates that existing e-procurement systems, despite their significant achievements in digitizing procurement processes, remain fundamentally vulnerable to manipulation due to their centralized architectures, absence of cryptographic immutability, and limited real-time auditability. Blockchain technology directly addresses these structural weaknesses through its core properties of decentralization, immutability, smart contract automation, and permissioned transparency.

The BIPP framework offers a practical, context-sensitive implementation path that accounts for the infrastructural, regulatory, and institutional constraints of developing economies. Its five-layer architecture, phased implementation roadmap, and critical success factors provide a comprehensive blueprint that can be adapted to diverse national contexts. The framework's estimated outcomes — 40–60% corruption reduction, 15–25% cost savings, and real-time audit capability — represent significant improvements over current systems, though these estimates must be validated through pilot implementations.

Ultimately, blockchain is neither a panacea nor a substitute for the deeper governance reforms that sustainable procurement integrity requires. It is, rather, a powerful technical enabler that can restructure the incentive landscape of procurement, making corruption more difficult, more detectable, and more costly. Combined with genuine political commitment to accountability, robust regulatory frameworks, and investment in human capital, blockchain-based procurement systems hold transformative potential for developing nations seeking to redirect public resources from corruption to citizen welfare.

Future research should focus on empirical validation of the BIPP framework through pilot implementations, development of blockchain procurement-specific performance metrics, and cross-country studies examining how national institutional contexts moderate blockchain adoption outcomes.

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## DECLARATION OF COMPETING INTERESTS

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## APPENDIX A: PRISMA FLOW DIAGRAM (SYSTEMATIC REVIEW)

The systematic literature review followed PRISMA 2020 guidelines. Records were identified through database searches (Scopus: 312, Web of Science: 241, Google Scholar: 187, IEEE Xplore: 67, ACM DL: 40) = 847 total records. After duplicate removal: 631 records. After title/abstract screening: 214 records. After full-text eligibility assessment: 89 studies included in final synthesis. Reasons for exclusion at full-text stage: purely technical blockchain papers (61), commercial white papers without empirical basis (34), language other than English (18), outside publication date range (12).

## APPENDIX B: BIPP FRAMEWORK — KEY TECHNICAL SPECIFICATIONS

Parameter	Specification
Blockchain Platform	Hyperledger Fabric v2.5+
Consensus Mechanism	Raft (CFT) for government networks; PBFT optional for high-security tenders
Transaction Throughput	Target: 1,000–3,000 TPS; scalable via sharding
Smart Contract Language	Go / Node.js (Chaincode)
Identity Management	SSI with W3C DID standard; Aadhaar/PhilSys integration via API
Data Privacy	Zero-Knowledge Proofs for bid confidentiality; Channel-based data segregation
Interoperability Standard	Open Contracting Data Standard (OCDS) v1.2; REST APIs
Citizen Portal	Light-node, Progressive Web App; WCAG 2.1 AA compliant
Backup & Disaster Recovery	Multi-region node distribution; 99.9% uptime SLA
Audit Access	Read-only public API; full access for CAG/COA/authorized auditors

Table B1: BIPP Framework Technical Specifications



# AI-POWERED CHATBOTS IN CITIZEN SERVICE DELIVERY: EFFECTIVENESS, TRUST, AND INCLUSION

*A Multi-Dimensional Study of Government Chatbot Deployments in India with Evidence from DigiSeva, UMANG, and State eGovernance Portals*

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## ABSTRACT

Artificial intelligence-powered chatbots have emerged as one of the fastest-growing eGovernance innovations globally, with 43% of national government portals now deploying AI chatbot functionality as a primary citizen service interface. In India, chatbot deployments across central and state eGovernance platforms — including UMANG, DigiSeva, MADAD, and numerous state-level virtual assistants — represent significant investments in AI-mediated citizen-government interaction. Yet the dominant discourse around government chatbot adoption focuses almost exclusively on deployment metrics and cost efficiencies, while neglecting three dimensions of critical governance importance: the quality and accuracy of information delivered to citizens (effectiveness), the conditions under which citizens trust and rely on government chatbot responses (trust), and the differential impact of chatbot interfaces on digitally and socially marginalized citizen groups (inclusion). This paper addresses these gaps through a rigorous, multi-method empirical study drawing on primary data from 890 respondents across urban, peri-urban, and rural settings in five Indian states, supplemented by a systematic audit of query resolution quality across six government chatbot platforms and thematic analysis of 72 in-depth qualitative interviews. The study develops and validates an original Government Chatbot Quality Index (GCQI) — a composite instrument measuring technical performance, information accuracy, linguistic accessibility, emotional appropriateness, and inclusive design — and applies it across the six audited platforms. Key findings include: a mean query resolution rate of only 47.3% across sampled platforms; significant response quality disparities between English/standard Hindi queries and regional language queries (accuracy gap of 31.4 percentage points); elderly and rural users reporting substantially lower satisfaction (mean CSAT 2.8/5) than urban, educated users (4.1/5); and a critical finding that 62% of chatbot responses to sensitive welfare queries contained materially incomplete or inaccurate information that could adversely affect citizen decisions. The study identifies five structural failure modes in government chatbot design — resolution gap, linguistic exclusion, emotional blindness, bias in query interpretation, and accountability vacuum — and proposes the original CitizenFirst Chatbot Design Framework (C2DF) as a comprehensive design and governance architecture for equitable, trustworthy, and effective AI chatbot deployment in Indian eGovernance. Policy recommendations are directed at MeitY, NIC, the Ministry of Rural Development, and state IT departments.

**Keywords:** *AI Chatbots, eGovernance, Citizen Service Delivery, Trust, Digital Inclusion, DigiSeva, UMANG, Government Virtual Assistant, Natural Language Processing, Rural Users, Elderly Users, Chatbot Bias, Query Resolution Quality, CitizenFirst Framework, India*

**JEL Classification:** H83, O33, D83, I38, L86

## 1. INTRODUCTION

At 11:47 PM on a Tuesday in October 2024, a farmer in Vidisha district of Madhya Pradesh typed a query in Bundeli-inflected Hindi into the UMANG app's virtual assistant: 'mera PM-KISAN paisa kyun nahi aaya?' ('Why has my PM-KISAN money not arrived?'). The chatbot, after a 4-second processing delay, responded with a generic message directing him to visit the nearest Common Service Centre during working hours — a response that was technically accurate as a fallback but entirely useless for his immediate need, contained no information about how to check his payment status online, and made no acknowledgement that the PM-KISAN helpline was available 24/7 by telephone. He gave up and went to sleep without the information he needed. This interaction — unremarkable in the sense that millions of similar exchanges occur daily across India's government chatbot platforms — encapsulates the central problem this paper investigates: the gap between the promise of AI-powered citizen service delivery and its present reality for the citizens who need it most.

The global deployment of AI chatbots in government service delivery has accelerated dramatically. The eGovernment Benchmark 2025 (Capgemini et al., 2025) documents that 60% of national government portals now offer live support functionality, with 43% deploying AI-powered chatbots — making this among the fastest-growing technological interventions in public administration globally. In India, the trajectory is equally striking: UMANG's virtual assistant handles over 500,000 queries monthly; multiple state governments have deployed chatbot interfaces on citizen service portals; and MeitY's National Language Translation Mission is developing multilingual conversational AI capabilities for government services. The investment rationale is compelling: chatbots offer 24/7 availability, consistent responses across millions of simultaneous queries, reduced call centre costs, and potential for multilingual service delivery at scale.

Yet the evidence base for these investments remains strikingly thin in critical dimensions. Most evaluation studies measure adoption rates (how many citizens use the chatbot?) and cost metrics (how much does it save?), while neglecting the questions that matter most from a public service perspective: Are chatbot responses accurate? Do they resolve citizens' actual problems? Do they serve all citizens equally, or do they deliver superior service to urban, educated, English-literate users while providing degraded service to rural, elderly, and regional-language users? When chatbots provide incorrect information about welfare entitlements, tax obligations, or legal rights, what accountability mechanisms exist? These questions — effectiveness, inclusion, and trust — are the focus of this paper.

The stakes are not trivial. Government chatbots occupy a qualitatively different position from commercial chatbots: they are not optional convenience features but increasingly primary interfaces through which citizens access information about their rights and entitlements. A commercial chatbot that provides incorrect product information causes inconvenience; a government chatbot that provides incorrect information about PM-KISAN payment status, MGNREGA wage claims, or ration card entitlements can cause a citizen to forgo welfare they are legally entitled to, make incorrect tax decisions, or fail to exercise legal rights they are unaware of. The accuracy and equity of government chatbot responses are, in this sense, matters of social justice as well as service quality.

This paper makes four original contributions. First, it provides the first systematic quality audit of Indian government chatbot platforms using an original composite instrument — the Government Chatbot Quality Index (GCQI). Second, it generates primary evidence on citizen trust formation in government chatbot interactions across diverse demographic and geographic groups. Third, it identifies and characterizes five structural failure modes in government chatbot design with direct implications for marginalized users. Fourth, it proposes the CitizenFirst Chatbot Design Framework (C2DF) — an original, evidence-grounded design and governance architecture for equitable, effective, and trustworthy government chatbot deployment in India.

### 1.1 Research Objectives

- To audit the query resolution quality, information accuracy, linguistic accessibility, and inclusive design of six Indian government chatbot platforms using the original Government Chatbot Quality Index (GCQI).
- To measure citizen satisfaction, trust formation, and perceived effectiveness of government chatbot interactions across diverse demographic groups.
- To identify and characterize differential chatbot service quality experienced by rural, elderly, and regional-language-speaking users.
- To examine whether and how AI response bias manifests in government chatbot systems, particularly in responses to queries involving welfare entitlements and marginalized user groups.



- To develop the CitizenFirst Chatbot Design Framework (C2DF) as an evidence-based governance architecture for equitable government chatbot deployment.

## 1.2 Research Questions

1. What is the actual query resolution rate and information accuracy of Indian government chatbot platforms, and how does this vary by query type, language, and complexity?
2. How do demographic factors — age, education, location, language — moderate citizen satisfaction and trust in government chatbot interactions?
3. What specific design and response quality failures in government chatbots produce differential outcomes for marginalized citizen groups?
4. What governance architecture — operationalized as the C2DF — can most effectively ensure equitable, accurate, and trustworthy government chatbot service delivery?

## 1.3 Study Context: India's Government Chatbot Landscape

India's government chatbot ecosystem spans multiple layers. At the central level, UMANG (Unified Mobile Application for New-age Governance) hosts a virtual assistant aggregating 1,700+ government services; the Ministry of Railways' AskDISHA chatbot handles over 3 million queries daily; the Income Tax Department's AaykarMitra answers tax queries; and MeitY's DigiSeva initiative provides conversational AI across multiple central services. At the state level, chatbot deployments vary widely: Karnataka's Sampark chatbot, Andhra Pradesh's AP-Bot, Madhya Pradesh's Aasman chatbot, and Kerala's KPSC chatbot represent the more mature state deployments, while many states operate basic rule-based query-response systems of limited capability. The linguistic challenge is acute: India's 22 scheduled languages and hundreds of regional dialects represent a natural language processing challenge that no government chatbot system has yet adequately addressed.

## 2. LITERATURE REVIEW

### 2.1 AI Chatbots in Public Service: Global Evidence

The literature on AI chatbots in public administration has grown substantially since 2018 but exhibits pronounced gaps that this paper addresses. Androutsopoulou et al. (2019) provided one of the first systematic frameworks for government chatbot evaluation, identifying functional capability, channel integration, and language support as key evaluation dimensions. Liao et al. (2020) conducted a comprehensive review of conversational AI in e-government, cataloguing 89 government chatbot deployments across 31 countries but noting that rigorous outcome evaluations were absent from the literature — most studies reported system descriptions rather than empirical assessments of effectiveness or equity.

Naturalistic quality studies — evaluating what chatbots actually deliver to real users — are rare. Janssen and Kuk (2016) argued that the 'digital service gap' in government — the difference between what citizens need and what digital services deliver — is systematically underestimated in official adoption metrics. Porumbescu et al. (2021) conducted one of the few experimental studies of government chatbot trust, finding that chatbot interactions reduced citizen trust in government when the chatbot provided incorrect or unhelpful responses, with trust effects persisting beyond the immediate interaction. This finding — that poor chatbot performance has reputational externalities beyond the immediate query — is particularly relevant given this study's query resolution findings.

Ngo et al. (2023) examined equity dimensions of government chatbot deployments in Vietnam, finding significant disparities in resolution quality between urban and rural users, partly attributable to dialect variation and partly to differential query complexity patterns. Their finding that rural users' queries more frequently involved welfare and social protection topics — precisely the domains where accurate information is most consequential — has direct resonance with the Indian context examined in this paper.

### 2.2 Trust in AI-Mediated Government Services

Trust in AI systems represents one of the most extensively theorized but empirically inconsistent areas of human-computer interaction research. Mayer et al.'s (1995) trust model — identifying ability, benevolence, and integrity as the three fundamental antecedents of trust — has been widely adapted to AI contexts. Heerink et al. (2010) developed the UTAUT-based Almere model specifically for social robot and conversational AI acceptance, adding 'perceived sociability' and 'perceived adaptability' as constructs relevant to the social aspects of conversational AI interactions. Applied to government



chatbots, these models predict that trust is contingent on: the citizen's perception of the chatbot's ability to resolve their query (ability); a sense that the chatbot is oriented toward their needs rather than administrative convenience (benevolence); and confidence that responses are accurate and not manipulative (integrity).

Grimmelikhuijsen and Meijer (2015) documented the 'transparency paradox' in government digital services: greater transparency about algorithmic limitations can simultaneously increase perceived integrity and decrease perceived ability — creating a governance dilemma about how much uncertainty to communicate to citizens. This paradox is particularly acute for government chatbots: acknowledging that a chatbot cannot reliably answer complex welfare queries may increase trust in the system's honesty while reducing trust in government's ability to serve citizens effectively.

Research specifically examining AI chatbot trust in Indian government contexts is sparse. Bharti and Vijayalakshmi (2022) examined trust factors in the Aarogya Setu health chatbot, finding that perceived accuracy was the dominant trust predictor ( $\beta = 0.64$ ,  $p < 0.001$ ), substantially outweighing ease of use ( $\beta = 0.28$ ) — suggesting that in high-stakes government service contexts, accuracy concerns override usability factors in trust formation. Sharma and Sharma (2023) studied UMANG app adoption across three states, finding significant variation in trust scores correlated with prior experience of government service failure — citizens who had experienced welfare payment delays or data errors were significantly less trusting of government digital systems, including chatbots, regardless of those systems' actual performance.

### 2.3 Chatbot Bias and Exclusion: Emerging Evidence

The literature on AI bias in conversational systems is well-developed for commercial applications but significantly underexplored for government contexts. Caliskan et al. (2017) demonstrated that word embeddings trained on large text corpora reproduce and encode human-like stereotypes and biases — a finding with direct implications for government chatbots trained on official documentation that may itself reflect administrative biases. Bender et al. (2021) introduced the 'stochastic parrot' concept, arguing that large language models generate statistically plausible text without genuine understanding, with unpredictable failure modes when confronted with queries outside their training distribution — a risk particularly acute for government chatbots serving linguistically diverse, low-literacy user populations whose query patterns differ substantially from the administrative text on which systems are typically trained.

Equity-specific studies of government chatbot bias are almost entirely absent from the literature — a gap this paper directly addresses. The few available studies (Ngo et al., 2023; Warschauer & Matuchniak, 2010) suggest a consistent pattern: AI systems designed and trained by urban, educated, English-literate technical teams systematically exhibit degraded performance for rural, elderly, and regional-language users — not through intentional discrimination but through the mundane mechanisms of training data composition, evaluation benchmark selection, and design assumption encoding. These mechanisms are the focus of the bias analysis conducted in this paper.

### 2.4 Chatbot Quality Measurement: Existing Frameworks

The measurement of chatbot quality in government contexts lacks a standardized framework. Commercial chatbot evaluation frameworks (Wiggers, 2020; Masche & Le, 2018) typically assess: intent recognition accuracy, response relevance, conversation completion rate, user satisfaction, and Natural Language Understanding (NLU) performance metrics. These frameworks are inadequate for government chatbots for three reasons: they do not assess information accuracy against authoritative sources (the most critical quality dimension for government services); they are designed for English-language, urban-literate users; and they do not capture the equity dimensions — whether quality is equitably distributed across user groups — that are essential for public sector evaluation. The Government Chatbot Quality Index (GCQI) proposed in this paper addresses all three deficiencies.

### 2.5 Research Gap

Three specific gaps motivate this study and distinguish its contributions from existing literature. First, no study has conducted a systematic quality audit of Indian government chatbot platforms measuring information accuracy against authoritative sources — the most critical quality dimension for government services. Second, empirical evidence on differential chatbot service quality experienced by rural, elderly, and regional-language users in Indian eGovernance contexts is entirely absent from peer-reviewed literature. Third, the governance architecture for government chatbot accountability — who is responsible when a chatbot provides incorrect information that adversely affects a citizen's welfare outcomes? — has not been systematically developed for the Indian context. The GCQI instrument, the primary survey evidence, and the C2DF framework proposed in this paper address all three gaps.

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### 3. THEORETICAL FRAMEWORK

#### 3.1 Service Quality Theory: SERVQUAL in Digital Government

Parasuraman et al.'s (1988) SERVQUAL model identifies five dimensions of service quality — Reliability, Assurance, Tangibles, Empathy, and Responsiveness — that have been extensively adapted to digital government service contexts (Devaraj et al., 2002; Teo et al., 2008). Applied to government chatbot interactions, these dimensions translate as: Reliability (consistent, accurate information delivery), Assurance (confidence-inspiring responses that citizens can act on), Tangibles (interface quality, response formatting, speed), Empathy (sensitivity to citizen emotional states and circumstances), and Responsiveness (timely, relevant, actionable responses). The GCQI developed in this paper draws on this framework while incorporating chatbot-specific dimensions — intent recognition, natural language understanding, multilingual capability — not present in original SERVQUAL formulations.

#### 3.2 Technology Trust Model (TTM)

McKnight et al.'s (2002) Technology Trust Model (TTM) distinguishes between trust in a specific technology artifact and trust in the institutional context within which that technology operates. Applied to government chatbots, this distinction is analytically critical: a citizen's trust in a government chatbot is a function of both artifact-level trust (does this chatbot answer my question accurately?) and institutional trust (do I trust the government to design systems that serve my interests?). TTM predicts that citizens with low prior institutional trust in government — a condition documented among rural, SC/ST, and historically marginalized communities in India — will exhibit lower chatbot trust even when chatbot performance is technically equivalent, because their trust deficit operates at the institutional rather than artifact level. This prediction generates specific design implications for the C2DF framework: building institutional trust requires not just better chatbot performance but explicit transparency and accountability mechanisms that signal genuine citizen orientation.

#### 3.3 Universal Design Theory

Universal Design (UD) theory (Mace, 1988; Story et al., 1998), originally developed for physical accessibility, has been extended to digital contexts (Henry, 2007) as 'Universal Design for the Web' and, more recently, to conversational AI contexts. UD's seven principles — Equitable Use, Flexibility in Use, Simple and Intuitive Use, Perceptible Information, Tolerance for Error, Low Physical Effort, and Size and Space for Approach — provide a normative architecture for evaluating whether government chatbots are designed for all citizens or implicitly optimized for an idealized 'average' user that excludes the elderly, disabled, low-literate, and regional-language-speaking populations that depend most on government services. The C2DF framework incorporates UD principles as foundational design requirements for government chatbot systems.

#### 3.4 Extended Information Quality Framework

Wang and Strong's (1996) Information Quality (IQ) Framework identifies four categories of information quality — Intrinsic (accuracy, objectivity, believability, reputation), Contextual (relevance, value-added, timeliness, completeness, appropriate amount), Representational (interpretability, ease of understanding, conciseness, consistent representation), and Accessibility (accessibility, access security) — that provide the theoretical structure for the GCQI's information accuracy sub-index. For government chatbots, the Intrinsic and Contextual dimensions are most critical: citizens need information that is accurate, complete, and directly relevant to their specific query — not generic administrative content that technically addresses the topic but fails to resolve the actual question.

### 4. RESEARCH METHODOLOGY

#### 4.1 Research Design

This study employs a three-phase concurrent mixed-methods design. Phase 1: Government Chatbot Quality Audit — a systematic structured audit of six government chatbot platforms using the original GCQI instrument, testing 540 standardized queries across the platforms. Phase 2: Citizen Survey — a primary survey of 890 respondents across five Indian states measuring chatbot satisfaction, trust, and perceived effectiveness. Phase 3: In-depth Qualitative Interviews — 72 semi-structured interviews providing contextual depth, particularly on the experiences of rural, elderly, and regional-language users. The integration of audit, survey, and qualitative data provides triangulated evidence on effectiveness (audit), perceived quality (survey), and experiential depth (qualitative) simultaneously.

#### 4.2 Phase 1: Government Chatbot Quality Audit

##### 4.2.1 Platforms Audited

Six platforms were selected: (1) UMANG Virtual Assistant (central, multi-service); (2) AaykarMitra — Income Tax Chatbot (central, tax); (3) AskDISHA — Railways Chatbot (central, transport); (4) DigiSeva Chatbot — MP State Portal; (5) AP-Bot — Andhra Pradesh State Chatbot; (6) Kerala PSC Chatbot. Selection criteria: operational status at audit date (January–March 2025); publicly accessible; handling citizen welfare or entitlement queries. These six platforms represent a range of technical sophistication, deployment scale, linguistic capability, and domain focus, enabling comparative quality analysis.

#### 4.2.2 Government Chatbot Quality Index (GCQI)

The GCQI is an original composite instrument developed for this study, measuring chatbot quality across five dimensions:

- Query Resolution Rate (QRR): The proportion of test queries that receive a substantive, query-specific response (vs. fallback, deflection, or non-answer). Weight: 30%.
- Information Accuracy Score (IAS): The accuracy of chatbot responses against authoritative government sources (official portal content, scheme guidelines, statutory provisions), assessed by domain expert panel. Weight: 30%.
- Linguistic Accessibility Index (LAI): Response quality across eight language variants (English, standard Hindi, Hinglish, Bhojpuri-inflected Hindi, Tamil, Telugu, Kannada, Bengali), measuring intent recognition accuracy and response completeness across languages. Weight: 20%.
- Inclusive Design Score (IDS): Assessment of interface accessibility features: screen reader compatibility, response reading level (Flesch-Kincaid), error tolerance, query reformulation assistance, and availability of voice interface. Weight: 10%.
- Emotional Appropriateness Score (EAS): Assessment of chatbot response tone and sensitivity when handling distress-indicating queries (welfare payment failure, ration denial, urgent legal queries), scored by social work experts. Weight: 10%.

The audit protocol involved: 90 standardized test queries per platform (15 queries × 6 query categories: general information, eligibility verification, complaint filing, status tracking, complex multi-step guidance, and sensitive welfare distress queries); queries submitted in multiple language variants; responses scored independently by two domain expert reviewers with a third adjudicator for discrepancies; inter-rater reliability: Cohen's  $\kappa = 0.84$  (information accuracy), 0.79 (emotional appropriateness).

#### 4.3 Phase 2: Citizen Survey

The citizen survey ( $n=890$ ) was conducted across five states: Uttar Pradesh, Madhya Pradesh, Karnataka, West Bengal, and Kerala — selected to represent linguistic diversity, digital infrastructure variation, and geographic spread. Within each state, respondents were sampled across three strata: urban (state capital and Tier-1 city residents), peri-urban (Tier-2 and Tier-3 city residents), and rural (village residents). Purposive oversampling of elderly respondents (60+ years, 18% of sample) and regional-language-only speakers (22% of sample) was applied to ensure adequate representation of groups most likely to experience differential service quality. The survey instrument included: a Chatbot Interaction Experience Scale (CIES) measuring satisfaction, perceived accuracy, ease of use, and trust (adapted from Heerink et al., 2010); the Government Trust Scale (GTS) measuring institutional trust in government digital services; and a Chatbot Inclusion Assessment (CIA) measuring perceived accessibility for respondents' specific language and literacy context. All instruments were translated and back-translated into five regional languages.

#### 4.4 Phase 3: Qualitative Interviews

Seventy-two semi-structured in-depth interviews were conducted with purposively selected respondents: 24 rural users (including 8 MGNREGA workers, 8 PM-KISAN beneficiaries, and 8 general rural users); 16 elderly users (60+ years); 16 regional-language-only speakers; and 16 urban educated users (comparative baseline). Interviews explored: specific chatbot interaction experiences, including recalled or recent interactions; trust formation and erosion processes; the consequences of inadequate chatbot responses for specific welfare or service decisions; and suggestions for improvement. Interviews were conducted in the respondent's preferred language, audio-recorded with consent, and transcribed and thematically analysed using NVivo 14.

## 5. FINDINGS: GOVERNMENT CHATBOT QUALITY AUDIT (GCQI)

### 5.1 Overall GCQI Platform Scores

Platform	QRR /30	IAS /30	LAI /20	IDS /10	EAS /10	GCQI Total /100
UMANG Virtual Asst.	18.4	16.2	10.1	6.8	4.9	56.4
AaykarMitra (IT Dept)	22.1	21.8	8.4	5.2	3.8	61.3
AskDISHA (Railways)	25.6	23.4	9.2	7.1	5.6	70.9
DigiSeva MP State	14.2	13.1	7.6	4.8	3.2	42.9
AP-Bot (Andhra Pradesh)	16.8	15.4	11.2	5.6	4.4	53.4
Kerala PSC Chatbot	19.6	18.2	13.4	7.4	5.1	63.7
MEAN (All Platforms)	19.5	18.0	10.0	6.2	4.5	58.1
Minimum Benchmark	24	24	16	8	8	80

Table 1: Government Chatbot Quality Index (GCQI) Scores — Six Indian Government Platforms Minimum Benchmark represents study-derived minimum acceptable scores for public service chatbots

The aggregate GCQI mean of 58.1/100 against the study-derived minimum benchmark of 80/100 indicates that no sampled platform meets minimum acceptable quality standards for public service chatbot deployment. AskDISHA achieves the highest score (70.9) — partly attributable to its relatively narrow, well-structured domain (railway information) that is more amenable to rule-based handling. DigiSeva MP scores the lowest (42.9), reflecting the challenges of a state platform handling diverse welfare queries with limited technical resources. The Linguistic Accessibility Index shows the most severe overall shortfall, with a mean of 10.0/20 against a benchmark of 16/20, confirming that multilingual service quality is the most critical unresolved challenge across all platforms.

## 5.2 Query Resolution Rate by Category

Query Category	UMANG	AaykarMitra	AskDISHA	DigiSeva MP	AP-Bot	Mean QRR
General Information	74%	78%	86%	62%	68%	73.6%
Eligibility Verification	52%	61%	68%	38%	44%	52.6%
Complaint Filing Guidance	41%	—	49%	28%	36%	38.5%
Payment/Status Tracking	58%	63%	72%	42%	51%	57.2%
Complex Multi-Step Guidance	28%	44%	52%	18%	29%	34.2%

Query Category	UMANG	AaykarMitra	AskDISHA	DigiSeva MP	AP-Bot	Mean QRR
Sensitive Welfare Distress Queries	22%	—	31%	14%	19%	21.5%
OVERALL QRR	45.8%	61.5%	76.3%	33.7%	49.4%	47.3%

Table 2: Query Resolution Rate by Category — Government Chatbot Audit (n=540 queries per platform) '—' indicates domain not applicable to that platform

The query resolution data reveals a critical gradient: platforms perform reasonably well on simple general information queries (mean 73.6%) but deteriorate rapidly as query complexity and emotional sensitivity increase. Complex multi-step guidance queries — precisely those most consequential for citizens navigating unfamiliar government processes — achieve only a 34.2% mean resolution rate. Most strikingly, sensitive welfare distress queries (queries framed with urgency or indicating financial hardship, such as 'My ration card has been cancelled and my children are hungry') achieve only a 21.5% mean resolution rate, with all platforms defaulting predominantly to generic deflection responses rather than providing specific actionable guidance. This finding — that government chatbots are least effective precisely when citizens need them most — represents the study's most significant and concerning result.

### 5.3 Linguistic Accessibility: The English-Regional Language Quality Gap

Language Variant	Intent Recognition Accuracy	Response Completeness	Info Accuracy	Overall Language Quality %
English	91.4%	84.2%	82.1%	85.9%
Standard Hindi	78.6%	71.3%	69.8%	73.2%
Hinglish (Code-mixed)	62.1%	58.4%	56.2%	58.9%
Dialect-inflected Hindi	44.8%	39.6%	37.1%	40.5%
Tamil	68.3%	61.4%	59.8%	63.2%
Telugu	64.7%	57.8%	55.2%	59.2%
Kannada	61.2%	54.1%	51.9%	55.7%
Bengali	59.4%	52.6%	50.3%	54.1%
English-Regional Language Gap	—	—	—	31.8 pp

Table 3: Linguistic Accessibility Audit — Query Quality by Language Variant (Aggregated Across Platforms) pp = percentage points

The linguistic audit reveals a severe and systematic quality gradient. English-language queries achieve 85.9% overall quality, while dialect-inflected Hindi queries achieve only 40.5% — a gap of 45.4 percentage points. This gap has profound equity implications: dialect-inflected Hindi is the natural query language of rural users in the Hindi belt states (UP, MP, Bihar, Rajasthan) who constitute the majority of PM-KISAN and MGNREGA beneficiaries. The chatbot systems that serve these citizens least effectively are precisely those designed to improve their access to welfare services whose effectiveness in service delivery is most consequential. The 31.8 percentage-point gap between English and the mean across Indian

regional language variants (excluding English and standard Hindi) quantifies the structural linguistic bias embedded in current government chatbot systems.

### 5.4 Information Accuracy Failures: Content Analysis

A targeted content analysis of 180 chatbot responses to welfare-related queries (PM-KISAN eligibility, MGNREGA wage rights, PDS entitlements) was conducted by a domain expert panel. Findings revealed alarming accuracy deficiencies:

- 62% of responses to PM-KISAN queries contained at least one materially incomplete piece of information — most commonly, failure to mention the grievance portal pathway when payment issues were raised.
- 41% of responses to MGNREGA wage-related queries stated incorrect legal provisions (citing superseded rules or incomplete entitlements) — errors that, if acted upon, could cause beneficiaries to under-claim wages legally owed to them.
- 78% of responses to PDS/ration card queries failed to mention state-specific variations in entitlements — a critical omission given that PDS entitlements vary significantly across states.
- Zero platforms provided responses to ration denial distress queries that included the NFSA helpline number or district-level grievance officer contact — information that should be the first response to a food security emergency query.

## 6. FINDINGS: CITIZEN SURVEY (N=890)

### 6.1 Overall Satisfaction and Trust Scores

Demographic Group	CSAT (1–5)	Perceived Accuracy (1–5)	Chatbot Trust (1–5)	Institutional Trust (1–5)	n
Urban, Educated (HS+)	4.1	3.9	3.8	3.7	214
Peri-Urban, Mid-Education	3.4	3.1	3.0	3.2	246
Rural, Low Education	2.8	2.4	2.3	2.6	198
Elderly Users (60+)	2.6	2.2	2.1	2.8	162
Regional Language Only Speakers	2.7	2.3	2.2	2.5	196
Female Respondents	3.0	2.7	2.6	2.9	344
Male Respondents	3.6	3.3	3.2	3.4	546
OVERALL MEAN	3.2	2.9	2.8	3.1	890

Table 4: Citizen Satisfaction, Perceived Accuracy, and Trust Scores by Demographic Group (Survey, n=890) All measures: 5-point Likert scale (1=Very Dissatisfied/Very Low, 5=Very Satisfied/Very High)

The satisfaction data reveals a stark demographic gradient consistent with the GCQI audit findings. Urban, educated users rate chatbot satisfaction at 4.1/5, while rural, low-education users rate satisfaction at 2.8/5 — a gap of 1.3 points on a 5-point scale representing a 26-percentage-point difference in relative satisfaction. Elderly users (2.6/5) and regional language-only speakers (2.7/5) report the lowest satisfaction levels. The chatbot trust scores (overall mean 2.8/5) are notably lower than institutional trust scores (3.1/5), suggesting that the chatbot experience itself is eroding trust beyond the baseline institutional trust deficit — a finding consistent with Porumbescu et al.'s (2021) warning that poor chatbot performance has broader trust externalities.

### 6.2 Regression Analysis: Predictors of Chatbot Trust

Predictor Variable	$\beta$	S.E.	t	p	95% CI
Perceived Information Accuracy	0.571	0.044	12.98	<0.001***	[0.485, 0.657]
Prior Positive Gov. Service Experience	0.312	0.051	6.12	<0.001***	[0.212, 0.412]
Query Resolution Satisfaction	0.298	0.048	6.21	<0.001***	[0.204, 0.392]
Language Interface Comfort	0.241	0.053	4.55	<0.001***	[0.137, 0.345]
Perceived Empathy / Emotional Sens.	0.218	0.059	3.69	<0.001***	[0.102, 0.334]
Education Level	0.187	0.041	4.56	<0.001***	[0.107, 0.267]
Age (years)	-0.142	0.031	-4.58	<0.001***	[-0.203, -0.081]
Rural Location	-0.189	0.052	-3.63	<0.001***	[-0.291, -0.087]
Gender (Female = 1)	-0.097	0.044	-2.20	0.028*	[-0.183, -0.011]
Adjusted R <sup>2</sup> = 0.542; F(9,880) = 117.4, p < 0.001					

Table 5: Multiple Regression — Predictors of Government Chatbot Trust (n=890) \*\*\* p<0.001, \*\* p<0.01, \* p<0.05; Dependent variable: Chatbot Trust Scale composite score

The regression model (Adj. R<sup>2</sup> = 0.542) identifies perceived information accuracy as the overwhelmingly dominant predictor of chatbot trust ( $\beta = 0.571$ ,  $p < 0.001$ ) — consistent with Bharti and Vijayalakshmi's (2022) finding for Aarogya Setu, and confirming that in government service contexts, accuracy concerns substantially outweigh usability factors in trust formation. The significance of perceived empathy and emotional sensitivity ( $\beta = 0.218$ ) — the chatbot's apparent sensitivity to the citizen's situation and urgency — as an independent predictor of trust, even after controlling for accuracy, is a novel finding with direct design implications: citizens do not merely want accurate information; they want to feel that the government system they are interacting with recognizes and responds to their circumstances. Rural location ( $\beta = -0.189$ ) and age ( $\beta = -0.142$ ) remain significant negative predictors of trust even after controlling for all other variables, confirming that structural demographic gaps in chatbot trust are not fully explained by differences in education, language, or experience.

### 6.3 Qualitative Findings: Five Structural Failure Modes

#### Failure Mode 1: The Resolution Gap

The most consistently cited frustration across all qualitative groups was the 'resolution gap' — the experience of receiving a technically responsive but practically unhelpful chatbot reply. A typical pattern: a citizen asks a specific, actionable question ('How do I correct a wrong Aadhaar number in my PM-KISAN record?') and receives a response providing general information about PM-KISAN eligibility without answering the specific question. The chatbot has 'responded' but the citizen has not been helped. A MGNREGA worker in Uttar Pradesh described this as 'talking to a wall that echoes what you said but does not hear what you meant' — a metaphor that captures the fundamental NLU failure in intent recognition for complex, specific queries.

#### Failure Mode 2: Linguistic Exclusion

Regional language and dialect speakers consistently described experiences of linguistic exclusion that went beyond mere translation inadequacy. A Tamil-speaking respondent in Chennai described receiving responses that were grammatically Tamil but used administrative vocabulary she could not understand — noting that the chatbot seemed to translate official Hindi documents into Tamil words without producing Tamil she actually spoke. This observation identifies a specific NLP failure mode: government chatbots may achieve surface-level translation while failing to achieve genuine linguistic

accessibility because they translate form without translating register — producing text that is technically in the target language but cognitively inaccessible to native speakers without administrative literacy.

### Failure Mode 3: Emotional Blindness

The emotional appropriateness audit (EAS) and qualitative findings converge on a third structural failure: government chatbots are almost universally emotionally blind. When distress-indicating language appears in queries — indicators of urgency, food insecurity, financial desperation — chatbots respond with the same informational register as they would to routine queries. An elderly respondent in rural Madhya Pradesh described asking a state portal chatbot about her delayed widow pension with the words 'I have not eaten properly for three days, please help me find my pension' — and receiving a response directing her to the online application portal, with no acknowledgement of her stated distress, no mention of the helpline number, and no indication that the system understood the urgency of her situation. This failure mode is not merely an empathy deficiency; in cases involving food security, health, or physical safety, it is a potential harm-causing design flaw.

### Failure Mode 4: Bias in Query Interpretation

Analysis of audit responses to queries with identical semantic content but different social markers revealed consistent patterns of differential response quality — evidence of bias in query interpretation. Queries about welfare eligibility framed in standard Hindi with grammatically educated sentence structures received more complete and accurate responses than semantically identical queries framed in dialect-inflected Hindi with grammatical markers associated with lower-literacy users. This bias pattern is consistent with the well-documented tendency of NLP systems trained on formal text corpora to systematically under-perform on informal, dialectal, and non-standard language varieties — effectively encoding the social assumption that 'proper' queries deserve 'proper' answers.

### Failure Mode 5: Accountability Vacuum

Both qualitative and survey findings identify a profound accountability vacuum around government chatbot misinformation. When chatbots provide incorrect information that adversely affects a citizen's welfare decision — a documented occurrence given the accuracy rates found in the audit — there is no grievance mechanism, no correction pathway, and no named responsible official. A farmer in MP who acted on incorrect chatbot information about PM-KISAN registration timelines and missed a scheme deadline had no recourse: there is no chatbot error reporting mechanism, no institutional acknowledgement that the chatbot may have contributed to his missed registration, and no compensation pathway. This accountability vacuum is qualitatively different from the accountability gaps in human government decisions: at least incorrect official advice can be challenged through administrative review. Incorrect chatbot advice exists in an accountability vacuum.

## 7. THE CITIZENFIRST CHATBOT DESIGN FRAMEWORK (C2DF)

Drawing on the GCQI audit findings, citizen survey evidence, qualitative failure mode analysis, and the theoretical frameworks in Section 3, this paper proposes the CitizenFirst Chatbot Design Framework (C2DF) — a comprehensive, equity-centred design and governance architecture for government chatbot deployment in India. C2DF is organized around six pillars, each directly addressing identified failure modes and evidence gaps.

### 7.1 C2DF Pillar 1: Accuracy-First Design (AFD)

The dominant finding of this study — that information accuracy is the strongest predictor of chatbot trust ( $\beta = 0.571$ ) and that 62% of welfare query responses contain material inaccuracies — establishes accuracy as the foundational design priority. AFD requires: a dedicated, machine-readable Knowledge Base (KB) for each government domain, continuously synchronized with authoritative policy sources (official scheme guidelines, statutory provisions, recent circulars); a Query-Knowledge Base matching algorithm that routes citizen queries to KB-verified responses before generating free-form responses; mandatory human content review of all KB entries with quarterly accuracy audits by domain experts; and an Accuracy Threshold Mechanism (ATM) that triggers escalation to human support when query complexity or confidence score falls below a defined threshold — preventing the provision of inaccurate information in situations of ambiguity. The ATM is the technical implementation of the fundamental principle that it is better to say 'I am transferring you to a human assistant' than to provide confidently incorrect information.

### 7.2 C2DF Pillar 2: Multilingual Equity Engine (MEE)

The 31.8 percentage-point English-to-regional-language quality gap documented in this study demands a dedicated Multilingual Equity Engine as a core architectural component. MEE requirements: native language models (not translation of English models) for each of India's 22 scheduled languages, developed in collaboration with Central Institute of Indian Languages (CIIL) and state language academies; dialect adaptation layers for major regional dialect clusters (Bhojpuri, Bundeli, Awadhi, Gondi, etc.) trained on actual citizen query corpora from those communities; regular MEE performance auditing across all supported language variants with public reporting of inter-language quality gaps; a 'dialect detection' module that identifies dialect-inflected queries and routes them to appropriately adapted response modules; and voice interface as the default input option for all government chatbots — recognizing that many rural and elderly users have significantly better oral than written language facility in any script. The National Language Translation Mission (NLTM) infrastructure should be explicitly integrated into government chatbot backends through an API standard mandated by MeitY.

### 7.3 C2DF Pillar 3: Empathetic Response Architecture (ERA)

The emotional blindness failure mode — and the independent predictive power of perceived empathy on chatbot trust ( $\beta = 0.218$ ) — establishes emotional appropriateness as a non-optional design requirement for government chatbots. ERA specifications: a Distress Detection Module (DDM) that identifies emotional distress markers in citizen queries (urgency language, food/health/safety indicators, expressions of desperation) and modifies response protocol accordingly — providing acknowledgement of the citizen's situation before information, listing emergency helplines as the first response item, and offering direct call-back requests; response templates for sensitive query categories (welfare denial, emergency support, legal rights queries) developed with input from social workers and community health workers, ensuring culturally appropriate empathetic tone; mandatory human escalation for any query where the DDM identifies food security, health emergency, or imminent physical harm indicators; and regular emotional appropriateness auditing by social welfare experts with public reporting of EAS scores per platform.

### 7.4 C2DF Pillar 4: Inclusive Interface Standards (IIS)

The IDS deficiencies identified in the audit — particularly the absence of voice interfaces, poor screen reader compatibility, and high-literacy-demanding response text — require dedicated inclusive interface standards. IIS mandates: WCAG 2.1 AA accessibility compliance as a minimum standard for all government chatbot interfaces; a maximum response reading level of Class 6 (Flesch-Kincaid Grade 8 equivalent in Hindi) for standard responses, with simplified 'plain language' mode available at user request; visual response supplementation (icons, images, diagrams) for complex procedural guidance — recognizing that for users with limited text literacy, visual information may be more accessible; default voice input and voice output options on mobile interfaces, recognizing that government chatbot users disproportionately access services on mobile devices; and offline functionality for core informational queries, recognizing that many rural users access government chatbots in low-connectivity environments.

### 7.5 C2DF Pillar 5: Bias Monitoring and Equity Auditing (BMEA)

The systematic query interpretation bias documented in this study requires structural bias monitoring mechanisms. BMEA requirements: quarterly bias audits testing chatbot response quality across controlled query sets submitted in multiple languages, literacy registers, and demographic framings, with results published publicly; mandatory demographic impact assessments before any significant chatbot model update, assessing whether changes improve or degrade performance for identified lower-quality user groups; an independent Chatbot Equity Observatory (CEO) — modelled on the Civil Society Algorithmic Observatory proposed in this series — with rights to access chatbot query logs (appropriately anonymized), conduct independent bias audits, and publish findings; penalty mechanisms for platforms that persistently fail equity benchmarks without remediation, including suspension of the chatbot service pending accessible alternative provision; and transparent reporting of differential performance metrics across user groups in all chatbot platform annual reports.

### 7.6 C2DF Pillar 6: Accountability and Redress Architecture (ARA)

The accountability vacuum failure mode — the absence of any mechanism through which citizens harmed by incorrect chatbot information can seek redress — requires a dedicated accountability and redress architecture. ARA specifies: a mandatory Chatbot Error Reporting Mechanism (CERM) on all government chatbot interfaces, enabling citizens to flag incorrect or harmful responses in one click, with guaranteed human review within 48 hours; a Government Chatbot Harm Redress Scheme (GCHReS) enabling citizens who can demonstrate that incorrect chatbot information caused adverse welfare outcomes to seek compensation through an accessible administrative pathway without requiring legal action; a

named Chatbot Accountability Officer (CAO) designation for each platform, publicly identified, with responsibility for accuracy and redress; mandatory logging of all chatbot interactions for a minimum of three years, enabling retrospective audit and redress claim verification; and a quarterly public Chatbot Accuracy and Harm Report publishing the number of error reports received, resolved, and escalated, together with aggregate statistics on query resolution rates and demographic performance gaps.

## 7.7 C2DF Summary Implementation Matrix

	Pillar	Core Mechanism	Failure Mode Addressed	Responsible Actor
1	Accuracy-First Design	KB synchronization; ATM; expert review	Resolution Gap; Information inaccuracy	NIC, MeitY, domain ministries
2	Multilingual Equity Engine	Native language models; dialect adaptation; voice-first	Linguistic Exclusion	MeitY, NLTM, CIIL, state IT depts
3	Empathetic Response Architecture	DDM; distress protocols; emergency routing	Emotional Blindness	NIC, Social Welfare Ministry, design teams
4	Inclusive Interface Standards	WCAG; plain language; voice I/O; offline mode	Digital exclusion; literacy barriers	MeitY, NIC, accessibility auditors
5	Bias Monitoring & Equity Auditing	Quarterly bias audits; CEO; equity benchmarks	Query interpretation bias	MeitY, CEO, platform operators
6	Accountability & Redress Architecture	CERM; GCHReS; CAO; interaction logging	Accountability vacuum	MeitY, platform operators, courts

Table 6: C2DF — Six Pillars Implementation Summary

## 8. DISCUSSION

The convergent evidence from the GCQI audit, citizen survey, and qualitative interviews challenges the dominant narrative surrounding government chatbot deployment in India. That narrative — which emphasizes scale (number of queries handled), efficiency (cost per query), and availability (24/7 accessibility) — is not false, but it is dangerously incomplete. The evidence presented in this paper establishes that current Indian government chatbots achieve a mean query resolution rate of only 47.3%, deliver materially inaccurate welfare information in 62% of tested cases, provide dramatically lower quality service to rural, elderly, and regional-language users, and operate without accountability mechanisms for the harms they cause. These are not peripheral quality metrics; they are fundamental measures of whether the systems are delivering their stated public service purpose.

The regression finding that perceived information accuracy ( $\beta = 0.571$ ) is by far the dominant predictor of chatbot trust — and that poor chatbot performance may be actively eroding institutional trust in government — has implications beyond the chatbot domain. India's digital governance project depends on citizens' willingness to engage with government digital systems. If those systems — through inaccurate chatbot responses, incorrect welfare information, and emotionally blind interactions — systematically disappoint the citizens who engage with them, the reputational damage extends to the entire digital India enterprise. Building trustworthy government chatbots is therefore not merely a service design issue but a strategic priority for the legitimacy of digital governance itself.

The linguistic equity finding — a 31.8 percentage-point quality gap between English and regional language users — illuminates a structural injustice embedded in the current government chatbot ecosystem. The citizens who most depend on government welfare services, who have the fewest alternative information sources, and for whom incorrect information has the most severe consequences, are precisely those receiving the lowest quality chatbot service. This is the digital

governance manifestation of a broader pattern documented throughout this research series: India's digital governance systems are systematically optimized for users who need them least, while providing degraded service to those who need them most.

The C2DF Framework proposed in this paper does not require technological breakthroughs. Every component — accuracy-first knowledge base architecture, native language NLP models, distress detection, WCAG compliance, bias auditing, error reporting mechanisms — is technically feasible using current technology. The challenge is governance: establishing that government chatbots serving citizen welfare functions must be held to the same quality and equity standards as other government service delivery systems, with commensurate investment, oversight, and accountability.

## 9. POLICY RECOMMENDATIONS

### 9.1 For MeitY and the National Informatics Centre

5. Adopt C2DF as the mandatory design and governance standard for all government chatbot deployments under the Digital India programme, with MeitY publishing C2DF compliance guidelines within six months and requiring compliance certification for all new chatbot deployments.
6. Establish a minimum GCQI score of 75/100 as the public service chatbot standard, requiring platforms below this threshold to display a user-visible warning, offer immediate human escalation options, and publish a remediation timeline.
7. Mandate voice interface as the default input option — not merely an optional feature — for all government chatbot platforms serving citizen welfare functions, recognizing the literacy and interface constraints of the majority of India's rural population.

### 9.2 For the Ministry of Electronics and IT (Language Policy)

8. Integrate NLTM native language models into all NIC-hosted government chatbot backends through a standardized API framework within 18 months, prioritizing the 10 languages with the largest rural speaker populations.
9. Establish a Government Chatbot Linguistic Equity Benchmark requiring that quality scores for any supported language variant do not fall more than 15 percentage points below English-language quality scores, with annual public reporting of compliance status across all platforms.

### 9.3 For the Ministry of Rural Development

10. Mandate that all chatbot interfaces for PM-KISAN, MGNREGA, and NFSA services implement C2DF Pillar 3 (Empathetic Response Architecture) provisions within 12 months, with specific protocols for food security emergency queries that prioritize helpline numbers and immediate escalation over informational responses.
11. Commission an annual independent quality audit of government welfare chatbot platforms using the GCQI instrument, with results publicly published alongside Digital India programme outcome reports.

### 9.4 For Parliament and Regulatory Bodies

12. Include government chatbot accuracy and equity standards in the Digital Personal Data Protection Act's implementing regulations, establishing that misinformation in government AI systems constitutes a data quality violation subject to regulatory action.
13. Establish a Parliamentary Question mechanism requiring annual ministerial statements on government chatbot quality metrics — resolution rates, accuracy scores, demographic equity gaps — creating democratic accountability for chatbot performance.

## 10. CONCLUSION

This paper has conducted the first systematic, multi-method quality audit of Indian government chatbot platforms, generating original primary evidence on query resolution rates, information accuracy, linguistic equity, and citizen trust across diverse demographic groups. The findings are clear and urgent: current Indian government chatbots are failing citizens on the metrics that matter most — accuracy, equity, and accountability — while successfully meeting the metrics that are most frequently reported — scale, availability, and cost.



A mean query resolution rate of 47.3%, an information accuracy failure rate of 62% for welfare queries, a 31.8 percentage-point English-to-regional-language quality gap, and near-universal emotional blindness to citizen distress collectively constitute not a chatbot optimization problem but a governance failure. Government chatbots are not optional extras; they are increasingly primary interfaces through which citizens access their rights and entitlements. The quality standards applicable to any other government service delivery channel — accuracy, equity, accessibility, accountability — apply with equal force to AI chatbot interfaces.

The CitizenFirst Chatbot Design Framework (C2DF) proposed in this paper provides the governance architecture to transform government chatbots from adoption-metric-driven deployments into genuinely citizen-centred service delivery systems. Its six pillars — Accuracy-First Design, Multilingual Equity Engine, Empathetic Response Architecture, Inclusive Interface Standards, Bias Monitoring and Equity Auditing, and Accountability and Redress Architecture — address each of the five structural failure modes documented in this research with specific, technically feasible, and institutionally grounded requirements.

The question facing India's digital governance policymakers is not whether AI chatbots should be part of the government service delivery ecosystem — they will be, and they offer genuine potential benefits when designed and governed well. The question is whether the Indian government will develop and enforce the quality and equity standards necessary to ensure that chatbots serve the citizens who need them most as effectively as they serve the citizens who need them least. This paper has provided the evidence, the framework, and the policy architecture to make that choice possible. The choice itself remains to be made.

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## DECLARATION OF COMPETING INTERESTS

The authors declare no conflict of interest. This research received no funding from chatbot technology vendors, government agencies with direct stakes in findings, or any other party with a material interest in government chatbot evaluation outcomes. This manuscript is original, has not been previously published, and is not under review elsewhere.

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## APPENDIX A: GOVERNMENT CHATBOT QUALITY INDEX (GCQI) — INSTRUMENT SUMMARY

#	Dimension	Weight	Key Sub-Parameters	Assessment Method	Max
1	Query Resolution Rate (QRR)	30%	Substantive response rate; fallback rate; partial resolution rate; escalation appropriateness	Standardized query testing (90 queries/platform); binary coding by reviewers	30
2	Information Accuracy Score (IAS)	30%	Factual accuracy vs. official sources; completeness; currency; absence of misleading content	Expert panel review against authoritative policy documents; 4-point accuracy scale	30
3	Linguistic Accessibility Index (LAI)	20%	Intent recognition across 8 languages; response completeness by language; dialect performance; translation quality	Standardized queries in 8 language variants; bilingual reviewer panel	20
4	Inclusive Design Score (IDS)	10%	WCAG compliance; reading level; voice I/O availability; error tolerance; mobile responsiveness	Automated WCAG scan + manual accessibility audit; Flesch-Kincaid analysis	10
5	Emotional Appropriateness Score (EAS)	10%	Distress recognition; empathetic response presence; emergency escalation; tone appropriateness	Social work expert panel review of distress query responses; 4-point EAS scale	10
GCQI TOTAL	—	100%	Weighted composite of 5 dimensions	Multi-method audit	100

*Table A1: GCQI Instrument Summary — Dimensions, Weights, Parameters, and Assessment Methods*

## APPENDIX B: C2DF COMPLIANCE CHECKLIST — SELF-ASSESSMENT TOOL FOR GOVERNMENT CHATBOT OPERATORS

	Pillar	Compliance Indicator	Yes/No/Partial	Priority
1	AFD	Knowledge Base synchronized with official sources within last 30 days		Critical

	Pillar	Compliance Indicator	Yes/No/Partial	Priority
2	AFD	Accuracy Threshold Mechanism triggers human escalation for low-confidence responses		Critical
3	MEE	Native language NLP models (not translation) for all supported languages		Critical
4	MEE	Voice input/output available as default option on mobile interface		High
5	ERA	Distress Detection Module operational with defined emergency protocols		Critical
6	ERA	Emergency helplines provided as first response to food/health distress queries		Critical
7	IIS	WCAG 2.1 AA compliance verified by independent audit within last 12 months		High
8	IIS	Response reading level $\leq$ Class 6 equivalent for all standard responses		High
9	BMEA	Quarterly bias audit conducted and results published publicly		High
10	ARA	Chatbot Error Reporting Mechanism accessible from every conversation screen		Critical
11	ARA	Named Chatbot Accountability Officer publicly identified with contact information		High
12	ARA	All interactions logged for minimum 3 years with access control		High

*Table B1: C2DF Self-Assessment Compliance Checklist for Government Chatbot Operators*